SUMMARY OF TENDER SUBMISSIONS

| Respondent & Description of Response | Is it Compliant? Yes or No | Comment Against Criteria | | | | | | |
|--|----------------------------------|--|---|---|--|---------------------|---------------------------------------|------|
| | | Demonstrated experience in completing similar services | Capacity | Demonstrated understanding of the required tasks | Social and economic effects on the local community | Evaluation Score | Average % Discount Below R.R.P. | Rank |
| James Bennett Pty Ltd | Yes | Demonstrated their | In operation 40+ | Demonstrated | Are based in | 83.7% | 30% | 1 |
| All requirements have been met. | | experience providing similar services using profile selection to 4 local governments including City of Stirling, Sunshine Coast, Gold Coast & Shire of Sutherland. | years with 90 FTE/PTE staff and 50 casuals. Their key personnel have extensive experience in library supply & publishing industries. They are ISO 9001:2000 accredited. | comprehensive understanding. Addressed each stage of process including timeframes, order management, examples of MARC confirmation records, order status reporting, returns, delivery, invoicing & packaging. | Belrose NSW. They support local publishers and writers and donate books to library customers for community events & charities. | | | |
| ALS Library Services Pty Ltd | Yes | Demonstrated experience providing similar services to Cities of Brisbane, Yarra and Wyndham plus the public library system of SA and State Library of WA | In operation 30+ years with 40 staff. Their team includes professional librarians & experienced staff in book supply & retail industries. | Demonstrated a thorough understanding of requirements. They demonstrated their service processes for profile selection, bibliographic data, ordering, reporting and dispatch. | Are based in Edwardstown SA. They are a national public library supplier | 76% | 18% | 2 |
| All requirements have been met. | | | | | | | | |

| Respondent & Description of Response | Is it Compliant? Yes or No | Comment Against Criteria | | | | | 1 | |
|---|----------------------------------|--|---|---|---|---------------------|---------------------------------------|------|
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| Bolinda Publishing Pty Ltd All requirements have been met. | Yes | Demonstrated experience in supplying large print & audio books to Brisbane City council libraries and the State Library of WA. Both examples included profile ordering with standing orders. | Have been in operation for 20+ years. They have 26 staff. Their key personnel are highly experienced in their respective fields of expertise. | Demonstrated a good understanding of the requirements. They provided details of their ordering processes, turnaround time and selection tools. | Are based in Tullamarine VIC. They are an Australian audio book publisher and source the audio book rights to a range of high profile Australian authors. | 68.4% | 10% standard 15% PAYG standing order | 3 |
| DA Information Services Pty Ltd All requirements have been met. | Yes | Demonstrated experience in book stock supply. Four example contracts were supplied. These included profile ordering & standing orders. Only one was for a public library. | They have been in operation for 57+ years. Progressed to book supply to state & public library sector in 2005. They have experienced key personnel in book supply, although public library sector experience was not as comprehensive as other Tenderers. | Demonstrated a good understanding of the requirements. They provided details of profile ordering, stock selection, ordering methods, delivery timeframes and returns. | Are based in Mitcham VIC. They offer a trial of eBook readers and professional development seminars to the City. | 63.1% | 23% | 4 |