



DELEGATED AUTHORITY REGISTER DA110

Nature: Accepted lowest tender from Rohanna Pty Ltd (John Hughes Skipper Hyundai), for the supply of three four cylinder Hyundai Lantra Sedans.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 13 March 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

• Titan Ford	\$10,627 changeover
• Nuford	\$12,363 changeover
• Midway Ford	\$10,915 changeover
• Houghton Motors Pty Ltd	\$11,362 changeover
• McNerny Ford	\$12,032 changeover
• Wanneroo Mistsubishi	\$18,632 changeover
• Rohanna Pty Ltd (Skipper Hyundai)	\$1,477 changeover
• Wanneroo Chrysler Jeep Daewoo	\$45,786 changeover
• Melville Motors	\$11,963 changeover
• City Toyota	\$16,578 changeover

Dollar Value:	Full purchase price -	\$42,777
	Trade -	\$41,300
	Net change over -	\$1,477
	Budget provision -	\$13,500
	Budget saving -	\$12,023

Selection Summary:

A whole of life costing comparing the six makes of vehicles offered showed that the Hyundai Lantra was the most cost effective vehicle after considering the estimated resale value at two years of age and estimated fuel consumption at 40,000kms of travel.

The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier. The Hyundai Lantra was found to be the lowest cost vehicle offered before and after trade of the existing council vehicles.

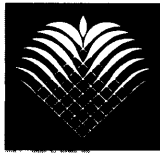
References used for the comparative data were:

- Glasses Guide - Residuals Dec 1999 - Feb 2000
- R.A.C. Fuel Consumption figures Nov 1999

The variation in the changeover price is due to:

- New vehicle cost variation from \$14,259 to \$18,544
- Variation in offers for the trade vehicles
- The tender from Wanneroo Chrysler Jeep Daewoo did not give offers for trade

Reference: Tender 074-99/00



DELEGATED AUTHORITY REGISTER
DA111

Nature: Accepted lowest tender from Rohanna Pty Ltd (John Hughes Skipper Hyundai) for the supply of one four cylinder Hyundai Lantra Wagon.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 13 March 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|-------------------------------|---------------------|
| • McInerny Ford | \$4,225 changeover |
| • Wanneroo Mistsubishi | \$7,423 changeover |
| • John Hughes Skipper Hyundai | \$278 changeover |
| • Wanneroo Daewoo | \$14,083 changeover |
| • Melville Motors | \$3,575 changeover |

Dollar Value:	Full purchase price -	\$15,378
	Trade -	\$15,100
	Net change over -	\$278
	Budget provision -	\$4,500
	Budget saving -	\$4,222

Selection Summary:

A whole of life costing comparing the five makes of vehicles offered indicated that the Hyundai Lantra was the most cost effective vehicle tendered after considering the estimated resale prices at two years of age and estimated fuel consumption at 40,000kms of travel. The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier.

The Daewoo Nubira was the lowest cost vehicle tendered, however no offer was made to accept the trade. The conditions of tendering allow for preference to be given to a tenderer that accepts the trade. The option of accepting the Nubira and selling the Lantra on the open market was considered, however it is considered unlikely that value achieved would better the changeover figure from the recommended tenderer.

The Hyundai Lantra tendered by John Hughes Skipper Hyundai was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

References used for the comparative data were:

- Glasses Guide - Residuals Dec 99 - Feb 2000
- R.A.C. Fuel Consumption figures Nov 1999

The variation in the changeover price is due to:

- New vehicle cost variation from \$14,083 to \$20,623
- Variation in offers for the trade vehicles
- The tender from Wanneroo Daewoo did not give offers for trade

Reference: Tender 078-99/00



DELEGATED AUTHORITY REGISTER
DA112

Nature: Accepted tender from Phoenix Holden for the supply of one six cylinder Holden VT Commodore Sedan

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

• Phoenix Holden	\$13,093 changeover
• Melville Motors	\$13,370 changeover
• City Toyota	\$14,545 changeover
• Big Rock Toyota	\$15,141 changeover
• Titan Ford	\$12,096 changeover
• Midway Ford	\$12,305 changeover
• Houghton Motors	\$11,336 changeover
• McInerney Ford	\$13,301 changeover
• John Hughes Skipper Mitsubishi	\$11,146 changeover
• Wanneroo Mitsubishi	\$10,100 changeover (non-conforming)

Dollar Value:	Full purchase price -	\$27,093
	Trade -	\$14,000
	Net change over -	\$13,093
	Budget provision -	\$10,000
	Budget cost -	\$3,093

Selection Summary:

The Mitsubishi Magna Executive was offered as a 3.0 litre and as a 3.5 litre. A whole of life costing comparing the four makes of vehicles offered indicated that the 3.0 litre Mitsubishi Magna, followed by the VT Commodore, were the most cost effective vehicles tendered after considering the estimated resale prices at two years of age and estimated fuel consumption at 40,000kms of travel.

Contract Management Services highlighted the fact that Wanneroo Mitsubishi did not submit all documentation to satisfy contractual agreements in relation to the Tender submission, hence advised that the submission was non-conforming. The tender form from Wanneroo Mitsubishi was unsigned and hence the tender was non-conforming, therefore that tender was excluded. The VT Commodore has the next lowest whole of life cost, followed closely by the 3.5 litre Magna.

The whole of life costing evaluation is used to identify the best value vehicle make and then the lowest cost changeover is used to select the supplier. The VT Commodore tendered by Phoenix Holden was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

Reference: Tender 075-99/00



DELEGATED AUTHORITY REGISTER
DA113

Nature: Accepted tender from Melville Motors for the supply of one six cylinder Holden VT Commodore Wagon

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

• Phoenix Holden	\$15,706 changeover
• Melville Motors	\$15,663 changeover
• Titan Ford	\$13,952 changeover
• McInerny Ford	\$16,572 changeover
• Houghton Motors	\$13,511 changeover
• Midway Ford	\$15,291 changeover

Dollar Value:	Full purchase price -	\$29,663
	Trade -	\$14,000
	Net change over -	\$15,663
	Budget provision -	\$10,000
	Budget cost -	\$ 5,663

Selection summary:

Three makes of vehicles were offered by suppliers. The Mitsubishi Magna Executive was offered but later withdrawn by the supplier as the load area is below that specified in the tender specifications. The tender would have been considered as non-conforming and would not have been accepted. A whole of life costing comparing the three makes of vehicles offered including the Mitsubishi Magna was undertaken to compare the whole of life costs of all vehicles. The Holden Commodore was found to be the most cost effective vehicle tendered after considering the estimated resale prices at two years of age and estimated fuel consumption at 40,000kms of travel.

The whole of life costing evaluation is used to identify the best value vehicle make and then the lowest cost changeover is used to select the supplier. After excluding the withdrawn tender, the VT Holden Commodore tendered by Melville Motors was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

The Commodore also has the largest load area at 2683 litres compared to the Ford at 2584 litres and 2110 litres with the Magna.

The market for this class of vehicle is dynamic as indicated by the predicted resale values and ability to supply vehicles within reasonable times. The latest residual value guide indicates that the VT Commodore will have a strong future resale value (approximately \$3,000 higher than the Magna and \$4,000 higher than the Ford). After considering the higher resale value, the VT Commodore will be marginally less expensive than the Magna on whole of life basis. The Ford Forte Wagon as tendered by Houghton Motors offered the lowest change over price but is predicted to have a poor resale value below the Holden and Magna and consequently was not recommended for purchase.

Reference: Tender 076-99/00



DELEGATED AUTHORITY REGISTER
DA114

Nature: Accepted tender from Melville Motors for the supply of two six cylinder Holden VS Commodore Utilities

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

• Phoenix Holden	\$ 7,740 changeover
• Melville Motors	\$ 6,036 changeover
• Titan Ford	\$ 5,178 changeover
• Nuford	\$ 6,304 changeover
• McNerney Ford	\$ 7,676 changeover
• Midway Ford	\$ 6,914 changeover
• Houghton Motors	\$ 3,290 changeover

Dollar Value:	Full purchase price -	\$37,286
	Trade -	\$31,250
	Net change over -	\$ 6,036
	Budget provision -	\$ 9,000
	Budget saving -	\$ 2,964

Selection Summary:

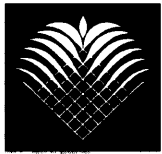
Two makes of vehicles were offered by suppliers. The Ford Falcon tendered by Houghton Motors had the lowest changeover cost. However, a whole of life costing comparing the two makes of vehicles offered indicated that the Holden Commodore was the most cost effective vehicle tendered after considering the estimated resale prices at two years of age and estimated fuel consumption at 40,000kms of travel. The Vehicle Residuals guide from Glasses indicates that the Ford utility will have a \$2,500 lower value than the Holden utility at the end of two years. These values are influenced by market conditions such as supply/demand, brand loyalty and product reliability and will change as new models are introduced.

The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier. The Holden Commodore tendered by Melville Motors was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

References used for the comparative data were:

- Glasses Guide - Residuals Dec 99 - Feb 2000
- R.A.C. Fuel Consumption figures Nov 1999

Reference: Tender 077-99/00



DELEGATED AUTHORITY REGISTER
DA115

Nature: Accepted tender from Big Rock Toyota for the supply of one Toyota Hilux 2WD Dual Cab Utility

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

• Jason Mazda	\$ 9,677 changeover
• Big Rock Toyota	\$ 7,152 changeover
• City Toyota	\$14,526 changeover
• McInerney Ford	\$20,664 changeover
• Titan Ford	\$ 7,445 changeover
• Houghton Motors	\$ 7,146 changeover
• Midway Ford	\$ 6,989 changeover
• Nuford	\$ 7,132 changeover
• John Hughes Skipper Mitsubishi	\$ 7,493 changeover
• Wanneroo Mitsubishi	\$13,591 changeover (non-conforming)

Dollar Value:	Full purchase price -	\$21,302
	Trade -	\$14,150
	Net change over -	\$ 7,152
	Budget provision -	\$ 5,000
	Budget cost -	\$ 2,152

A whole of life costing comparing the four makes of vehicles offered showed that the Toyota Hilux was the most cost effective vehicle after considering the estimated resale value at two years of age and estimated fuel consumption at 40,000kms of travel.

The Ford Courier tendered by McInerney Ford was the lowest up front cost vehicle tendered, however no offer was made to accept the trade. The conditions of tendering allow for preference to be given to a tenderer that accepts the trade. The option of accepting the offer from McInerney Ford and selling the Express on the open market was considered, however it is unlikely that value achieved would better the changeover figure from the recommended tenderer.

The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier. The Toyota Hilux tendered by Big Rock Toyota was found to be the lowest cost vehicle offered after trade of the existing council vehicle.

References used for the comparative data were:

- Glasses Guide - Residuals Dec 1999 - Feb 2000
- R.A.C. Fuel Consumption figures Nov 1999

It is recommended that the lowest cost tender as submitted by Big Rock Toyota be accepted.

Reference: Tender 079-99/00



DELEGATED AUTHORITY REGISTER
DA116

Nature: Accepted tender from Melville Motors for the outright purchase of one Mitsubishi Magna Sedan

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|-------------------|------------------------|
| • Melville Motors | \$14,500 outright sale |
| • McInerney Ford | \$13,400 outright sale |

Dollar Value:	Full purchase price -	\$14,500
	Budget provision to replace-	\$10,000
	Budget saving -	\$24,500

Selection Summary:

Following a reassessment of business needs this vehicle was identified as being surplus to requirements and consequently could be sold without replacement.

Two submissions were received for the outright purchase of the vehicle. Values were expected to be lower than those received when trading vehicles on a purchase. It is considered that the best price offered is consistent with the present depressed market values and is considered a fair return for the City.

Reference: Tender 081-99/00



DELEGATED AUTHORITY REGISTER
DA117

Nature: Accepted tender from McInerney Ford for outright purchase of one Ford Laser Sedan.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|-------------------|------------------------|
| • Melville Motors | \$12,500 outright sale |
| • McInerney Ford | \$14,501 outright sale |

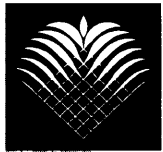
Dollar Value:	Full purchase price -	\$14,501
	Budget provision to replace-	\$ 4,100
	Budget saving -	\$18,601

Selection Summary:

Following a reassessment of business needs this vehicle was identified as being surplus to requirements and consequently could be sold without replacement.

Two submissions were received for the outright purchase of the vehicle. Values were expected to be lower than those received when trading vehicles on a purchase. It is considered that the best price offered is consistent with the present depressed market values and is considered a fair return for the City.

Reference: Tender 082-99/00



DELEGATED AUTHORITY REGISTER
DA118

Nature: Accepted tender from Melville Motors for the outright purchase of one Hyundai Lantra Sedan

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 3 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|-------------------|------------------------|
| • Melville Motors | \$11,500 outright sale |
| • McInerney Ford | \$10,100 outright sale |

Dollar Value:	Full purchase price -	\$11,500
	Budget provision to replace-	\$ 7,500
	Budget saving -	\$19,000

Selection Summary:

Following a reassessment of business needs this vehicle was identified as being surplus to requirements and consequently could be sold without replacement.

Two submissions were received for the outright purchase of the vehicle. Values were expected to be lower than those received when trading vehicles on a purchase. It is considered that the best price offered is consistent with the present depressed market values and is considered a fair return for the City.

Reference: Tender 083-99/00



DELEGATED AUTHORITY REGISTER
DA119

Nature: Accepted tender from Titan Ford for the supply of two Ford Courier 4WD Dual Cab Utilities.

Section of Act: Local Government (Functions and General) Regulations Section 18

Delegation to: Chief Executive Officer

Date: 5 April 2000

Sub-Delegated to:

Date:

Persons Directly Affected and Price Tendered:

- | | |
|----------------------------------|---|
| • City Toyota | \$22,371 changeover |
| • Wanneroo Mitsubishi | \$38,492 changeover
(non-conforming) |
| • John Hughes Skipper Mitsubishi | \$20,092 changeover |
| • Nuford | \$18,495 changeover |
| • Midway Ford | \$17,575 changeover |
| • McInerney | \$19,602 changeover |
| • Titan Ford | \$14,873 changeover |
| • Houghton Motors | \$15,538 changeover |
| • Big Rock Toyota | \$15,289 changeover
(non-conforming) |
| • Jason Mazda | \$25,330 changeover |

Dollar Value:	Full purchase price -	\$48,723
	Trade -	\$33,850
	Net change over -	\$14,873
	Budget provision -	\$ 7,750
	Budget cost -	\$ 7,123

Selection Summary:

A whole of life costing comparing the four makes of vehicles offered showed that the Ford Courier was the most cost effective vehicle after considering the estimated resale value at two years of age and estimated fuel consumption at 40,000kms of travel.

The whole of life costing evaluation is used to identify the best value vehicle make and the lowest cost changeover is then used to select the supplier. The Ford Courier tendered by Titan Ford was found to be the lowest cost vehicle offered after trade of the existing council vehicles.

References used for the comparative data were:

- Glasses Guide - Residuals Dec 1999 - Feb 2000
- R.A.C. Fuel Consumption figures Nov 1999

Reference: Tender 080-99/00