

Tender Number - 042-01/02 - Two(2) Passenger Buses with disposal of Three(3) Buses													
Tenderer		Tender Price Summary					Budget						
Supplier	Vehicle	Plant #	Council Price	GST	Trade	Changeover	New Price	Trade	Budget Changeover	Budget Surplus\ (Shortfall)	Total Servicing Costs to 90,000km	Delivery/Warranty & Comments	W.O.L Tender Evaluation Cost
Description													
Grand Toyota													
Std LWB Toyota Coaster Bus with hoist		95334	\$115,060	N	\$19,091	\$95,969	\$45,000	\$20,000	\$25,000	-\$70,969	\$4,849	9 Weeks	
Std LWB Toyota Coaster Bus 21 seater		95335	\$88,491	N	\$36,363	\$52,128	\$90,000	\$40,000	\$50,000	-\$2,128	\$4,849	36 Month/100,000km	\$100,818
		96040		N	\$41,818	-\$41,818	\$150,000	\$50,000	\$100,000	\$141,818		Engine power is below spec.	\$56,977
												22 Seats	-\$41,818
			\$203,551	N	\$97,272	\$106,279	\$285,000	\$110,000	\$175,000	\$68,721	\$9,697		\$115,976
Grand Toyota													
Outright Purchase		95334		N	\$18,182			\$20,000	\$25,000			Outright purchase only	
Outright Purchase		95335		N	\$34,545			\$40,000	\$50,000				
Outright Purchase		96040		N	\$40,000			\$50,000	\$100,000				
					\$92,727			\$110,000	\$175,000	\$65,000	N/A		N/A
Skipper Trucks													
Mitsubishi Rosa with hoist		95334	\$122,195	N	\$21,818	\$100,377	\$45,000	\$20,000	\$25,000	-\$75,377	\$4,414	2-3 Weeks plus body build time	
Mitsubishi Rosa 25 Seater		95335	\$92,350	N	\$47,273	\$45,077	\$90,000	\$40,000	\$50,000	\$4,923	\$4,414	Total estimated 8-11 wks	\$104,791
		96040		N	\$42,273	-\$42,273	\$150,000	\$50,000	\$100,000	\$142,273		36 Month/100,000km	\$49,491
												25 Seats	-\$42,273
			\$214,545	N	\$111,364	\$103,181	\$285,000	\$110,000	\$175,000	\$71,819	\$8,828		\$112,009
Bus & Truck Brokers													
Outright Purchase		95334		N	\$16,081			\$20,000	\$25,000			Outright purchase only	
Outright Purchase		95335		N	\$41,617			\$40,000	\$50,000				
Outright Purchase		96040		N	\$32,517			\$50,000	\$100,000				
				N	\$90,215			\$110,000	\$175,000	\$65,000	N/A		N/A
Lowest Cost Line by Line													
Grand Toyota													
Std LWB Toyota Coaster Bus with hoist		95334	\$115,060	N	\$19,091	\$95,969						Lowest cash outflow	
Skipper Trucks													
Mitsubishi Rosa		95335	\$92,350	N	\$47,273	\$45,077						Not recommended due to Coasters	
		96040		N	\$42,273	-\$42,273						low engine output	
			\$207,410		\$108,636	\$98,773							
Recommended Tender													
Skipper Trucks													
Mitsubishi Rosa 25 Seater		95334	\$122,195	N	\$21,818	\$100,377	\$45,000	\$20,000	\$25,000	-\$75,377	\$4,414	2-3 Weeks plus body build time	
Mitsubishi Rosa 25 Seater		95335	\$92,350	N	\$47,273	\$45,077	\$90,000	\$40,000	\$50,000	\$4,923	\$4,414	Total estimated 8-11 wks	\$104,791
		96040		N	\$42,273	-\$42,273	\$150,000	\$50,000	\$100,000	\$142,273		36 Month/100,000km	\$49,491
												25 seats	-\$42,273
			\$214,545	N	\$111,364	\$103,181	\$285,000	\$110,000	\$175,000	\$71,819	\$8,828		\$112,009
Recommended Tender With GST Effect			\$234,052.50		\$122,500.00	\$111,552.50							