

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience in completing similar services	Social and economic effects on the local community			
Palmgate Nominees Pty Ltd T/as Newscape Contractors	Yes	In operation under present name for 5+ years. Have 13 management staff and multiple work crews. All key personnel highly experienced. Equipment, safety policy and procedures meet requirements.	Provided a good explanation of all required tasks and man hrs allocated meets levels required and reflects an appropriate understanding.	Provided 7 current contracts supporting their experience. Included contracts with the City of Wanneroo and Rockingham. All examples were of a similar nature to City's requirements.	Located in Wangara. Use local suppliers and subcontractors where possible.	81.5%	\$315,029.47	1
All requirements have been met.								
Sanpoint Pty Ltd T/as Landscape Development	Yes	Large company in operation since 1991. Total no. of staff unknown with 5 key staff detailed. Equipment and safety plan met City's requirements.	Demonstrated a good understanding of requirements with a provisional programme covering all aspects of contract. Allocated man hrs meets levels required.	Provided 7 example contracts. The scope of each was not clearly itemised. Response could have been more detailed.	Based in South Perth. Local service providers would be used where possible.	72.4%	\$397,692	2
All requirements have been met.								

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Tim Davies Landscaping	Yes	In operation 25+ years. Have 80 staff with 2 key personnel detailed. Specific information of equipment, safety policy and additional resources was lacking from submission.	Demonstrated a good understanding of requirements, however the man hrs allocated was considered excessive and reflected in their price.	Demonstrated a reasonable level of experience in providing similar services. 3 examples were provided, of which 2 were for residential landscape maintenance.	Located in Osborne Park. They use local suppliers for materials.	69.1%	\$577,032	3
All requirements have been met.								
Environmental Industries Pty Ltd	Yes	In operation for 34 years with approx. 100 staff. The experience of key staff was listed and their safety policy and equipment met the City's requirements.	The response generally covered the main aspects of the work, but the allocated man hrs was less than half considered necessary to meet service standards.	Examples of similar work included mowing, irrigation repairs, turf management and pesticide spraying. None appeared to include garden bed maintenance.	Based in Huntingdale. They employ 20 local residents.	60.1%	\$157,824	4
All requirements have been met.								

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DME Contractors All requirements have been met.	Yes	In operation since 1986 with 19 employees. The experience of key personnel was supplied. Additional resources was not addressed sufficiently, equipment list appeared to be mostly construction equipment, vehicles & traffic control. A 1 page safety policy was supplied.	No response supplied for this criterion. The allocated man hrs was double what is considered to be necessary to meet service standards. Did not demonstrate an understanding of the requirements.	A list of projects was supplied. No details of the scope, currency of the contracts or similarity to the City's requirements were supplied. They did not demonstrate sufficient experience in completing similar services.	Based in Wangara. No response to criterion.	48.5%	\$262,161.90	5
Landscape Elements All requirements have been met.	Yes	Unknown period of time in business. They have approximately 12 staff, with the experience detailed of 3 key personnel. No equipment list was supplied. Safety information met the City's requirements.	They did not address any component of the works. The allocated man hrs was not considered to be sufficient to meet the required service standards.	Insufficient detail of the scope, currency of contracts & similarity to the City's requirements was supplied for 7 example contracts. They did not demonstrate adequate experience in providing similar services.	Located in Osborne Park. Response did not address criterion in sufficient manner.	36.2%	\$771,360.60	6