

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
<p>Cleandustrial Services Pty Ltd</p> <p>All requirements have been met.</p>	Yes	Perth based Co. in business since 1982 with just under 500 staff. Key personnel are experienced, full list of cleaning equipment was provided and they have 24hr contact for emergency needs. Has well-documented safety policies and staff training programme.	Provided comprehensive response including transition plan, methodology, scheduling, staff training and contract management.	Demonstrated significant experience in providing similar services to local government and large companies. Current contracts include City of Cockburn and QV1 building.	Have a policy of advertising in papers local to contract location for staff. They are located in Myaree.	76.3%	\$1,497,424.89	1
<p>Academy Services Pty Ltd (WA)</p> <p>All requirements have been met.</p>	Yes	In business since 1979. 1000+ cleaning staff Aust. Wide. Co. structure & details of equipment provided. Have well-documented safety policy & procedures.	Demonstrated understanding through details of procedures; communications book, staff training, Contract performance management and comprehensive mobilisation programme	Demonstrated experience in providing similar services. Are City's current Contractor providing medium to high quality services. Also provided references for similar contracts with other large organisations.	No response to this criterion. They are located in Balcatta.	74.9%	\$1,626,149.03	2

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Charles Service Company All requirements have been met.	Yes	Perth based Co. in business 40+ years with 383 staff. Provided details of experience & roles of key personnel. Cleaning equipment meets requirements and they have 24hr contact for emergency needs. Are Worksafe gold certified and hold ISO9001 certification.	Demonstrated good understanding providing details of their communications, site inspections, contract performance monitoring and staff training.	Provided 7 current contracts as examples of similar services. These include City of Nedlands, Town of Cambridge and Town of Kwinana. All contracts had similar scope to City's requirements.	Source local products where possible and advertise positions in local newspapers for staff. Are located in West Perth.	72.8%	\$1,124,620.08	3
Du Clene Pty Ltd All requirements have been met.	Yes	WA based Co. established in 1967 with 62 staff. Details of Managing Director provided, no other staff detailed. Had adequate list of equipment, a brief safety policy & some work method statements.	Demonstrated good understanding of required tasks with a breakdown of contract methodology including start-up processes, training, performance monitoring and equipment.	Demonstrated good range of experience in providing services of similar nature. One example of Shire of Mundaring was detailed thoroughly, with others addressed in a brief statement.	Would use local suppliers and staff where possible. They are located in Malaga	68.9%	\$1,671,915.77	4

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DMP (WA) Pty Ltd All requirements have been met.	Yes	Smaller business established in 1996 with 39 employees. Experience of director and qualifications of some cleaning staff was provided. Limited equipment was listed. Additional staff & resources was not addressed. An adequate OHS manual was included.	Demonstrated a reasonable understanding of the requirements with details of communications books, issue management, equipment and allocation of staff provided.	9 examples of contracts listed. Five are current including 1 local govt. City of Gosnells. Demonstrated significant experience in completing similar services.	Has a buy local and employ local staff policy. Are located in Kalamunda.	66.2%	\$2,483,918.18	5
Jani-King Pty Ltd Workers compensation level is \$20 million, would increase to \$50 million if successful.	Partial compliance	A franchise Co. in business in Australia since 1993. No details were provided of the no. of employees, staff structure or the franchisee that would undertake the services. Reference was made to a safety manual, but no details were included.	An acceptable response to this criterion, with information supplied regarding communications books, staff training and the cleaning schedule with tasks & frequencies.	Provided only 1 reference for the City of Melville. No scope was provided. Client list was included, however it was not clear if any were in WA. Poor response to criterion.	No response to criterion. Are based in Burswood.	44.2%	\$1,154,210.32	6

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Charles Service Company (Alternative Offer)	No					-	-	
Did not meet requirements of periodical cleaning of specification.								