

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Price for Contract Period	Qualitative Rank
		Capacity	Demonstrated experience in completing similar projects	Demonstrated Understanding of the required tasks	Social and economic effects on the local community			
IPA Personnel All requirements have been met.	Yes	Providing staffing solutions, for over 24 years, to large organisations incl. the City. 3,500 employees working per day / 10,000 candidates placed into employment in the past 12 months. ISO9001 accredited company with 750 staff and 95 offices across Australia.	Currently provides similar services to 1,000+ organisations including state and local authorities.	Demonstrated good understanding and appreciation of the requirements. Has been providing similar labour hire services for many years to private and public organisations across Australia. It has been working closely with the City under a formal contract since 2004.	Main office in WA is located in East Perth. It can provide a dedicated consultant from its Joondalup office/affiliated company PVS.	82.8%	\$993,636.25 (Schedules 1 and 2) \$1,360,504.39 (Schedule 6)	1
Vedior Asia Pacific Pty Ltd All requirements have been met	Yes	Incorporated in NSW in 1988 and now has 98 offices across 33 branch locations with over 800 staff across Aust., NZ and Sing. Employing over 9,000 temporary personnel per week and placing over 8,000 permanent positions p.a. It has ISO9001 system.	It is a preferred supplier of labour hire services for Australia Post, Dairy Farmers and the Cities of Swan, Canning and Joondalup for numerous years.	Demonstrated good understanding and appreciation of the required tasks. Has been in the WA labour hire industry for over 18 years providing similar services for private and public sector including local authorities across the State.	Its head office is located in NSW and its office in WA is located in Perth. It has a policy to support local or Aust. Suppliers.	80.6%	\$1,004,094.68 (Schedules 1 and 2) \$1,867,773.41 (Schedule 6)	2

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Integrated Group Limited All requirements have been met.	Yes	Established in WA in 1992. Is now a public listed company with 50 branches located across Aust. It has 1,500 candidates placed in permanent roles every year with 8,000 casual employees on site everyday, servicing the needs of over 2,300 organisations. Accredited company to ISO9001.	Has been providing temporary staff and recruitment services for over 15 years. Similar projects completed include the supply of workers for the BGC Group and for Cleanaway Aust.	Good understanding of the requirements. It currently has a preferred supplier agreement with the City of Wanneroo for the provision of labour hire services to cover parks and gardens, waste management, technical and trades, commercial and permanent recruitment.	Its main WA office is located in West Perth. The services will be provided from its Malaga branch with support from its Balcatta branch.	73.4%	\$891,739.86 (Schedules 1 and 2) Did not tender for Schedule 6	3
LO-GO Appointments All requirements have been met.	Yes	Commenced in 1995 as a specialist Local Government employment agency and has provided services to 128 local authorities in WA. It has offices in WA, Qld and NSW. Has provided 120,000 - 170,000 temporary employee hours p.a. to local authorities in WA.	Has been providing similar services specifically to local governments since 1995. Has current contracts for the Cities of Perth, Melville and Swan and Town of Vincent and is also a preferred supplier to 8 other local authorities.	Demonstrated good understanding and appreciation of the requirements as it has provided similar services to 128 local authorities in WA.	A WA firm with offices in WA, Qld and NSW. Its WA office is located in Subiaco.	73.2%	\$1,050,094.37 (Schedules 1 and 2) \$1,659,157.73 (Schedule 6)	4

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Hays * <u>Note</u> : Although not fully compliant in the areas of the general and special conditions of contract it was included for assessment.	No – not fully compliant	Was established 31 years ago. It now has 222 business units at 34 locations throughout Aust. and NZ. Has over 20,000 candidates placed in permanent jobs p.a., over 25,000 candidates placed in temporary assignments p.a. and employs over 10,000 temporary personnel at any one time. ISO9001 system in place.	A preferred supplier for the federal and state public sector which include the ATO, Dept of Transport and Regional Services, Dept of Employment and Workplace Relations, Dept of Defence, Defence Housing Authority, NSW Dept of Commence – State Contracts Control Board and Victorian State Government.	Has demonstrated good understanding and appreciation of the required tasks as it has been providing similar services to the federal and state public sector and private sector for 3 decades.	Is a public listed company with 222 business units at 34 locations throughout Australia and New Zealand. Its WA office is located in Perth.	73%	\$1,181,070.8 (Schedules 1 and 2) Did not tender for Schedule 6	5

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Drake * <u>Note:</u> Although not fully compliant in the areas of the general and special conditions of contract it was included for assessment.	No – not fully compliant	Established in 1951 supplying services to the private and public sector in 11 countries. It has offices in all capital cities in Aust. and employs approx. 25,000 temporary workers p.a. nationally and 5,000 temporary staff p.a. in WA. ISO9001 system in place.	Its WA office has been providing similar services since 1971. A preferred supplier for the Cities of Subiaco, Perth, Swan, Rockingham, South Perth and Swan.	Has demonstrated good understanding and appreciation of the required tasks. Has been in the labour hire industry since 1951. Has been providing similar services to local governments in Australia and WA.	Its WA office is located in Perth and plans on opening a new branch in Balcatta early 2008 are underway.	72.5%	\$1,031,678.61 (Schedules 1 and 2) \$1,645,584.69 (Schedule 6)	6
BDS People All requirements have been met.	Yes	In operation since 1964 and provided employment service to all states and territories via its offices in most major capital cities in Australia. It is an accredited company to ISO9001.	It has preferred supplier arrangements with various State and local authorities throughout Australia which include Brisbane City Council, Gold Coast City Council, Shire of Redlands, Queensland Main Roads and City Wide Victoria.	It has demonstrated understanding of the requirements. However, it did not have demonstrated experience in providing similar services to WA local governments.	Is a privately owned Aust. Company with its head office located in Brisbane, Qld. Its WA office is located in Perth.	47.9%	\$393,266.92 (Schedule 1) Did not tender for Schedules 2 and 6)	7

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Red Source Personnel All requirements have been met.	Yes	Established in 2004. Has a team of key personnel with over 30 years combined experience covering all aspects of labour hire services across a wide range of industries.	Has provided recruitment services to local, state and commonwealth governments and private sector.	Has demonstrated understanding of the requirements, however, its tender included only 1 example of similar services provided to local governments.	A WA company located in East Perth.	46.6%	\$1,096065.54 (Schedules 1 and 2) \$1,555211.55 (Schedule 6)	8
Professional Secretarial Solutions Unable to meet all requirements.	No	Not assessed	Not assessed	Not assessed	Not assessed	Not assessed	Not assessed	Not assessed