

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
<p>Aurora Corporation Pty Ltd and BF & JR Cross T/as Pacific Safety & Industrial</p> <p>All requirements have been met.</p>	Yes	In operation since 1995. Have 17 staff & provided full company structure. Staff have 75 yrs combined experience in safety & clothing. Have fully documented operating system.	Demonstrated thorough understanding of requirements. Detailed breakdown of ordering process, deliveries, reporting, cost saving initiatives. 1 person would be dedicated to City's contract.	Has significant experience supplying to large companies & local government such as the Cities of Bayswater, Belmont & Swan and the Water Corporation, Leighton Holdings & Australian Railroad Company.	Based in Malaga.	77.4%	\$316,633	1
<p>Totally Workwear Joondalup</p> <p>All requirements have been met.</p>	Yes	In operation since 1999. Have 6 FTE's and 1 PTE. 3 key staff were listed, but length of experience of staff & their roles not detailed. Do not have safety policy, but provided risk assessment sheets and incident report.	Demonstrated good understanding of requirements. Information was provided of their order turnaround times, annual and 'fair wear & tear' orders and delivery to WOC store.	Totally Workwear is City's current supplier and also provided information of contracts with Apex Gold and Newmont Mining. All contracts are for the supply of safety clothing and PPE.	Based in Joondalup. They are a Joondalup business which employs local people and supports other local businesses.	73%	\$384,138	2

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
Workwear Industries Pty Ltd T/as Riggers Workwear All requirements have been met.	Yes	In operation since 1991 with 25 employees. The experience and roles of key personnel was supplied. They have a safety policy & procedures in place, but no copies were supplied with submission.	Demonstrated good understanding of requirements itemising their processes for orders including timeframes & in-house embroidery & sewing services.	Demonstrated their experience through 3 similar contracts with BGC, AGC and Skilled Engineering. All contracts are for the supply & delivery of work wear and PPE & include embroidery & delivery.	Based in Malaga. They advertise for staff in community newspapers and support local charities.	69.3%	\$324,311	3
Panos Safety All requirements have been met.	Yes	Has been in operation for 25 years with 7 employees. No information was supplied detailing their structure, experience or length of service of their employees or safety policy.	No specific response was supplied to this criterion.	Panos Safety supply to the following local governments: the Cities of Stirling, Mandurah & Melville and the Town of East Fremantle. No period or dates were supplied, so it was not clear if they are current contracts.	Based in Myaree. No response was supplied to this criterion.	55.2%	\$357,717	4

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
Site Ware Direct Pty Ltd All requirements have been met.	Yes	Has been in operation since 2003 with 7 FTE's & 2 PTE's. Some information was supplied of their warehouse manager, accounts staff and embroidery person. No length of experience of staff structure was supplied. Safety was not addressed.	They demonstrated an adequate understanding of the requirements with the provision of their procedures for processing orders, turnaround times and holding of stock for the City.	They demonstrated a good level of experience with contracts with the Shire of Gnowangerup, Decmil, AT Concrete J. Blackwood & Son and a one-off supply to the City of Perth.	Based in Kewdale. No response supplied to this criterion.	53.6%	\$367,537	5
Workplace Supplies All requirements have been met.	Yes	Established in 2000 with 3 staff. They have 2 working directors and a salesperson/courier. The experience and role of each staff member was detailed. No safety policy was supplied, but a manual handling safe work procedure was included. Additional resources would be sourced from labour hire.	Workplace Supplies did not demonstrate an adequate understanding of requirements. They did not provide a direct methodology for ordering and supply to the City.	They did not demonstrate any experience in the supply of work wear or PPE. The 3 listed example contracts were for the supply of cleaning rags, cleaning supplies and industrial wipes.	Based in Welshpool. They are a WA owned company.	43.8%	\$329,741	6

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
<p>Safety World</p> <p>All requirements have been met.</p>	Yes	Established in 1999 with 8 staff. Combined experience of 30+ yrs in safety and PPE industry. No individual roles or experience was supplied. Safety, additional resources or after-hours contact was not addressed	Did not adequately address understanding of requirements. No methodology was supplied.	3 referees were supplied (City of Bayswater, MIRVAC & Combined Metal Industries), but no information was supplied of the period, date or scope of contracts. They also stated they supply a number of local govt's but gave no supporting information. Response did not adequately address criterion.	Located in Wangara. No response was supplied to this criterion.	33.9%	\$397,018	7
<p>Staff Link Pty Ltd</p> <p>Responses to qualitative criteria did not address any component of work, unable to assess.</p>	No	-	-	-	-	-	-	-

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
BOC Ltd	No	-	-	-	-	-	-	-
Submitted Alternative Offer based on their general terms & conditions, with pricing subject to rise & fall, production & logistic cost increases & exchange rate variations in yrs 2 & 3 of contract. Was not submitted with Conforming Offer, rejected in accordance with Clause 4.9.								
Safeman (WA) Pty Ltd	No	-	-	-	-	-	-	-
Submitted Alternative Offer with delivery charge & pricing subject to rise & fall in years 2 & 3 of Contract to certain imported lines of items. Not submitted with Conforming Offer, rejected in accordance with Clause 4.9.								

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
Bullivants Pty Ltd	No	-	-	-	-	-	-	-
Late tender received after tender closing date & time, not accepted for evaluation in accordance with Clause 4.4(h).								