SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant Yes or No	Comment Against Criteria								
		Functionality	Support Services	Degree of Technical Fit	Implementation Services	Vendor & Product Track Record	Evaluation Score	Price	Rank	
Emrich Industries (WA) Pty Ltd All requirements have	Yes	Offered simple & intuitive system with	Support provided 9am- 6pm Monday to	Meets technical IT requirements. Demonstrated	Provided thorough plan which outlined	3M is a quality product with a proven track	80.67%	\$529,695	1	
been met.		ability to issue multiple items at once & DVD/CD security removing staff involvement in issue process	Friday with max of 10hr onsite response time. All technicians are trained in 3M system.	installations of RFID in Spydus	responsibilities of City & Contractor. Addressed City's required staged implementation.	record in Australian libraries & also demonstrated experience in installs with Spydus LMS				
Bibliotheca RFID Library Systems Australia Pty Ltd	Yes	Yes	Generally met requirements. Lacks automatic	Telephone support 24/7 & onsite support	Generally meets technical requirements,	Covered general aspects of installation,	International company with RFID	73.67%	\$528,626	2
All requirements have been met.		optical disc security which may lead to increased borrower usage of staff manned issuing stations	from Australian contractor. Not clear whether phone support is from Melbourne or Switzerland.	but do not have any current RFID installations with Spydus LMS. Their own testing has found 2 flaws in functionality.	but did not address staged implementation.	experience since 1997. Have 1 system installed in VIC, do not have any systems installed with the Spydus LMS.				

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EnvisionWare Pty Ltd	Yes	Generally met	Standard	Generally met	Response	Have no RFID	63.33%	\$667,602.79	3
All requirements have been met.		functionality requirements, but have some concerns with responses to security & report output limited to HTML. Self serve units not very aesthetically pleasing.	support provided on Adelaide business hrs. Onsite services provided by subcontractor. Gold service customers get on-call 24/7 technical support. Was not clear if this was an additional cost. Maintenance fees were high.	technical requirements, no error logging available to staff. Has not been implemented with a Spydus LMS.	covered the general aspects of work, but lacked detail and did not address City's required staged implementation.	systems installed with a Spydus LMS, creating some concern whether system is capable of connecting & communicating with City's LMS.			
FE Technologies	Yes	Brief amount of	Phone support	Generally met	Plan covered	Relatively new	60%	\$618,840	4
All requirements have been met.		info made assessment difficult. Method for multiple component items not v. effective. System did not appear to have any standard reporting.	9am-5pm AEST On-site services next business day. Not clear whether they have local support services in WA. Support terms restrictive & support outside normal hrs at additional cost.	the technical requirements.	main aspects of installation. Timeframes for tasks were tight & possibly insufficient. Plan did not take into consideration City's required staged implementation.	to WA market. 1st installation to be City of Gosnells. At present they have 2 installations in VIC with a Spydus LMS.			

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Monitor WA Pty Ltd	Yes	Lack of detail in	Support	Systems	Provided a	Provided 3	58.33%	\$590,500.90	5
All requirements have been met.		responses. Self serve interface is only customisable at installation, not after. No detailed methodology of how system handles security and issue of optical disc materials.	services provided from base in Balcatta. Meets City's requirements.	appears to need a dedicated server at each library branch, which would be a significant additional cost to City and not available within the project budget. No indication of error logging available to staff.	basic implementation plan. Did not sufficiently address assignment of tasks to City & Contractor. Timeframes allowed for tasks unlikely to be sufficient. Plan did not address staged implementation.	examples of RFID system in Spydus environment in SE Asia. These were not installed by Monitor WA. RFID system offered has not been installed at any site in Australia.			
Tech Logic Corporation	No	-	-	-	-	-	-	-	-
Late Tender, in accordance with Clause 4.4 of conditions tendering not considered further									