

## Tender Number - 052-99/00 - Five (5) 6 Cylinder Four Door Sedans

Tenderer		Tender Price Summary				Budget				Whole Of Life Cost				
Supplier	Vehicle													
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus/ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost	
Phoenix Holden														
Holden Commodore VT Exec Sedan	99709	\$27,288	\$13,000	\$14,288	\$27,000	\$17,000	\$10,000	-\$4,288.00	\$5,693.00	\$4,866.40	\$10,559.40	Mid December 1999		
Holden Commodore VT Exec Sedan	99097	\$27,288	\$11,750	\$15,538	\$18,500	\$11,000	\$7,500	-\$8,038.00	\$5,693.00	\$4,866.40	\$10,559.40			
Holden Commodore VT Exec Sedan	99316	\$27,288	\$13,000	\$14,288	\$27,000	\$17,000	\$10,000	-\$4,288.00	\$5,693.00	\$4,866.40	\$10,559.40			
Holden Commodore VT Exec Sedan	99101	\$27,288	\$13,000	\$14,288	\$27,000	\$17,000	\$10,000	-\$4,288.00	\$5,693.00	\$4,866.40	\$10,559.40			
Holden Commodore VT Exec Sedan	99327	\$27,288	\$13,400	\$13,888	\$27,000	\$17,000	\$10,000	-\$3,888.00	\$5,693.00	\$4,866.40	\$10,559.40			
Totals		\$136,440	\$64,150	\$72,290	\$126,500	\$79,000	\$47,500	-\$24,790.00			\$52,797		\$125,087	
City Motors														
Holden Commodore VT Exec Sedan	99709	\$27,016	\$14,500	\$12,516	\$27,000	\$17,000	\$10,000	-\$2,516.00	\$5,421.00	\$4,866.40	\$10,287.40	Oct/Nov 1999		
Holden Commodore VT Exec Sedan	99097	\$27,016	\$12,000	\$15,016	\$18,500	\$11,000	\$7,500	-\$7,516.00	\$5,421.00	\$4,866.40	\$10,287.40			
Holden Commodore VT Exec Sedan	99316	\$27,016	\$15,000	\$12,016	\$27,000	\$17,000	\$10,000	-\$2,016.00	\$5,421.00	\$4,866.40	\$10,287.40			
Holden Commodore VT Exec Sedan	99101	\$27,016	\$14,500	\$12,516	\$27,000	\$17,000	\$10,000	-\$2,516.00	\$5,421.00	\$4,866.40	\$10,287.40			
Holden Commodore VT Exec Sedan	99327	\$27,016	\$15,500	\$11,516	\$27,000	\$17,000	\$10,000	-\$1,516.00	\$5,421.00	\$4,866.40	\$10,287.40			
Totals		\$135,080	\$71,500	\$63,580	\$126,500	\$79,000	\$47,500	-\$16,080.00			\$51,437		\$115,017	
Titan Ford														
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99709	\$26,733	\$15,000	\$11,733	\$27,000	\$17,000	\$10,000	-\$1,733.00	\$10,409.00	\$4,312.00	\$14,721.00	Ex Ford Stock		
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99097	\$26,733	\$12,860	\$13,873	\$18,500	\$11,000	\$7,500	-\$6,373.00	\$10,409.00	\$4,312.00	\$14,721.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99316	\$26,733	\$15,120	\$11,613	\$27,000	\$17,000	\$10,000	-\$1,613.00	\$10,409.00	\$4,312.00	\$14,721.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99101	\$26,733	\$13,900	\$12,833	\$27,000	\$17,000	\$10,000	-\$2,833.00	\$10,409.00	\$4,312.00	\$14,721.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99327	\$26,733	\$15,120	\$11,613	\$27,000	\$17,000	\$10,000	-\$1,613.00	\$10,409.00	\$4,312.00	\$14,721.00			
Totals		\$133,665	\$72,000	\$61,665	\$126,500	\$79,000	\$47,500	-\$14,165.00			\$73,605		\$135,270	
Midway Ford														
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99709	\$26,751	\$13,197	\$13,554	\$27,000	\$17,000	\$10,000	-\$3,554.00	\$10,427.00	\$4,312.00	\$14,739.00	10-14 Days From Order		
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99097	\$26,751	\$10,197	\$16,554	\$18,500	\$11,000	\$7,500	-\$9,054.00	\$10,427.00	\$4,312.00	\$14,739.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99316	\$26,751	\$13,197	\$13,554	\$27,000	\$17,000	\$10,000	-\$3,554.00	\$10,427.00	\$4,312.00	\$14,739.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99101	\$26,751	\$13,697	\$13,054	\$27,000	\$17,000	\$10,000	-\$3,054.00	\$10,427.00	\$4,312.00	\$14,739.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99327	\$26,751	\$14,197	\$12,554	\$27,000	\$17,000	\$10,000	-\$2,554.00	\$10,427.00	\$4,312.00	\$14,739.00			
Totals		\$133,755	\$64,485	\$69,270	\$126,500	\$79,000	\$47,500	-\$21,770.00			\$73,695		\$142,965	

## Tender Number - 052-99/00 - Five (5) 6 Cylinder Four Door Sedans

Tenderer		Tender Price Summary				Budget				Whole Of Life Cost				
Supplier	Vehicle													
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost	
McInerney Ford														
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99709	\$26,761	\$13,000	\$13,761	\$27,000	\$17,000	\$10,000	-\$3,761.00	\$10,437.00	\$4,312.00	\$14,749.00	21 Days From Order Date		
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99097	\$26,761	\$11,000	\$15,761	\$18,500	\$11,000	\$7,500	-\$8,261.00	\$10,437.00	\$4,312.00	\$14,749.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99316	\$26,761	\$13,000	\$13,761	\$27,000	\$17,000	\$10,000	-\$3,761.00	\$10,437.00	\$4,312.00	\$14,749.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99101	\$26,761	\$13,000	\$13,761	\$27,000	\$17,000	\$10,000	-\$3,761.00	\$10,437.00	\$4,312.00	\$14,749.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99327	\$26,761	\$13,500	\$13,261	\$27,000	\$17,000	\$10,000	-\$3,261.00	\$10,437.00	\$4,312.00	\$14,749.00			
Totals		\$133,805	\$63,500	\$70,305	\$126,500	\$79,000	\$47,500	-\$22,805.00			\$73,745		\$144,050	
Nuford														
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99709	\$26,952	\$14,750	\$12,202	\$27,000	\$17,000	\$10,000	-\$2,202.00	\$10,628.00	\$4,312.00	\$14,940.00	4 Weeks From Order		
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99097	\$26,952	\$12,250	\$14,702	\$18,500	\$11,000	\$7,500	-\$7,202.00	\$10,628.00	\$4,312.00	\$14,940.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99316	\$26,952	\$14,500	\$12,452	\$27,000	\$17,000	\$10,000	-\$2,452.00	\$10,628.00	\$4,312.00	\$14,940.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99101	\$26,952	\$15,250	\$11,702	\$27,000	\$17,000	\$10,000	-\$1,702.00	\$10,628.00	\$4,312.00	\$14,940.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99327	\$26,952	\$15,750	\$11,202	\$27,000	\$17,000	\$10,000	-\$1,202.00	\$10,628.00	\$4,312.00	\$14,940.00			
Totals		\$134,760	\$72,500	\$62,260	\$126,500	\$79,000	\$47,500	-\$14,760.00			\$74,700		\$136,960	
Lynford Motors														
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99709	\$27,211	\$14,260	\$12,951	\$27,000	\$17,000	\$10,000	-\$2,951.00	\$10,887.00	\$4,312.00	\$15,199.00	Depending On Placement Of Order		
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99097	\$27,211	\$11,000	\$16,211	\$18,500	\$11,000	\$7,500	-\$8,711.00	\$10,887.00	\$4,312.00	\$15,199.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99316	\$27,211	\$14,600	\$12,611	\$27,000	\$17,000	\$10,000	-\$2,611.00	\$10,887.00	\$4,312.00	\$15,199.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99101	\$27,211	\$13,300	\$13,911	\$27,000	\$17,000	\$10,000	-\$3,911.00	\$10,887.00	\$4,312.00	\$15,199.00			
Forte AU Sedan 4Ltr MPI 4 Speed Auto	99327	\$27,211	\$15,650	\$11,561	\$27,000	\$17,000	\$10,000	-\$1,561.00	\$10,887.00	\$4,312.00	\$15,199.00			
Totals		\$136,055	\$68,810	\$67,245	\$126,500	\$79,000	\$47,500	-\$19,745.00			\$75,995		\$143,240	
Rohanna Pty Ltd (Skipper Mitsubishi)														
Mitsubishi Magna Executive Sedan 3.0 Ltr	99709	\$25,461	\$14,600	\$10,861	\$27,000	\$17,000	\$10,000	-\$861.00	\$6,398.50	\$3,788.40	\$10,186.90	14-42 Days From Order		
Mitsubishi Magna Executive Sedan 3.0 Ltr	99097	\$25,461	\$12,600	\$12,861	\$18,500	\$11,000	\$7,500	-\$5,361.00	\$6,398.50	\$3,788.40	\$10,186.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99316	\$25,461	\$15,100	\$10,361	\$27,000	\$17,000	\$10,000	-\$361.00	\$6,398.50	\$3,788.40	\$10,186.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99101	\$25,461	\$14,600	\$10,861	\$27,000	\$17,000	\$10,000	-\$861.00	\$6,398.50	\$3,788.40	\$10,186.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99327	\$25,461	\$15,600	\$9,861	\$27,000	\$17,000	\$10,000	\$139.00	\$6,398.50	\$3,788.40	\$10,186.90			
Totals		\$127,305	\$72,500	\$54,805	\$126,500	\$79,000	\$47,500	-\$7,305.00			\$50,935		\$105,740	

Tender Number - 052-99/00 - Five (5) 6 Cylinder Four Door Sedans

Tenderer		Tender Price Summary				Budget					Whole Of Life Cost			
Supplier	Vehicle													
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost	
Morley City Mitsubishi														
Mitsubishi Magna Executive Sedan 3.0 Ltr	99709	\$24,453	\$14,000	\$10,453	\$27,000	\$17,000	\$10,000	-\$453.00	\$5,390.50	\$3,788.40	\$9,178.90	21 Days From Order		
Mitsubishi Magna Executive Sedan 3.0 Ltr	99097	\$24,453	\$12,300	\$12,153	\$18,500	\$11,000	\$7,500	-\$4,653.00	\$5,390.50	\$3,788.40	\$9,178.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99316	\$24,453	\$14,300	\$10,153	\$27,000	\$17,000	\$10,000	-\$153.00	\$5,390.50	\$3,788.40	\$9,178.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99101	\$24,453	\$14,000	\$10,453	\$27,000	\$17,000	\$10,000	-\$453.00	\$5,390.50	\$3,788.40	\$9,178.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99327	\$24,453	\$14,300	\$10,153	\$27,000	\$17,000	\$10,000	-\$153.00	\$5,390.50	\$3,788.40	\$9,178.90			
Totals		\$122,265	\$68,900	\$53,365	\$126,500	\$79,000	\$47,500	-\$5,865.00			\$45,895		\$99,260	
Southside Mitsubishi														
Mitsubishi Magna Executive Sedan 3.0 Ltr	99709	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90	21 Days From Order		
Mitsubishi Magna Executive Sedan 3.0 Ltr	99097	\$24,375	\$12,100	\$12,275	\$18,500	\$11,000	\$7,500	-\$4,775.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99316	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99101	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99327	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
Totals		\$121,875	\$76,500	\$45,375	\$126,500	\$79,000	\$47,500	\$2,125.00			\$45,505		\$90,880	
LD&R Holdings (Wanneroo Mitsubishi)														
Mitsubishi Magna Executive Sedan 3.0 Ltr	99709	\$24,068	\$15,150	\$8,918	\$27,000	\$17,000	\$10,000	\$1,082.00	\$5,005.50	\$3,788.40	\$8,793.90	21 Days From Order		
Mitsubishi Magna Executive Sedan 3.0 Ltr	99097	\$24,068	\$11,250	\$12,818	\$18,500	\$11,000	\$7,500	-\$5,318.00	\$5,005.50	\$3,788.40	\$8,793.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99316	\$24,068	\$15,150	\$8,918	\$27,000	\$17,000	\$10,000	\$1,082.00	\$5,005.50	\$3,788.40	\$8,793.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99101	\$24,068	\$15,150	\$8,918	\$27,000	\$17,000	\$10,000	\$1,082.00	\$5,005.50	\$3,788.40	\$8,793.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99327	\$24,068	\$15,150	\$8,918	\$27,000	\$17,000	\$10,000	\$1,082.00	\$5,005.50	\$3,788.40	\$8,793.90			
Totals		\$120,340	\$71,850	\$48,490	\$126,500	\$79,000	\$47,500	-\$990.00			\$43,970		\$92,460	

<b>Recommended Tender</b>														
<b>Southside Mitsubishi</b>														
Mitsubishi Magna Executive Sedan 3.0 Ltr	99709	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90	21 Days From Order		
Mitsubishi Magna Executive Sedan 3.0 Ltr	99097	\$24,375	\$12,100	\$12,275	\$18,500	\$11,000	\$7,500	-\$4,775.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99316	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99101	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
Mitsubishi Magna Executive Sedan 3.0 Ltr	99327	\$24,375	\$16,100	\$8,275	\$27,000	\$17,000	\$10,000	\$1,725.00	\$5,312.50	\$3,788.40	\$9,100.90			
<b>Totals</b>		<b>\$121,875</b>	<b>\$76,500</b>	<b>\$45,375</b>	<b>\$126,500</b>	<b>\$79,000</b>	<b>\$47,500</b>	<b>\$2,125.00</b>			<b>\$45,505</b>		<b>\$90,880</b>	