Attachment A

Tender Number - 068-99/00 - Five (5) 6 Cylinder 4 Door Sedans

Tenderer			Tender Price Summary			Budget				Whole Of Life Cost				
Supplier / Vehicle Description	Plant #	S/Tax	Council Price	Trade Price	Changeover Price	New Price	Trade Price	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
Phoenix Holden														
Holden Commodore VT Exect Sedan	99296	Y	$27,534	$13,700	$13,834	$27,000	$17,000	$10,000	-$3,834.00	$8,260.20	$4,496.80		Jan - Feb 2000	
Holden Commodore VT Exect Sedan	99108	Y	$27,534	$13,700	$13,834	$27,000	$17,000	$10,000	-$3,834.00	$8,260.20	$4,496.80			
Holden Commodore VT Exect Sedan	99011	Y	$27,534	$13,700	$13,834	$27,000	$17,000	$10,000	-$3,834.00	$8,260.20	$4,496.80			
Holden Commodore VT Exect Sedan	99012	Y	$27,534	$13,700	$13,834	$29,000	$18,000	$11,000	-$2,834.00	$8,260.20	$4,496.80			
Holden Commodore VT Exect Sedan	99192	Y	$27,534	$13,700	$13,834	$27,000	$17,000	$10,000	-$3,834.00	$8,260.20	$4,496.80			
Totals			**$137,670**	**$68,500**	**$69,170**	**$137,000**	**$86,000**	**$51,000**	**-$18,170**	**$41,301**		**$41,301**		**$110,471**
Titan Ford														
Forte AU 4 Ltr Sedan MPFI Auto	99296	Y	$26,758	$15,800	$10,958	$27,000	$17,000	$10,000	-$958.00	$12,308.68	$4,312.00		Ex Ford Stock	
Forte AU 4 Ltr Sedan MPFI Auto	99108	Y	$26,758	$16,300	$10,458	$27,000	$17,000	$10,000	-$458.00	$12,308.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99011	Y	$26,758	$15,950	$10,808	$27,000	$17,000	$10,000	-$808.00	$12,308.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99012	Y	$26,758	$16,100	$10,658	$29,000	$18,000	$11,000	$342.00	$12,308.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99192	Y	$26,758	$16,400	$10,358	$27,000	$17,000	$10,000	-$358.00	$12,308.68	$4,312.00			
Totals			**$133,790**	**$80,550**	**$53,240**	**$137,000**	**$86,000**	**$51,000**	**-$2,240**	**$61,543**		**$61,543**		**$114,783**
Centre Ford														
Forte AU 4 Ltr Sedan MPFI Auto	99296	Y	$21,088	$13,000	$8,088	$27,000	$17,000	$10,000	$1,912.00	$9,700.48	$4,312.00		**NON CONFORMING TENDER**	
Forte AU 4 Ltr Sedan MPFI Auto	99108	Y	$21,088	$13,000	$8,088	$27,000	$17,000	$10,000	$1,912.00	$9,700.48	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99011	Y	$21,088	$13,000	$8,088	$27,000	$17,000	$10,000	$1,912.00	$9,700.48	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99012	Y	$21,088	$14,000	$7,088	$29,000	$18,000	$11,000	$3,912.00	$9,700.48	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99192	Y	$21,088	$13,000	$8,088	$27,000	$17,000	$10,000	$1,912.00	$9,700.48	$4,312.00			
Totals			**$105,440**	**$66,000**	**$39,440**	**$137,000**	**$86,000**	**$51,000**	**$11,560**	**$48,502**		**$48,502**	Has Not Inc S/Tax or F/Disc >>>>>>	**$87,942**
Nuford														
Forte AU 4 Ltr Sedan MPFI Auto	99296	Y	$26,958	$15,400	$11,558	$27,000	$17,000	$10,000	-$1,558.00	$12,400.68	$4,312.00		Approx 4 Weeks From Order	
Forte AU 4 Ltr Sedan MPFI Auto	99108	Y	$26,958	$15,750	$11,208	$27,000	$17,000	$10,000	-$1,208.00	$12,400.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99011	Y	$26,958	$15,750	$11,208	$27,000	$17,000	$10,000	-$1,208.00	$12,400.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99012	Y	$26,958	$15,200	$11,758	$29,000	$18,000	$11,000	-$758.00	$12,400.68	$4,312.00			
Forte AU 4 Ltr Sedan MPFI Auto	99192	Y	$26,958	$15,650	$11,308	$27,000	$17,000	$10,000	-$1,308.00	$12,400.68	$4,312.00			
Totals			**$134,790**	**$77,750**	**$57,040**	**$137,000**	**$86,000**	**$51,000**	**-$6,040**	**$62,003**		**$62,003**		**$119,043**

APPENDIX 4

Attachment A

Tender Number - 068-99/00 - Five (5) 6 Cylinder 4 Door Sedans

Tenderer			Tender Price Summary			Budget			Whole Of Life Cost					
Supplier / Vehicle Description	Plant #	S/Tax	Council Price	Trade Price	Changeover Price	New Price	Trade Price	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
New Town Toyota														
Toyota Camry Conquest Sedan 3 Ltr V6 Auto	99296	Y	$28,322	$17,000	$11,322	$27,000	$17,000	$10,000	-$1,322.00	$13,028.12	$4,127.20		Within 3 Months Of Order	
Toyota Camry Conquest Sedan 3 Ltr V6 Auto	99108	Y	$28,322	$17,500	$10,822	$27,000	$17,000	$10,000	-$822.00	$13,028.12	$4,127.20			
Toyota Camry Conquest Sedan 3 Ltr V6 Auto	99011	Y	$28,322	$17,000	$11,322	$27,000	$17,000	$10,000	-$1,322.00	$13,028.12	$4,127.20			
Toyota Camry Conquest Sedan 3 Ltr V6 Auto	99012	Y	$28,322	$17,500	$10,822	$29,000	$18,000	$11,000	$178.00	$13,028.12	$4,127.20			
Toyota Camry Conquest Sedan 3 Ltr V6 Auto	99192	Y	$28,322	$17,500	$10,822	$27,000	$17,000	$10,000	-$822.00	$13,028.12	$4,127.20			
Totals			**$141,610**	**$86,500**	**$55,110**	**$137,000**	**$86,000**	**$51,000**	**-$4,110**	**$65,141**		**$65,141**		**$120,251**
Wanneroo Mitsubishi														
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99296	Y	$24,579	$15,100	$9,479	$27,000	$17,000	$10,000	$521.00	$11,306.34	$3,788.40		2 - 3 Weeks From Order	
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99108	Y	$24,579	$16,200	$8,379	$27,000	$17,000	$10,000	$1,621.00	$11,306.34	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99011	Y	$24,579	$14,750	$9,829	$27,000	$17,000	$10,000	$171.00	$11,306.34	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99012	Y	$24,579	$16,000	$8,579	$29,000	$18,000	$11,000	$2,421.00	$11,306.34	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99192	Y	$24,579	$15,000	$9,579	$27,000	$17,000	$10,000	$421.00	$11,306.34	$3,788.40			
Totals			**$122,895**	**$77,050**	**$45,845**	**$137,000**	**$86,000**	**$51,000**	**$5,155**	**$56,532**		**$56,532**		**$102,377**
Paceway Mitsubishi														
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99296	Y	$25,309	$15,750	$9,559	$27,000	$17,000	$10,000	$441.00	$11,642.14	$3,788.40		2 - 4 Weeks From Order	
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99108	Y	$25,309	$16,250	$9,059	$27,000	$17,000	$10,000	$941.00	$11,642.14	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99011	Y	$25,309	$15,750	$9,559	$27,000	$17,000	$10,000	$441.00	$11,642.14	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99012	Y	$25,309	$16,750	$8,559	$29,000	$18,000	$11,000	$2,441.00	$11,642.14	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto	99192	Y	$25,309	$16,250	$9,059	$27,000	$17,000	$10,000	$941.00	$11,642.14	$3,788.40			
Totals			**$126,545**	**$80,750**	**$45,795**	**$137,000**	**$86,000**	**$51,000**	**$5,205**	**$58,211**		**$58,211**		**$104,006**
Rohanna Pty Ltd (John Hughes Mitsi)														
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto	99296	Y	$25,889	$16,600	$9,289	$27,000	$17,000	$10,000	$711.00	$10,873.38	$3,788.40		14 - 42 Days from order	
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto	99108	Y	$25,889	$17,600	$8,289	$27,000	$17,000	$10,000	$1,711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto	99011	Y	$25,889	$16,600	$9,289	$27,000	$17,000	$10,000	$711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto	99012	Y	$25,889	$17,600	$8,289	$29,000	$18,000	$11,000	$2,711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto	99192	Y	$25,889	$17,600	$8,289	$27,000	$17,000	$10,000	$1,711.00	$10,873.38	$3,788.40			
Totals			**$129,445**	**$86,000**	**$43,445**	**$137,000**	**$86,000**	**$51,000**	**$7,555**	**$54,367**		**$54,367**		**$97,812**

Tender Number - 068-99/00 - Five (5) 6 Cylinder 4 Door Sedans

Tenderer			Tender Price Summary			Budget				Whole Of Life Cost				
Supplier / Description	Vehicle	Plant #	S/Tax	Council Price	Trade Price	Changeover Price	New Price	Trade Price	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
Rohanna Pty Ltd (John Hughes Mitsi)															
Mitsubishi Magna Exec Sedan 3 Ltr Auto		99296	Y	$25,461	$16,600	$8,861	$27,000	$17,000	$10,000	$1,139.00	$11,712.06	$3,788.40		14 - 42 Days from order	
Mitsubishi Magna Exec Sedan 3 Ltr Auto		99108	Y	$25,461	$17,600	$7,861	$27,000	$17,000	$10,000	$2,139.00	$11,712.06	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto		99011	Y	$25,461	$16,600	$8,861	$27,000	$17,000	$10,000	$1,139.00	$11,712.06	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto		99012	Y	$25,461	$17,600	$7,861	$29,000	$18,000	$11,000	$3,139.00	$11,712.06	$3,788.40			
Mitsubishi Magna Exec Sedan 3 Ltr Auto		99192	Y	$25,461	$17,600	$7,861	$27,000	$17,000	$10,000	$2,139.00	$11,712.06	$3,788.40			
Totals				**$127,305**	**$86,000**	**$41,305**	**$137,000**	**$86,000**	**$51,000**	**$9,695**	**$58,560**		**$58,560**		**$99,865**
Recommended Tender															
Rohanna Pty Ltd (John Hughes Mitsi)															
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto		99296	Y	$25,889	$16,600	$9,289	$27,000	$17,000	$10,000	$711.00	$10,873.38	$3,788.40		14 - 42 Days from order	
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto		99108	Y	$25,889	$17,600	$8,289	$27,000	$17,000	$10,000	$1,711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto		99011	Y	$25,889	$16,600	$9,289	$27,000	$17,000	$10,000	$711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto		99012	Y	$25,889	$17,600	$8,289	$29,000	$18,000	$11,000	$2,711.00	$10,873.38	$3,788.40			
Mitsubishi Magna Exec Sedan 3.5 Ltr Auto		99192	Y	$25,889	$17,600	$8,289	$27,000	$17,000	$10,000	$1,711.00	$10,873.38	$3,788.40			
Totals				**$129,445**	**$86,000**	**$43,445**	**$137,000**	**$86,000**	**$51,000**	**$7,555**	**$54,367**		**$54,367**		**$97,812**