

TENDER 019/11 SUPPLY AND APPLICATION OF TURF ENHANCEMENT PRODUCTS

SCHEDULE OF ITEMS

Item	Description	Analysis	Application Rate per Hectare
SPORTING OVALS			
1	Sulphate of Ammonia	20% Nitrogen	150 kg
2	Sulphate of Ammonia	20% Nitrogen	200 kg
3	Ferrous Sulphate + Manganese Sulphate + Sulphate of Ammonia	20% iron 32% Manganese 20% Nitrogen	25 kg 25 kg 25 kg
4	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	150 kg
5	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	200 kg
6	Granulated Nitrogen / Iron / Manganese	17% Nitrogen 3% Iron 2% Manganese	175kg
7	Agrizyme	Agrizyme 10L Eco-Vital 10L 100L Express NK + Te RRT	500L of water mixed with Agrizyme solution
8	Soil Zyme	Soil Zyme 7L Eco-Vital 10L 100L Express NK + Te RRT	500L of water mixed with Soil Zyme solution
9	Agri Terra		400L water mixed with 10L Agri Terra
10	Bi-agra		400L of water mixed with 25L Bi-agra
	Bi-agra		400L of water mixed with 50L Bi-agra
11	Bannermax		400L of water mixed with 10L Bannermax
12	Auto Kelp		400L water mixed with 10L Auto Kelp
13	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	300 kg
14	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	370 kg

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Item	Description	Analysis	Application Rate per Hectare
15	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	440 kg
16	Soil Soak Wetting Agent		250 kg
17	Soil Soak Wetting Agent		300 kg
LANDSCAPED AREAS			
18	Sulphate of Ammonia	20% Nitrogen	150 kg
19	Sulphate of Ammonia	20% Nitrogen	200 kg
20	Ferrous Sulphate + Manganese Sulphate + Sulphate of Ammonia	20% iron 32% Manganese 20% Nitrogen	25 kg 25 kg 25 kg
21	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	150 kg
22	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	200 kg
23	Granulated Nitrogen / Iron / Manganese	17% Nitrogen 3% Iron 2% Manganese	175kg
24	Agrizyme	Agrizyme 10L Eco-Vital 10L 100L Express NK + Te RRT	500L of water mixed with Agrizyme solution
25	Soil Zyme	Soil Zyme 7L Eco-Vital 10L 100L Express NK + Te RRT	500L of water mixed with Soil Zyme solution
26	Agri Terra		400L water mixed with 10L Agri Terra
27	Bi-agra		400L of water mixed with 25L Bi-agra
	Bi-agra		400L of water mixed with 50L Bi-agra
28	Bannermax		400L of water mixed with 10L Bannermax
29	Auto Kelp		400L water mixed with 10L Auto Kelp

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Item	Description	Analysis	Application Rate per Hectare
30	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	300 kg
31	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	370 kg
32	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	440 kg
33	Iron and Manganese – Liquid	20% Iron 32% Manganese 20% Nitrogen	25 kg
34	Iron, Manganese and Sulphate of Ammonia – Granular	17% Nitrogen 3% Iron 2% Manganese	25 kg
35	Stamina 90		400L of water mixed with 25L Stamina 90
36	Stamina 90		400L of water mixed with 50L Stamina 90
37	Grosorb		400L of water mixed with 30L Grosorb
38	Grosorb		400L of water mixed with 15L Grosorb
39	Soil Soak Wetting Agent		250 kg
40	Soil Soak Wetting Agent		300 kg

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community			
D & E Parker Lawn Services Pty Ltd T/as Lawn Doctor	Yes	In operation since 1975 with 30+ staff.	The company demonstrated substantial experience in providing similar services to local government, the Dept of Education & Challenge Stadium. 3 projects were described in detail for granular and liquid application of fertiliser.	The company thoroughly demonstrated its understanding of the requirements. The response addressed the application process for both granular and liquid application of fertiliser and wetting agents. Ordering, scheduling of works, uniformity of spreading of fertiliser, vehicles and equipment to be used and the volume of work able to be achieved was also provided.	The company is based in Jandabup.	75.3%	\$648,615	1
All requirements have been met.		Details of 10 key personnel were provided, listing length of service, industry experience, qualifications & professional associations. A list of equipment was supplied for both granular and liquid applications. Two after-hours contacts were supplied. Additional resources were not addressed. A safety policy and procedures was supplied with the safety record of the past 2 years.	Additional contracts were described in a more brief nature for the Cities of Swan, Wanneroo, Joondalup, Nedlands, the Town of Victoria Park, Department of Education and Challenge Stadium. Seven references were supplied.		It employs local residents and also uses local supplier for tyres, fuel, vehicle parts and the like.			

[illegible]

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community			
Turfmaster Pty Ltd T/as Turfmaster Facility Management	Yes	In operation since the mid 1960s with 35 full-time staff plus casual staff. No organisational chart was supplied. Details of 4 key personnel were itemised. Staff undertaking the application of fertiliser have a minimum of 5 years experience. A list of equipment to be used in the Contract was supplied for both granular and liquid applications. All senior staff are nominated for after-hours contact. Additional resources were not addressed. A comprehensive safety policy and procedures was supplied. Safety statistics for the past 2 years was not supplied.	The company has extensive experience in providing similar services to many local governments including the Cities of Rockingham, Wanneroo, Stirling, Belmont, Subiaco, Gosnells and Cockburn. The scope of these contracts includes the application of granular fertiliser, liquid fertilisers and wetting agents. All are examples are stated as being current. No period and dates were supplied supporting this statement.	A brief response addressed placement of orders, details of orders, turning on/off of irrigation systems, liaison with the Superintendent and the maximum daily volume of work able to be achieved (60ha). The response did not provide sufficient details addressing the methods used in the application of turf enhancement products, vehicles and equipment compared to the other submission.	The company is located in Bayswater. The company employs local residents, uses local suppliers and its services enhance the amenity of public areas.	68.3%	\$625,049	2
All requirements have been met.								

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the requirements	Social and economic effects on the local community			
AKC Pty Ltd T/as Baileys Fertilisers	No	Non-compliant not assessed						
The pricing submitted is valid for 30 days only, not the 90 days specified in the Offer form. Did not submit rates for liquid fertiliser and wetting agents.								
GW Absolute Flooring Pty Ltd T/as Eco Synthetic Grass	No	Non-compliant not assessed						
Did not address all compliance criteria, did not submit responses to the qualitative criteria or submit any pricing.								