

Tender Number - 089-99/00 - Seven (7) Six cylinder Utilities.													
Tenderer		Tender Price Summary			Budget				Whole Of Life Cost				
Supplier	Vehicle												
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
PHOENIX HOLDEN													
Holden Commodore VS111	99149	\$18,000		\$18,000	\$15,500							01/06/2000	
Holden Commodore VS111	99152	\$18,000		\$18,000	\$18,500								
Holden Commodore VS111	99100	\$18,000		\$18,000	\$15,500								
Holden Commodore VS111	99384	\$18,000		\$18,000	\$16,500								
Holden Commodore VS111	95456	\$18,000		\$18,000	\$18,500								
Holden Commodore VS111	95473	\$18,000		\$18,000	\$18,500								
		\$108,000		\$108,000	\$103,000								
PHOENIX HOLDEN													
Holden Commodore VS111	99149	\$18,000	\$13,000	\$5,000	\$15,500	\$13,000	\$2,500		\$758	\$3,360	\$4,118	01/06/2000	\$9,118
Holden Commodore VS111	99152	\$18,000	\$13,000	\$5,000	\$18,500	\$11,400	\$7,100		\$758	\$3,360	\$4,118		\$9,118
Holden Commodore VS111	99100	\$18,000	\$13,000	\$5,000	\$15,500	\$11,000	\$4,500		\$758	\$3,360	\$4,118		\$9,118
Holden Commodore VS111	99384	\$18,000	\$12,500	\$5,500	\$16,500	\$12,000	\$4,500		\$758	\$3,360	\$4,118		\$9,618
Holden Commodore VS111	95456	\$18,000	\$15,000	\$3,000	\$18,500	\$14,000	\$4,500		\$758	\$3,360	\$4,118		\$7,118
Holden Commodore VS111	95473	\$18,000	\$15,000	\$3,000	\$18,500	\$14,000	\$4,500		\$758	\$3,360	\$4,118		\$7,118
		\$108,000	\$81,500	\$26,500	\$103,000	\$75,400	\$27,600		\$4,548	\$20,160	\$24,708		\$51,208
YOUNGS HOLDEN													
Holden Commodore VS111	99149	\$17,129	\$13,000	\$4,129	\$15,500	\$13,000	\$2,500		-\$113	\$3,360	\$3,247	21 Days From Order	\$7,376
Holden Commodore VS111	99152	\$17,129	\$12,000	\$5,129	\$18,500	\$11,400	\$7,100		-\$113	\$3,360	\$3,247		\$8,376
Holden Commodore VS111	99100	\$17,129	\$14,000	\$3,129	\$15,500	\$11,000	\$4,500		-\$113	\$3,360	\$3,247		\$6,376
Holden Commodore VS111	99384	\$17,129	\$13,750	\$3,379	\$16,500	\$12,000	\$4,500		-\$113	\$3,360	\$3,247		\$6,626
Holden Commodore VS111	95456	\$17,129	\$15,000	\$2,129	\$18,500	\$14,000	\$4,500		-\$113	\$3,360	\$3,247		\$5,376
Holden Commodore VS111	95473	\$17,129	\$15,000	\$2,129	\$18,500	\$14,000	\$4,500		-\$113	\$3,360	\$3,247		\$5,376
		\$102,774	\$82,750	\$20,024	\$103,000	\$75,400	\$27,600		-\$678	\$20,160	\$19,482		\$39,506
FRATELLA PTY.LTD													
Reg. As :Melville motors												30/06/2000	
Holden Commodore VS111	99149	\$18,661	\$10,500	\$8,161	\$15,500	\$13,000	\$2,500		\$1,419	\$3,360	\$4,779		\$12,940
Holden Commodore VS111	99152	\$18,661	\$11,000	\$7,661	\$18,500	\$11,400	\$7,100		\$1,419	\$3,360	\$4,779		\$12,440
Holden Commodore VS111	99100	\$18,661	\$13,000	\$5,661	\$15,500	\$11,000	\$4,500		\$1,419	\$3,360	\$4,779		\$10,440
Holden Commodore VS111	99384	\$18,661	\$13,000	\$5,661	\$16,500	\$12,000	\$4,500		\$1,419	\$3,360	\$4,779		\$10,440
Holden Commodore VS111	95456	\$18,661	\$14,700	\$3,961	\$18,500	\$14,000	\$4,500		\$1,419	\$3,360	\$4,779		\$8,740
Holden Commodore VS111	95473	\$18,661	\$14,000	\$4,661	\$18,500	\$14,000	\$4,500		\$1,419	\$3,360	\$4,779		\$9,440
		\$111,966	\$76,200	\$35,766	\$103,000	\$75,400	\$27,600		\$8,514	\$20,160	\$28,674		\$64,440
*Note: Plant # 99154 was not available for inspection.													

Tender Number - 089-99/00 - Seven (7) Six cylinder Utilities.													
Tenderer		Tender Price Summary				Budget				Whole Of Life Cost			
Supplier	Vehicle												
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
NUFORD													
Falcon Ute XL,4.0 litre	99149	\$19,009	\$13,000	\$6,009	\$15,500	\$13,000	\$2,500		\$2,968	\$4,000	\$6,968	Early August	\$12,977
Falcon Ute XL,4.0 litre	99152	\$19,009	\$14,500	\$4,509	\$18,500	\$11,400	\$7,100		\$2,968	\$4,000	\$6,968		\$11,477
Falcon Ute XL,4.0 litre	99100	\$19,009	\$15,000	\$4,009	\$15,500	\$11,000	\$4,500		\$2,968	\$4,000	\$6,968		\$10,977
Falcon Ute XL,4.0 litre	99384	\$19,009	\$13,800	\$5,209	\$16,500	\$12,000	\$4,500		\$2,968	\$4,000	\$6,968		\$12,177
Falcon Ute XL,4.0 litre	95456	\$19,009	\$16,500	\$2,509	\$18,500	\$14,000	\$4,500		\$2,968	\$4,000	\$6,968		\$9,477
Falcon Ute XL,4.0 litre	95473	\$19,009	\$15,750	\$3,259	\$18,500	\$14,000	\$4,500		\$2,968	\$4,000	\$6,968		\$10,227
		\$114,055	\$88,550	\$25,505	\$103,000	\$75,400	\$27,600		\$17,809	\$24,000	\$41,809		\$67,314
McINERNEY SALES PTY LTD.													
Falcon AU2 Ute XL, 4.0 litre	99149	\$18,972	\$11,500	\$7,472	\$15,500	\$13,000	\$2,500		\$2,931	\$4,000	\$6,931	20/07/2000	\$14,403
Falcon AU2 Ute XL, 4.0 litre	99152	\$18,972	\$13,100	\$5,872	\$18,500	\$11,400	\$7,100		\$2,931	\$4,000	\$6,931		\$12,803
Falcon AU2 Ute XL, 4.0 litre	99100	\$18,972	\$12,500	\$6,472	\$15,500	\$11,000	\$4,500		\$2,931	\$4,000	\$6,931		\$13,403
Falcon AU2 Ute XL, 4.0 litre	99384	\$18,972	\$11,500	\$7,472	\$16,500	\$12,000	\$4,500		\$2,931	\$4,000	\$6,931		\$14,403
Falcon AU2 Ute XL, 4.0 litre	95456	\$18,972	\$14,333	\$4,639	\$18,500	\$14,000	\$4,500		\$2,931	\$4,000	\$6,931		\$11,570
Falcon AU2 Ute XL, 4.0 litre	95473	\$18,972	\$14,333	\$4,639	\$18,500	\$14,000	\$4,500		\$2,931	\$4,000	\$6,931		\$11,570
		\$113,832	\$77,266	\$36,566	\$103,000	\$75,400	\$27,600		\$17,586	\$24,000	\$41,586		\$78,152
RANGE FORD													
Falcon AU2 Ute XL, 4.0 litre	99149	\$19,279	\$13,320	\$5,959	\$15,500	\$13,000	\$2,500		\$3,238	\$4,000	\$7,238	30/06/200	\$13,197
Falcon AU2 Ute XL, 4.0 litre	99152	\$19,279	\$14,700	\$4,579	\$18,500	\$11,400	\$7,100		\$3,238	\$4,000	\$7,238		\$11,817
Falcon AU2 Ute XL, 4.0 litre	99100	\$19,279	\$14,300	\$4,979	\$15,500	\$11,000	\$4,500		\$3,238	\$4,000	\$7,238		\$12,217
Falcon AU2 Ute XL, 4.0 litre	99384	\$19,279	\$14,000	\$5,279	\$16,500	\$12,000	\$4,500		\$3,238	\$4,000	\$7,238		\$12,517
Falcon AU2 Ute XL, 4.0 litre	95456	\$19,279	\$16,020	\$3,259	\$18,500	\$14,000	\$4,500		\$3,238	\$4,000	\$7,238		\$10,497
Falcon AU2 Ute XL, 4.0 litre	95473	\$19,279	\$16,000	\$3,279	\$18,500	\$14,000	\$4,500		\$3,238	\$4,000	\$7,238		\$10,517
		\$115,674	\$88,340	\$27,334	\$103,000	\$75,400	\$27,600		\$19,428	\$24,000	\$43,428		\$70,762
MIDWAY FORD (WA)													
Falcon AU2 Ute XL, 4.0 litre	99149	\$18,736	\$11,458	\$7,278	\$15,500	\$13,000	\$2,500		\$2,695	\$4,000	\$6,695	10/05/2000	\$13,973
Falcon AU2 Ute XL, 4.0 litre	99152	\$18,736	\$12,958	\$5,778	\$18,500	\$11,400	\$7,100		\$2,695	\$4,000	\$6,695		\$12,473
Falcon AU2 Ute XL, 4.0 litre	99100	\$18,736	\$12,758	\$5,978	\$15,500	\$11,000	\$4,500		\$2,695	\$4,000	\$6,695		\$12,673
Falcon AU2 Ute XL, 4.0 litre	99384	\$18,736	\$13,258	\$5,478	\$16,500	\$12,000	\$4,500		\$2,695	\$4,000	\$6,695		\$12,173
Falcon AU2 Ute XL, 4.0 litre	95456	\$18,736	\$15,778	\$2,958	\$18,500	\$14,000	\$4,500		\$2,695	\$4,000	\$6,695		\$9,653
Falcon AU2 Ute XL, 4.0 litre	95473	\$18,736	\$15,778	\$2,958	\$18,500	\$14,000	\$4,500		\$2,695	\$4,000	\$6,695		\$9,653
		\$112,416	\$81,988	\$30,428	\$103,000	\$75,400	\$27,600		\$16,170	\$24,000	\$40,170		\$70,598
*Note: Plant # 99154 was not available for inspection.													

Tender Number - 089-99/00 - Seven (7) Six cylinder Utilities.													
Tenderer		Tender Price Summary			Budget			Whole Of Life Cost					W.O.L Tender Evaluation Cost
Supplier	Vehicle												
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	
TITAN FORD													
Falcon AU2 Ute XL, 4.0 litre	99149	\$19,083	\$13,420	\$5,663	\$15,500	\$13,000	\$2,500		\$3,042	\$4,000	\$7,042	Ex Ford Stock	\$12,705
Falcon AU2 Ute XL, 4.0 litre	99152	\$19,083	\$14,500	\$4,583	\$18,500	\$11,400	\$7,100		\$3,042	\$4,000	\$7,042		\$11,625
Falcon AU2 Ute XL, 4.0 litre	99100	\$19,083	\$14,300	\$4,783	\$15,500	\$11,000	\$4,500		\$3,042	\$4,000	\$7,042		\$11,825
Falcon AU2 Ute XL, 4.0 litre	99384	\$19,083	\$12,220	\$6,863	\$16,500	\$12,000	\$4,500		\$3,042	\$4,000	\$7,042		\$13,905
Falcon AU2 Ute XL, 4.0 litre	95456	\$19,083	\$16,280	\$2,803	\$18,500	\$14,000	\$4,500		\$3,042	\$4,000	\$7,042		\$9,845
Falcon AU2 Ute XL, 4.0 litre	95473	\$19,083	\$16,250	\$2,833	\$18,500	\$14,000	\$4,500		\$3,042	\$4,000	\$7,042		\$9,875
		\$114,498	\$86,970	\$27,528	\$103,000	\$75,400	\$27,600		\$18,252	\$24,000	\$42,252		\$69,780
CENTRE FORD													
Falcon AU2 Ute XL, 4.0 litre	99149	\$19,124	\$11,500	\$7,624	\$15,500	\$13,000	\$2,500		\$3,083	\$4,000	\$7,083	Approx 30/06/2000	\$14,707
Falcon AU2 Ute XL, 4.0 litre	99152	\$19,124	\$13,500	\$5,624	\$18,500	\$11,400	\$7,100		\$3,083	\$4,000	\$7,083		\$12,707
Falcon AU2 Ute XL, 4.0 litre	99100	\$19,124	\$14,000	\$5,124	\$15,500	\$11,000	\$4,500		\$3,083	\$4,000	\$7,083		\$12,207
Falcon AU2 Ute XL, 4.0 litre	99384	\$19,124	\$13,000	\$6,124	\$16,500	\$12,000	\$4,500		\$3,083	\$4,000	\$7,083		\$13,207
Falcon AU2 Ute XL, 4.0 litre	95456	\$19,124	\$17,000	\$2,124	\$18,500	\$14,000	\$4,500		\$3,083	\$4,000	\$7,083		\$9,207
Falcon AU2 Ute XL, 4.0 litre	95473	\$19,124	\$16,800	\$2,324	\$18,500	\$14,000	\$4,500		\$3,083	\$4,000	\$7,083		\$9,407
		\$114,744	\$85,800	\$28,944	\$103,000	\$75,400	\$27,600		\$18,498	\$24,000	\$42,498		\$71,442
BACKSHALL FORD													
Falcon AU2 Ute XL, 4.0 litre	99149	\$18,851	\$11,500	\$7,351	\$15,500	\$13,000	\$2,500		\$2,810	\$4,000	\$6,810	End June If Order By 20/05/2000	\$14,161
Falcon AU2 Ute XL, 4.0 litre	99152	\$18,851	\$15,000	\$3,851	\$18,500	\$11,400	\$7,100		\$2,810	\$4,000	\$6,810		\$10,661
Falcon AU2 Ute XL, 4.0 litre	99100	\$18,851	\$11,000	\$7,851	\$15,500	\$11,000	\$4,500		\$2,810	\$4,000	\$6,810		\$14,661
Falcon AU2 Ute XL, 4.0 litre	99384	\$18,851	\$13,000	\$5,851	\$16,500	\$12,000	\$4,500		\$2,810	\$4,000	\$6,810		\$12,661
Falcon AU2 Ute XL, 4.0 litre	95456	\$18,851	\$16,750	\$2,101	\$18,500	\$14,000	\$4,500		\$2,810	\$4,000	\$6,810		\$8,911
Falcon AU2 Ute XL, 4.0 litre	95473	\$18,851	\$16,750	\$2,101	\$18,500	\$14,000	\$4,500		\$2,810	\$4,000	\$6,810		\$8,911
		\$113,106	\$84,000	\$29,106	\$103,000	\$75,400	\$27,600		\$16,860	\$24,000	\$40,860		\$69,966
PHOENIX HOLDEN													
	99149		\$13,050			\$13,000						N/A	
	99152		\$13,050			\$11,400							
Outright Purchase Only	99100		\$13,050			\$11,000							
	99384		\$12,550			\$12,000							
	95456		\$15,050			\$14,000							
	95473		\$15,050			\$14,000							
			\$81,800			\$75,400							
*Note: Plant # 99154 was not available for inspection.													

Tender Number - 089-99/00 - Seven (7) Six cylinder Utilities.													
Tenderer			Tender Price Summary			Budget			Whole Of Life Cost				
Supplier	Vehicle												
Description	Plant #	Council Price	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus/ (Shortfall)	Est Dep @ 2 Years	Est Fuel Cost @ 40,000km	Total Dep Plus Fuel	Delivery	W.O.L Tender Evaluation Cost
FRATELLA PTY.LTD													
Reg. As :Melville motors	99149		\$10,500			\$13,000						N/A	
	99152		\$11,000			\$11,400							
Outright Purchase Only	99100		\$13,000			\$11,000							
	99384		\$13,000			\$12,000							
	95456		\$14,700			\$14,000							
	95473		\$14,000			\$14,000							
			\$76,200			\$75,400							
McINERNEY SALES PTY LTD.													
	99149		\$11,500			\$13,000						N/A	
	99152		\$13,100			\$11,400							
Outright Purchase Only	99100		\$12,500			\$11,000							
	99384												
	95456		\$14,333			\$14,000							
	95473		\$14,333			\$14,000							
			\$65,766			\$63,400							
Recommended Tenderer													
Supply and Trade												21 Days From Order	
YOUNGS HOLDEN													
Holden Commodore VS111	99149	\$17,129		\$17,129	\$15,500			-\$1,629	-\$113	\$3,360	\$3,247		
Holden Commodore VS111	99152	\$17,129		\$17,129	\$18,500			\$1,371	-\$113	\$3,360	\$3,247		
Holden Commodore VS111	99100	\$17,129	\$14,000	\$3,129	\$15,500	\$11,000	\$4,500	\$1,371	-\$113	\$3,360	\$3,247		
Holden Commodore VS111	99384	\$17,129	\$13,750	\$3,379	\$16,500	\$12,000	\$4,500	\$1,121	-\$113	\$3,360	\$3,247		
Holden Commodore VS111	95456	\$17,129		\$17,129	\$18,500			\$1,371	-\$113	\$3,360	\$3,247		
Holden Commodore VS111	95473	\$17,129		\$17,129	\$18,500			\$1,371	-\$113	\$3,360	\$3,247		
		\$102,774	\$27,750	\$75,024	\$103,000	\$23,000		\$4,976	-\$678	\$20,160	\$19,482		
Recommended Tenderer													
Outright Purchase													
Phoenix Holden	99149		\$13,050			\$13,000		\$50					
	95456		\$15,050			\$14,000		\$1,050					
	95473		\$15,050			\$14,000		\$1,050					
			\$43,150			\$41,000		\$2,150					
Recommended Tenderer													
Outright Purchase													
Mc Inerney Sales	99152		\$13,100			\$11,400		\$1,700					
Total Value of Trades and Budget Saving													
			\$84,000			\$75,400		\$8,826					
*Note: Plant # 99154 was not available for inspection.													