

SCHEDULE OF ITEMS**SCHEDULE OF RATES – VARIATIONS TO CONTRACT SUM**

Item	Description	UOM
ADDITIONS		
1	Planted garden beds – One to five years old (Mulch, plants, shrubs, trees)	Per m ²
2	Mulched garden beds (100mm depth of mulch)	Per m ²
3	Established turf areas	Per m ²
DELETIONS		
4	Recently planted garden beds (Mulch, plants, shrubs, trees)	Per m ²
5	Mulched garden beds (100mm depth of mulch)	Per m ²
6	Established gardens bed that have reached the end of their useful life and have limited aesthetic value (as determined by the Superintendent in consultation with the Contractor).	Per m ²
7	Established turf areas	Per m ²

SCHEDULE OF RATES – UNSCHEDULED SERVICES

Item	Description	UOM
1	Fertilising of garden beds - Application of slow release granular fertilising of all garden beds listed IN THE SAR area (labour and materials). Product details and application rates are to be included. This will be subject to approval by the Superintendent.	Per application
2	Supervisor / Leading Hand (Min Cert III Horticulture or equivalent)	Per Hour
3	Gardener / Horticulturist (Min Cert III Horticulture)	Per Hour
4	Plant Operator (Excluding machinery hire)	Per Hour
5	Plant Operator including Mower & Mechanical Devices (wet hire) - Including such as brush cutter or edging machine as deemed appropriate.	Per Hour
6	Posi Track and Harley Rake Bucket	Per Hour
7	Labourer	Per Hour
8	Tube stock - supply and plant 1-200	Each
9	Tube stock - supply and plant 201-1000	Each
10	Tube stock - supply and plant 1000+	Each
11	140 mm - supply and plant	Each
12	200 mm - supply and plant	Each
13	5 Litre - supply and plant	Each
14	45 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each

SCHEDULE OF ITEMS**SCHEDULE OF RATES – UNSCHEDULED SERVICES (CONTINUED)**

Item	Description	UOM
15	100 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
16	Green waste disposal	m ³
17	Miscellaneous items - Percentage mark up or on cost charge for arranging or supplying associated services or materials not detailed. Including but not limited to: <ul style="list-style-type: none">• Dry hire of machinery• Cartage of waste and materials• Tipping fees• Additional materials cost• Chemicals	%

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Three Year Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
Sanpoint Pty Ltd T/as LD Total All requirements have been met.	Yes	LD Total is a large landscape construction and maintenance company in operation since 1991 with more than 200 staff. A list of 8 key staff was supplied. All staff have extensive experience. A list of equipment including quantities and the age of each item was supplied. Three after-hours contacts were provided. Additional resources would be sourced in-house from large pool of staff. A copy of a comprehensive safety system, safe work method statements and safety statistics was supplied.	LD Total demonstrated a thorough understanding of the requirements. The response addressed application of herbicides, weed control, fertilising, reporting, minor tree works, mulching, aged garden beds and reticulation and the time per visit for tasks. The number of hours allocated to complete the mowing and garden bed maintenance per month (287) reflects an understanding of the requirements.	LD Total demonstrated considerable experience providing similar landscape services through 5 example contracts. The company is the City's current Contractor for Iluka and Harbour Rise landscaping services. It is also the current contractor for streetscape maintenance services for north, central and south zones for the City of Wanneroo and provides landscape maintenance services to the Port Coogee, Butler and Capricorn Village estates.	The company is based in South Perth with a depot in Carabooda. The company uses other local suppliers and has previously supported Greencorps, an organisation that provides youth with training opportunities in the horticultural industry in the Wanneroo and Joondalup region.	77.3%	\$374,068	1

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Three Year Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
Greenworx Commercial Maintenance Pty Ltd All requirements have been met.	Yes	The company has been in operation since 1997. It has 15 full-time staff. An organisational chart was supplied and supported by the role, responsibilities and experience of key staff. A list of equipment that will be used in the contract was supplied. The company has 24 hr contact available. Additional resources would be sourced in-house. With the small number of staff, it is not clear how this would be achievable. A safety document and job safety plan was supplied. The company has had no safety incidents in the past 2 years.	It demonstrated an adequate understanding of the requirements. A general description of the tasks to be completed was described with the allocation of a three person crew for the tasks. The hours allocated for the mowing of turf is 20hrs less per month than what was submitted by LD Total, the current Contractor. This equates to 240 hours less per year allocated to mowing. The allocated number of hours for mowing is not considered sufficient by the evaluation panel to complete the services effectively.	The company demonstrated experience in providing landscape maintenance services to 14 organisations. All contracts have similarities with the City's requirements. The company is the City's current contractor maintaining Orient Gardens in Hillarys. Three references were supplied including the City of Armadale, Knight Frank and Colliers International. The City of Armadale was not listed as one of the example contracts.	The company is located in Bentley. The company uses other local suppliers and may provide sponsorship for local sporting teams.	61.3%	\$343,238	2

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Three Year Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
ELM (WA) Pty Ltd t/as Estate Landscape Maintenance All requirements have been met.	Yes	In operation for 7 years with 11 full-time staff & 9 casuals. An organisational chart was supplied and supported by the qualifications & experience of 8 staff. 2 are working towards horticulture diplomas. A list of equipment was provided. Two after-hours contacts were supplied. The company is operating at 75% capacity. Although not stated, it is inferred that additional resources would be sourced from casual staff. A safety policy & induction was supplied. It has had no safety incidents in the past 5 years. No Job safety analyses (JSAs) were provided.	It demonstrated an adequate understanding of the requirements. The response addressed handling of the handover of the contract and a sample works program. The number of hours allocated to garden bed maintenance is considerably higher than is required for the contract. The 45 hours per month allocated to mowing between May and September is also considered insufficient to meet the mowing requirements in that period.	The company demonstrated experience in providing landscape services with similar tasks. Seven examples were provided. Five of these are for relatively new estates which have a different level of maintenance required to an aging landscape like Iluka. The works included mowing of turf, fertilising and maintenance of garden beds. Three references were supplied from the City of Wanneroo, Stockland and Heath Developments.	The company is located in Wembley with a depot in Neerabup. The company uses other local businesses where possible.	53.8%	\$243,750	3

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Three Year Contract Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
<p>Programmed Property Services Ltd T/as Programmed Maintenance Services Ltd</p> <p>All requirements have been met.</p>	Yes	<p>In operation since 1951 and has 97 full-time staff & 6 apprentices in WA. An organisational chart was supplied with the experience, qualifications & roles of 5 key employees. A list of equipment to be purchased for use in the contract was supplied. After-hours contact was not addressed. Additional labour would be sourced through the company's associated labour hire company. A safety policy and certificate of registration of an OHS system was supplied with sample JSAs and the company's safety record.</p>	<p>The company did not demonstrate sufficient understanding of the requirements. The response was brief and addressed allocation of a 4 man crew to the work and scheduling the work into the company's customer service schedule. The allocation of hours for turf and garden bed maintenance per month is between double and four times that offered by the other respondents. The hours are excessive and demonstrate a lack of understanding of the services required.</p>	<p>The company demonstrated its experience in providing similar services through 4 example contracts. These included estate management, landscaping services for 2 universities and Burswood Casino. A list of other current contracts in WA was also supplied. The 4 examples had similarities to the City's contract.</p>	<p>The company is based in Kewdale.</p> <p>The company employs local residents. The other responses addressing the support of local community groups and the use of local suppliers referenced WA as a whole, not specifically the City of Joondalup.</p>	51.1%	\$1,354,646	4