



DELEGATED AUTHORITY REGISTER
DA121

Nature: Accepted tender from Backshall Ford for the supply of one Ford Falcon forte Sedan with the trade of vehicle #99021.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 29 June 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- Phoenix Holden Supply Only \$27,597
- Phoenix Holden \$14,597 changeover
- Youngs Holden \$11,965 changeover
- Fratella Pty Ltd \$13,880 changeover
(Trading as Melville Motors)
- Nuford \$12,226 changeover
- McInerney Sales Pty Ltd \$15,090 changeover
- Range Ford \$13,154 changeover
- Midway Ford (WA) \$14,234 changeover
- Titan Ford \$12,692 changeover
- Centre Ford \$14,026 changeover
- Backshall Ford \$11,551 changeover (Accepted)
- Big Rock Toyota \$13,927 changeover
- Giant Nissan \$13,610 changeover
- Wanneroo Mitsubishi \$11,214 changeover
- Melville Mitsubishi (3.0) \$9,660 changeover
- Melville Mitsubishi (3.5) \$10,229 changeover
- Melville Mitsubishi (3.5) Advance \$11,940 changeover
- Rohanna Pty Ltd (Trading as
Skipper Mitsubishi) \$9,850 changeover
- McInerney Sales \$12,900 outright purchase
- Phoenix Holden \$13,050 outright purchase
- Fratella Pty Ltd
(Trading as Melville Motors) \$14,000 outright purchase

Dollar Value:	Backshall Ford	
	Full purchase price -	\$28,011
	Trade -	\$16,500
	Net change over -	\$11,511
	Budget provision -	\$10,000
	Budget surplus/(shortfall) -	(\$ 1,511)

Selection Summary:

Suppliers offered five makes of vehicles. The Mitsubishi Magna was offered as the 3.0 and 3.5 litre Executive model, together with the 3.5 litre Advance model.

A whole of life costing comparing the five makes of vehicles offered was undertaken to compare the whole of life costs. The Ford Falcon Forte was found to be the most cost effective vehicle tendered after considering the estimated resale values at two years of age and estimated fuel consumption at 40,000kms of travel.

The whole of life costing evaluation is used to identify the best value vehicle make and then the lowest cost changeover is used to select the supplier. The Ford Falcon Forte tendered by Backshall Ford was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

The tenders submitted for outright purchase and supply only were examined and it was determined that there was no financial advantage for the City to accept any of these Tenders.

The market for this class of vehicle is dynamic as indicated by the predicted resale values and ability to supply vehicles within reasonable times. The latest residual value guide indicates that the Ford Falcon Forte will have a higher future resale value compared to the Magna Executive. This is a marked change in value from the previous quarter when a two year old Ford Falcon residual value was substantially less than the present quarter residual value. The reason for this variation is due to the change of Falcon model. After considering the higher resale value, the Ford Falcon Forte will be marginally less expensive than the Magna on whole of life basis.

The 3.0 litre Mitsubishi Magna Executive as tendered by Melville Mitsubishi offered the lowest change over price but is predicted to have a resale value below the Ford Falcon Forte and consequently is not recommended for purchase.

The next lowest changeover were the Tenders received from Rohanna Pty Ltd trading as Skipper Mitsubishi and Melville Mitsubishi for the supply of the 3.5 litre Magna Executive which is predicted to have a resale value below the Ford Falcon Forte and consequently is not recommended for purchase.

The 3.0 litre Mitsubishi Magna Executive, as tendered by Wanneroo Mitsubishi offered the fourth lowest change over price but is predicted to have a resale value below the Ford Falcon Forte and consequently was not recommended for purchase.

References used for the comparative data were:

- Glasses Guide - Residuals March 2000 - May 2000
- R.A.C. Fuel Consumption figures Nov 1999

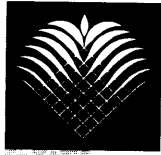
The methodology used in the whole of life comparison was reviewed by the R.A.C. and confirmed to be sound.

The Chief Executive Officer accepted the tender from Backshall Ford for the purchase of one Ford Falcon Forte Sedan at a net change over figure of \$11,511 after trade in, as detailed in tender 088-99/00.

Reference: Tender 088-99/00

DARRYL BROWN
Acting Manager Statutory Accounting

J B TURKINGTON
Director Resource Management



DELEGATED AUTHORITY REGISTER
DA122

Nature: Accepted tender from Nuford for the supply of three Ford Courier 2WD Dual Cab Utilities with the trade of vehicles #95468 and #95479.

Accepted tender from Fratella Pty Ltd (trading as Melville Motors) for the outright purchase of vehicle #95477.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 13 June 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- Phoenix Holden Supply Only \$59,717
- Phoenix Holden \$14,717 changeover
- Youngs Holden \$13,526 changeover
- Fratella Pty Ltd \$13,865 changeover
(Trading as Melville Motors)
- Nuford \$8,807 changeover (supply of three vehicles
@ \$57,054 and trade two vehicles @ \$33,000
accepted)
- McInerney Sales Pty Ltd \$14,347 changeover
- Range Ford \$16,440 changeover
- Midway Ford (WA) \$13,326 changeover
- Titan Ford \$12,755 changeover
- Centre Ford \$18,043 changeover
- Backshall Ford \$10,948 changeover
- Big Rock Toyota \$14,383 changeover
- Giant Autos \$28,610 changeover
- Wanneroo Mitsubishi \$19,319 changeover
- Melville Mitsubishi \$22,508 changeover
- Rohanna Pty Ltd (Trading as
Skipper Mitsubishi) \$12,689 changeover
- Skipper Trucks \$13,085 changeover
- McInerney Ford \$42,684 outright purchase
- Phoenix Holden \$45,150 outright purchase
- Fratella Pty Ltd \$47,000 outright purchase (one offer @ \$15,500
(Trading as Melville Motors) accepted)

Dollar Value:

	NUFORD	FRATELLA PTY LTD
Full purchase price -	\$57,057	
Trade -	\$33,000	\$15,500
Net change over -	\$24,057	
Budget provision -	\$34,000	\$15,000
Budget surplus/(shortfall) -	\$ 9,943	\$ 500

Selection Summary:

A whole of life costing comparing the five makes of vehicles offered showed that the Ford Courier was the most cost effective vehicle after considering the estimated resale value at two years of age and estimated fuel consumption at 40,000kms of travel.

The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier. The Ford Courier tendered by Nuford was found to be the lowest cost vehicle offered after trade of the existing council vehicles.

References used for the comparative data were:

- Glasses Guide - Residuals March 2000 - May 2000
- R.A.C. Fuel Consumption figures Nov 1999

The Chief Executive Officer:

- 1 Accepted the tender from Nuford for the supply of three Ford Courier 2WD Dual Cab Utilities at a net change over figure of \$24,057 after trade in of vehicles #95468 and #95479, as detailed in tender 090-99/00.
- 2 Accepted the tendered offer of \$15,500 from Fratella Pty Ltd (trading as Melville Motors) for the outright purchase of vehicle #95477, as detailed in tender 090-99/00.

Reference: Tender 090-99/00

DARRYL BROWN
Acting Manager Statutory Accounting

J B TURKINGTON
Director Resource Management



DELEGATED AUTHORITY REGISTER
DA123

Nature: Declined all tenders received for the purchase and trade of one 3 tonne truck, as detailed in tender 092-99/00 and recalls tenders in 2000/01.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 13 June 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|-----------------------|----------------------------|
| • Major Motors | \$21,340 changeover |
| • Melville Mitsubishi | \$34,339 supply only |
| • Skipper Trucks | \$16,930 changeover |
| • Raytone Motors | \$19,379 outright purchase |

Summary:

Due to a late review of the load and personnel carrying requirements of this vehicle, Operations Services requested that the specifications be altered to a Dual Cab truck with a 4.5 tonne load capacity. Unfortunately the tender was already open and the change in specification was not of a minor nature and hence could not be accepted pursuant to the Tender Regulations.

The General conditions of Tendering under Item 12, allow for the City not to accept any tender.

The Chief Executive Office approved that no tender be accepted and to retender in the new financial year.

Reference: Tender 092-99/00

DARRYL BROWN
Acting Manager Statutory Accounting

J B TURKINGTON
Director Resource Management