	Ten	der Number -	023-00/0	1 - One (1)	6 Cylinder	4 Door Sec	lan, Two	(2) 6 Cylinde	er 4 Door S	edans (Exe	ecutive)			
Tenderer		Budget				Who								
Supplier Vehicle Description	Plant #	Council Price	GST	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluatio Cost
Phoenix Holden Pty Ltd			212-212-77				· · · · · · · · · · · · · · · · · · ·						November	
Holden Commodore VX		İ							1]		
Berlina Sedan 3.8Ltr	99200	\$31,020	Y	\$20,000	\$11,020	\$32,521	\$23,740	\$8,781	(\$2,239)	\$ 5,946	\$5,256	\$11,202		\$22,22
Holden Commodore VX Berlina Sedan 3.8Ltr	99120	\$31,020	Y	\$20,000	\$11,020	\$32,521	\$23,740	\$8,781	(\$2,239)	\$5,946	\$ 5,256	\$11,202		\$22,22
Holden Commodore VX	99120	\$51,020	I	\$20,000	\$11,020	\$32,321	\$25,740	\$6,/61	(\$2,2.59)	\$5,940	\$3,230	\$11,202		\$22,22
Executive Sedan 3.8Ltr	99031	\$25,520	Y	\$15,455	\$10,065	\$26,904	\$19,640	\$7,264	(\$2,801)	\$5,695	\$4,680	\$10,375		\$20,44
		\$87,560		\$55,455	\$32,105	\$91,946	\$67,120	\$24,826	(\$7,279)	\$17,587	\$15,192	\$32,779		\$64,88
Centre Ford													10 Days From Order	
Au2 Fairmont Sedan 4.01.tr	99200	\$29,478	Y	\$21,364	\$8,114	\$32,521	\$23,740	\$8,781	\$ 667	\$7,064	\$4,752	\$11,816		\$19,93
Au2 Fairmont Sedan 4.0Ltr	99120	\$ 29,478	Y	\$21,364	\$8,114	\$32,521	\$23,740	\$8,781	\$ 667	\$7,064	\$4,752	\$11,816		\$19,93
Au2 Forte Sedan 4.0Ltr	99031	\$24,703	Y	\$15,455	\$9,24 9	\$26,904	\$19,640	\$ 7,264	(\$1,985)	\$8,209	\$ 4,752	\$12,961		\$22,210
		\$83,659	Y	\$58,182	\$25,477	 	\$67,120	\$24,826		\$22,336	\$14,256			\$62,069
Titan Ford							· · ·		<u></u>				Ex Ford Stock	
Au2 Fairmont Sedan 4.0Ltr	99200	\$30,071	Y	\$21,681	\$8,389	\$32,521	\$23,740	\$8,781	\$392	\$ 7,657	\$4,752	\$12,409		\$20,798
Au2 Fairmont Sedan 4.0Ltr	99120	\$30,071	Y	\$21,891	\$8,180	\$32,521	\$23,740	\$8,781	\$601	\$7,657	\$4,752	\$12,409		\$20,588
Au2 Forte Sedan 4.0Ltr	99031	\$25,159	Y	\$16,091	\$9,068	\$26,904	\$19,640	\$7,26 4	(\$1,804)	\$8,665	\$4, 752	\$13,417		\$22,48
		\$85,300	Y	\$59,663	\$25,637	\$91,946	\$67,120	\$24,826	(\$811)	\$23,978	\$14,256	\$38,234		\$63,87
Nuford													Ex Ford Stock	
Au2 Fairmont Sedan 4.0Ltr	99200	\$30,110	Y	\$19,773	\$10,337	\$32,521	\$23,740	\$8,781	(\$1,556)	\$7,696	\$4,752	\$12,448		\$22,78
Au2 Fairmont Sedan 4.0Ltr	99120	\$30,110	Y	\$19,773	\$10,337	\$32,521	\$23,740	\$8,781	(\$1,556)	\$7,696	\$ 4,752	\$12,448		\$22,78
Au2 Falcon Sedan 4.0Ltr	99031	\$25,213	Y	\$15,227	\$9,986	\$26,904	\$19,640	\$7,264	(\$2,722)	\$8,719	\$4,752	\$13,471		\$23,45
		\$85,433	Y	\$54,773	\$30, 660	\$91,946	\$67,120	\$24,826	(\$5,834)	\$24,110	\$14,256	\$38,366		\$69,020
Midway Ford													Ex Stock	
Au2 Fairmont Sedan 4.0Ltr	99200	\$ 30,075	Y	\$22,545	\$7,529	\$32,521	\$23,740	\$8,781	\$1,252	\$7,660	\$4,752	\$12,412		\$19,941
Au2 Fairmont Sedan 4.0Ltr	99120	\$30,075	Y	\$22,545	\$7,529	\$32,521	\$23,740	\$8,781	\$1,252	\$7,660	\$4,752	\$12,412		\$19,941
Au2 Forte Sedan 4.0Ltr	99031	\$25,154	Y	\$15,455	\$9,699	\$26,904	\$19,640	\$7,264	(\$2,435)	\$8,659	\$4,752	\$13,411		\$23,110
		\$85,303	Y	\$60,545	\$24,757	\$91,946	\$67,120	\$24,826	\$ 69	\$23,980	\$14,256	\$38,236		\$62,993
McInerney Ford											ĺ		10 Days	
Au2 Fairmont Sedan 4.0Ltr	99200	\$30,383	Y	\$20,454	\$9,92 9	\$32,521	\$ 23,740	\$8,781	(\$1,148)	\$7,969	\$4,752	\$12,721		\$22,650
Au2 Fairmont Sedan 4.0Ltr	99120		Y	\$19,545	\$10,838	\$32,521	\$23,740	\$8,781	(\$2,057)	\$7,969	\$4,752	\$12,721		\$23,559
Au2 Forte Sedan 4.0Ltr	99031	\$25,284	Y	\$15,909	\$9,375	\$26,904	\$19,640	\$7,264	(\$2,111)	\$8,789	\$4,752	\$13,541		\$22,910
		\$86,050	Y	\$55,908	\$30,142	\$91,946	\$67,120	\$24,826	(\$5,316)	\$24,727	\$14,256	\$38,983		\$69,12

	Ten	der Number -	023-00/0	1 - One (1)	6 Cylinder 4	Door Sed	an, Two	(2) 6 Cylinde	er 4 Door Se	edans (Exe	ecutive)			
Tenderer		Budget			Whole Of Life Cost									
Supplier Vehicle Description	Plant#	Council Price	GST	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.I. Tender Evaluation Cost
Houghton Motors	<u> </u>					<u> </u>			<u> </u>		<u> </u>		From Stock	
Au2 Fairmont Sedan 4.0Ltr	99200	\$29,860	Y	\$20,682	\$ 9,178	\$32,521	\$23,740	\$8.781	(\$397)	\$7,446	\$4,752	\$12,198		\$21,37
Au2 Fairmont Sedan 4.0Ltr	99120	\$29,860	Y	\$21,364	\$8,496	\$32,521	\$23,740	\$8,781	\$285	\$7,446	\$4,752	\$12,198		\$20,69
Au2 Forte Sedan 4.0Ltr	99031	\$24,997	Y	\$17,045	\$7,951	\$26,904	\$19,640	\$7,264		\$8,502	\$4,752			\$21,20
		\$84,716	Y	\$59,091	\$25,625	\$91,946	\$67,120	\$24,826	(\$799)	\$23,393	\$14,256	\$37,649		\$63,27
Kalamunda Toyota													TBA	
Toyota Avalon VXI Sedan	99200	\$29,944	Y	\$20,000	\$9,944	\$32,521	\$23,740	\$8,781	(\$1,163)	Does not m	eet tender sp	ecifications		ļ
Toyota Avalon VXI Sedan	99120	\$29,944	Y	\$20,000	\$9,944	\$32,521	\$23,740	\$8,781	(\$1,163)	Does not m	eet tender sp	ecifications		1
Toyota Avalon Conquest	99031	\$25,655	Y	\$15,909	\$9,746	\$26,904	\$19,640	\$7,264		\$8,449	\$4,752			\$22,94
Toyota Arvaion conquest	7703.	\$85,542		\$55,909	\$29,633	\$91,946	\$67,120	\$24,826		\$8,449	\$4,752			\$22,94
Kalamunda Toyota	OUTRIGHT	r purchase					· <u>* · · · · · · · · · · · · · · · · · ·</u>							
Nataminua Toyota	99200	l		\$20,000			\$23,740	(\$3,740)	(\$3,740)				N/A	N/A
	ı						\$23,740	(\$3,740)	i .				.,,.	
	99120			\$20,000				, , ,	1					
	99031			\$15,909			\$19,640	(\$3,731)	(\$3,731)					
	 	l		\$55,909			\$67,120	(\$11,211)	(\$11,211)				TBA	+
New Town Toyota	Ì											١	IBA	ļ
Toyota Avalon VXI Sedan	99200				\$29,488	\$32,521	\$23,740	\$8,781		Does not meet tender specifications				ŀ
Toyota Avalon VXI Sedan	99120	\$29,488	Y		\$29,488	\$32,521	\$23,740	\$8,781		Does not meet tender specifications				
Toyota Avalon CSX Sedan	99031	\$26,184	Y		\$26,184	\$26,904	\$19,640	\$7,264		\$8,977	\$4,752			\$26,184
		\$85,160	Y	No Trade	\$85,160	\$91,946	\$67,120	\$24,826	\$6,786	\$8,977	\$4,752			\$26,184
RECOMMENDEDITE	in) orek													
Midway Ford	ATTENNATION OF		<u> </u>										Ex Stock	
Au2 Fairmont Sedan 4.0Ltr	99200	\$30,075	Y	\$22,545	\$7,529	\$32,521	\$23,740	\$8,781	\$1,252	\$7,660	\$4,752	\$12,412		\$19,94
Au2 Fairmont Sedan 4.0Ltr	99120		Y	\$22,545	\$7,529	\$32,521	\$23,740	\$8,781	\$1,252	\$7,660	\$4,752	\$12,412		\$19,941
		\$60,149	Y	\$45,091	\$15,058	\$65,042	\$47,480	\$17,562	\$2,504	\$15,321	\$9,504	\$24,825		\$39,883
RECOMMENDED TEN	DER												***	
Houghton Motors														
Au2 Forte Sedan 4.0Ltr	99031	\$24,997	Y	\$17,045		\$26,904	\$19,640	\$7,264	(\$687)	\$8,502	\$4,752	\$13,254		\$21,205
RECOMMENDEDITE	DERWIN	HIGSTIEERE	(11)											
Midway Ford														
Au2 Fairmont Sedan 4.0Ltr	99200	\$30,074.50		\$24,800.00	\$5,274.50									
Au2 Fairmont Sedan 4.0Ltr	99120	\$30,074.50		\$24,800.00										
*		660 140 00	1	040 (00 00	. \$10 540 00	J								

\$60,149.00

\$24,996.71

99031

Houghton Motors Au2 Forte Sedan 4.0Ltr \$49,600.00 · \$10,549.00

\$18,750.00 \$6,246.71