TENDER 012/11 TRAFFIC MANAGEMENT AND CONTROL SERVICES

SCHEDULE OF ITEMS

| Item | Description | Unit of Measure |
|------|--|--------------------|
| 1 | Normal Working Hours – Crew of one (1) traffic controller, one (1) vehicle and all standard signs | Hour |
| 2 | Nights, Weekends and Public Holidays – Crew of one (1) traffic controller, one (1) vehicle and all standard signs | Hour |
| 3 | Normal Working Hours – Crew of two (2) traffic controllers, one (1) vehicle and all standard signs | Hour |
| 4 | Nights, Weekends and Public Holidays – Crew of two (2) traffic controllers, one (1) vehicle and all standard signs | Hour |
| 5 | Normal Working Hours – Additional traffic controller only | Hour |
| 6 | Nights, Weekends and Public Holidays – Additional traffic controller only | Hour |
| 7 | Aftercare – Up to 2 signs and 12 traffic cones | Per Day |
| 8 | Aftercare – Greater than 2 signs and 12 traffic cones | Per Day |
| 9 | Aftercare – Site inspection | Per Visit |
| 10 | Trailer mounted flashing arrow | Each per Day |
| 11 | Vehicle mounted flashing arrow | Hour |
| 12 | Variable message board (2400x1200 LED) | Each per Day |
| 13 | Water filled barriers | Each per Day |
| 14 | Pickup and drop-off for water filled barriers | Unit |
| 15 | Prepare Traffic Management Plans as per clause 2.4.2 of the Specification | Hour |
| 16 | Preparation of Generic TMP that can be used for routine / repetitive type works such as minor pavement maintenance | Unit |

SUMMARY OF TENDER SUBMISSIONS

| | | | Comment A | gainst Criteria | | | | |
|--|----------------------------------|--|---|---|--|---------------------|--------------------------------------|------|
| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| Total Road Services Pty Ltd t/as TRS Traffic Management After-care item 8 was initially not submitted in accordance with unit prescribed in schedule. Clarification corrected this item. | Yes | In operation since 1998 with 23 FTEs and 44 casuals. Supplied org. chart with details of 6 key personnel. 51 traffic controllers are available for contract & hours experience & qualifications were supplied. 3 staff have advanced worksite traffic management certification. It has 30 vehicles, 4 arrow signs, 2700 signs, 1400 bollards, 2300 traffic cones & 4 variable message boards. Made commitment that City's work would take priority when booking conflicts arise. Provided safety procedures, employee induction book & safety record for past 3 years. | Is one of the City's current Contractors. Has significant experience in providing similar services to other local govts including the Cities of Wanneroo, Stirling and Bayswater. | Demonstrated good understanding of requirements. Provided process for job scheduling, and a process workflow for preparation of traffic management plans (TMPs). Timeframe for supplying TMPs is between 8hrs to 7 days depending on complexity. As current Contractor it has thorough understanding of City's work processes & volume of work. | Company is based in Delage Street, Joondalup. The majority of its staff reside in the City of Joondalup and it uses other local businesses. | 75.7% | \$1,791,316 | 1 |

| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | anding of economic effects Score | Estimated Total Contract Price | Rank | |
|--|----------------------------------|---|---|---|--|--------------------------------------|-------------|---|
| WARP Group Pty Ltd (Conforming) All requirements have been met. | Yes | In operation 10 years with 120 traffic control staff. 20% have advanced worksite traffic management certification. Supplied org. chart with details of 3 key personnel. All staff were listed with qualifications. It has 70 vehicles plus signs, variable message boards, barriers & arrow boards. Quantities were not supplied. Provided safety procedures & safety record for past 4 years. Currently operating at 76% capacity with City's Contract representing 7-11% of capacity. | Is one of the City's current Contractors. Has significant experience in providing similar services to other local govts including the Cities of Perth, Gosnells, Belmont, South Perth & Rockingham. | Demonstrated thorough understanding of the requirements. Provided a detailed description of process from order, to site and completion. Also provided explanation of preparation of TMPs. | The company is located in Maddington. It employs several traffic controllers from local area and intends to increase this number. | 68.8% | \$1,776,838 | 2 |

| | | | gainst Criteria | | | | | |
|---|----------------------------------|---|---|---|--|---------------------|--------------------------------------|------|
| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| WARP Group Pty Ltd (Alternative) After-care items 7 & 8 were not submitted in accordance with unit prescribed in schedule. Clarification not required, as conforming Offer was submitted. | Partially | In operation 10 years with 120 traffic control staff. 20% have advanced worksite traffic management certification. Supplied org. chart with details of 3 key personnel. All staff were listed with qualifications. It has 70 vehicles plus signs, variable message boards, barriers & arrow boards. Quantities were not supplied. Provided safety procedures & safety record for past 4 years. Currently operating at 76% capacity with City's Contract representing 7-11% of capacity. | Is one of the City's current Contractors. Has significant experience in providing similar services to other local govts including the Cities of Perth, Gosnells, Belmont, South Perth & Rockingham. | Demonstrated thorough understanding of the requirements. Provided a detailed description of process from order, to site and completion. Also provided explanation of preparation of TMPs. | The company is located in Maddington. It employs several traffic controllers from local area and intends to increase this number. | 68.8% | | 2 |

| | | | Comment A | gainst Criteria | | | | |
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| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| Quality Traffic Management Pty Ltd T/as QTM After-care items 7 & 8 were initially not submitted in accordance with unit prescribed in schedule. Clarification corrected this item. | Yes | In operation since 1997 with 28 FTEs and 46 casuals. Of these 53 are traffic controllers. Supplied org. chart with details of 12 key personnel. 4 staff have advanced worksite traffic management certification. It has 35 vehicles, 8 arrow boards, 1500 signs & 2500 traffic cones. Provided safety policies & safety record for past 3 years. | Demonstrated experience in providing similar services to various local govts including Cities of Belmont, South Perth, Canning, Swan, Nedlands and the Shire of Busselton. | Demonstrated a thorough understanding of the requirements. Response addressed the order of works from assembly of equipment to scheduling, staff & traffic management planning. | The company is located in Bentley. No response was supplied to this criterion. | 67.9% | \$1,951,324 | 3 |

| | | | Comment A | gainst Criteria | | | | |
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| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| Carringtons Traffic Services All requirements have been met. | Yes | In operation since 1993 with a Perth office since 2001. Has 15 FTEs and 71 casuals. Supplied org. chart with details of 6 key personnel. 81 staff have traffic control qualifications. It has 50 vehicles, 12 arrow boards, portable lighting towers and signs and cones. No quantities were supplied for signs & cones. Provided safety management plan. | Demonstrated extensive experience providing similar services to local govts in WA including the Cities of Melville, Rockingham, South Perth, Fremantle, Subiaco, Nedlands and the Towns of Kwinana & Vincent & the Shire of Mundaring. | Demonstrated good understanding of requirements. Response provided a general work procedure from placing order to timeframes, assignment of work and staffing. | Company is located in Queens Park. It would use local suppliers where possible for items such as fuel, equipment, signs, devices & employ people from the local area. | 66.3% | \$1,816,197 | 4 |

| | | Comment Against Criteria | | | | | | |
|---|----------------------------------|---|--|---|--|---------------------|--------------------------------------|------|
| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| Vigilant Traffic Management Pty Ltd All requirements have been met. | Yes | In operation since 2009 with 44 staff, of which 39 are traffic controllers. Supplied org. chart with details of 6 key personnel. A register of qualifications was supplied for all staff. 2 staff have advanced worksite traffic management certification, with 3 working towards qualification. It has 17 vehicles stocked with equipment plus 400 signs, 500 bollards & 1500 traffic cones. Does not have a central depot, vehicles are sent home with supervisors loaded with equipment. Provided safety procedures & safety record for past 2 years. The company is operating at 50% capacity. The City's contract would represent the remaining 50%. | Demonstrated experience in providing similar services to local governments. It has current contracts with the City of Stirling, the Town of Vincent and Boral Asphalt. | Demonstrated an understanding of the requirements through a brief response to criterion. Orders can be placed by phone to either Managing Director or Assistant Manager. Preferred timeframe for completion of a TMP is 4 days. | Company is based in Ocean Reef. The majority of its staff reside in the Joondalup areas and it uses local employment agencies to source additional personnel when required. | 60.7% | \$1,735,877 | 5 |

| | | Comment Against Criteria | | | | | | |
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| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Estimated Total Contract Price | Rank |
| Traffic Response Group Pty Ltd Did not initially provide response to compliance criterion conflict of interest. Clarification corrected this item. | Yes | In operation for an unknown period of time. Parent company HAS Earthmoving has been in operation since 2004. It has 16 FTEs and an unknown number of casuals. Supplied org. chart with details of 2 key personnel. The qualifications of 12 staff were supplied. 1 person has advanced worksite traffic management certification. No information was supplied of the number of vehicles or equipment. Company has a safety policy & record, but did not supply either with Offer. | Five projects were provided as evidence of the company's experience. Insufficient information was supplied regarding the type of traffic management provided for 4 of the projects. The works were undertaken for the City of Subiaco, Badge Constructions, Water Corporation, Downer EDI Works & Main Roads. | Demonstrated an adequate understanding of the requirements. A general work process was supplied. It requires 2 weeks notice for development of TMPs and up to 4 weeks notice for complex TMPs | Company is based in Kalamunda. Where possible, it employs staff from the local area and utilises local suppliers for tyres, vehicle repair services, fuel & consumables. | 35.3% | \$1,993,019 | 6 |

| | | Comment Against Criteria | | | | | | |
|---|----------------------------------|--|---|--|---|---------------------|--------------|------|
| Respondent & Description of Response | Is it Compliant? Yes or No | Capacity | Demonstrated experience in providing similar services | Demonstrated understanding of the requirements | Social and economic effects on the local community | Evaluation Score | Price | Rank |
| Global Traffic Management Pty Ltd All requirements have been met. | Yes | In operation for 9 years in Victoria & Queensland. It has 50 FTEs and 100 casual staff. Supplied org. chart with details of 6 key personnel. All traffic controllers have accreditation, although no evidence was supplied of the qualifications. It has 58 vehicles plus variable sign boards, cones, bollards, lighting & signs. No quantities were supplied of equipment. Provided safety policy & safety record for past 2 years. The company does not at present have a Perth depot. No information supplied supported any of the resources being in Perth. | The company demonstrated experience in providing TMPs from small to complex roadway constructions in the Eastern states. It has provided services to SP Ausnet, Powercor and the Cities of Manningham & Geelong in Victoria It did not demonstrate any experience providing services to WA local governments according to MRWA standards. | A brief response was supplied to this criterion. No work methodology was supplied. It requires 2 days notice for completion of a TMP and up to 7 days for a complex TMP. | Company based in Victoria & Queensland. It endeavours to use local suppliers and employ local staff near its depots. | 34.2% | \$2,215,143* | 7 |