

**TENDER 008/12 PROVISION OF LANDSCAPE SERVICES – HARBOUR RISE ESTATE, HILLARYS****SCHEDULE OF ITEMS****FIXED LUMP SUM PRICE PER YEAR**

<b>Item</b>	<b>Description</b>
1	Year One – Provision of Landscape Services
2	Year Two – Provision of Landscape Services
3	Year Three – Provision of Landscape Services

**SCHEDULE OF RATES – VARIATIONS TO CONTRACT SUM**

<b>Item</b>	<b>Description</b>	<b>UOM</b>
<b>ADDITIONS</b>		
1	Planted garden beds – One to five years old (Mulch, plants, shrubs, trees)	per m <sup>2</sup> /year
2	Mulched garden beds (100mm depth of mulch)	per m <sup>2</sup> /year
3	Established turf areas	per m <sup>2</sup> /year
<b>DELETIONS</b>		
4	Planted garden beds (Mulch, plants, shrubs, trees)	per m <sup>2</sup> /year
5	Mulched garden beds (100mm depth of mulch)	per m <sup>2</sup> /year
6	Established gardens bed that have reached the end of their useful life and have limited aesthetic value (as determined by the Superintendent in consultation with the Contractor).	per m <sup>2</sup> /year
7	Established turf areas	per m <sup>2</sup> /year

**TENDER 008/12 PROVISION OF LANDSCAPE SERVICES – HARBOUR RISE ESTATE, HILLARYS****SCHEDULE OF ADDITIONAL RATES**

<b>Item</b>	<b>Description</b>	<b>UOM</b>
1	Fertilising of all garden beds - Application of slow release granular fertilising of all garden beds listed IN THE SAR area (labour and materials). Product details and application rates are to be included. This will be subject to approval by the Superintendent.	Per application
2	Supervisor / Leading Hand (Min Cert III Horticulture or equivalent)	Hour
3	Gardener / Horticulturist (Min Cert III Horticulture)	Hour
4	Plant Operator (Excluding machinery hire)	Hour
5	Plant Operator including Mower & Mechanical Devices (wet hire) - Including such as brush cutter or edging machine as deemed appropriate.	Hour
6	Posi Track and Harley Rake Bucket	Hour
7	Labourer	Hour
8	Tube stock - supply and plant 1-200	Each
9	Tube stock - supply and plant 201-1000	Each
10	Tube stock - supply and plant 1000+	Each
11	140mm - supply and plant	Each
12	200mm - supply and plant	Each
13	5 Litre - supply and plant	Each
14	45 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
15	100 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
16	Green waste disposal	m <sup>3</sup>
17	<p>Miscellaneous items - Percentage mark up or on cost charge for arranging or supplying associated services or materials not detailed. Including but not limited to:</p> <ul style="list-style-type: none"> <li>• Dry hire of machinery</li> <li>• Cartage of waste and materials</li> <li>• Tipping fees</li> <li>• Additional materials cost</li> <li>• Chemicals</li> </ul>	%

## SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
Sanpoint Pty Ltd t/as LD Total	Yes	In operation since 1991 with 300 staff. An organisational chart was supplied and supported by the role, responsibilities, experience and qualifications of 10 staff. The company's current commitments were supplied detailing the resources used, scope & length of 7 contracts. A list of equipment was provided stating quantities & age. After-hours contacts & the source of additional resources were addressed. A comprehensive safety policy, OHS management plan, job safety analyses (JSAs) and safety record of the past 2 years was supplied.	It demonstrated a thorough understanding of the contract requirements. The response provided the work method to be applied to each task undertaken. A maintenance report sample was supplied together with the list of chemicals to be used, nominated areas of low level mulch and the hours allocated to turf and garden beds. The hours allocated were sufficient to complete the services. The Offer nominated crews of 2 each for mowing and garden beds plus a supervisor	The company demonstrated extensive experience providing similar landscape services. 6 contracts were briefly described in terms of scope, dedicated resources & period in operation. The contracts included various private residential estates, streetscapes and public open space for the Cities of Wanneroo, Town of Kwinana, City of Cockburn & Satterley Property Group. LD Total is the current Contractor for the City's 2 specified area rating funded contracts for Iluka and the Harbour Rise estate.	LD Total utilises other local suppliers, employs local residents and has been involved with Greencorps in the Wanneroo and Joondalup region assisting young people to start in the horticultural industry  The company is based in South Perth with depots in Anketell, Wangara and Carabooda.	73.2%	\$352,852 (3Years)	1
All requirements have been met.							\$\$606,083 (5 Years)	

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
Environmental Industries Pty Ltd	Yes	In operation for 38 <sup>+</sup> years with 160 staff. An organisational chart was supplied and supported by the experience, qualifications and role of 14 key staff plus the team of 7 proposed for the City's contract. The company's current commitments were supplied. A full list of all the company's equipment was supplied as well as the equipment nominated for the contract. After-hours contact, additional staff & resources were addressed. A comprehensive safety policy & procedures, a sample JSA template and safety record of the past 3 years was provided	It demonstrated a thorough understanding of the requirements. The response addressed work methodology for mowing, garden beds, traffic control, mulching, signage for spraying of chemicals & reporting. The areas with low levels of mulch, chemicals to be used & hours for turf and garden bed maintenance were supplied. The Offer nominated a crew of 3 for mowing, 2 for garden beds, a site supervisor.	It demonstrated experience providing similar landscape maintenance services to other local governments and private housing estates. 12 landscape maintenance contracts were briefly described setting out the tasks involved and for some the resources allocated. These contracts included: Burswood Golf Course & Complex, Settlers Hill estate and Secret Harbour (City of Rockingham), streetscape north (City of Wanneroo) and mowing of public open space and rural verges for the City of Gosnells.	No response was supplied to this criterion.  The company is located in Canning Vale.	68.6%	\$310,561 (3 Years)	2
All requirements have been met.							\$533,441 (5 Years)	

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
Greenworx Commercial Maintenance Pty Ltd	Yes	In operation for 15 years with 15 full-time staff. An organisational chart was supplied and supported by the details of 7 staff proposed for the City's contract. The company provided a list of its current commitments, however no detail of the scope or resources allocated to each contract was supplied. A list of the equipment that would be utilised in the contract was provided. It has 24 hour phone and email contact. Any additional staff & resources would be sourced in-house. A copy of the company's safety policy, procedures and safety record was provided.	The company demonstrated a thorough understanding of the requirements. The Offer proposed a crew of three plus a supervisor for the Contract. The hours allocated are the highest of the Offers & is reflective of the smaller crew allocated to the works. The response briefly addressed the methodology for turf maintenance, garden bed maintenance, fertilising and mulching. The list of chemicals to be used, areas of low level mulch, a sample report & program were included. Traffic management was not addressed.	Greenworx Commercial Maintenance demonstrated experience providing similar services to various commercial facilities, two TAFE sites and also Orient Gardens in Hillarys for the City. In total 14 current contracts were listed as evidence of the company's experience in providing similar services. The Offer stated the contracts have similar tasks to those required for the maintenance of the Harbour Rise estate.	The company stated it would purchase items from other local businesses such as petrol stations and lunch bars and there is potential for sponsorship for local sporting teams.  The company is located in Bentley.	64.9%	\$417,054 (3 Years)	3
All requirements have been met.							\$717,782 (5 Years)	

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Price	Rank
		Capacity	Demonstrated understanding of the required tasks	Demonstrated experience providing similar services	Social and economic effects on the local community			
ELM (WA) Pty Ltd	Yes	In operation for 7 years with 11 full-time & 9 casual staff. An organisational chart was supplied and supported by the details of 8 staff plus the team proposed for the contract. The company is currently operating at 80% capacity. A list of its current contracts was supplied, however the scope & resources allocated to each was not included. A list of all the company's equipment and afterhours contact were supplied. Additional staff & resources were not specifically addressed. A full safety policy, procedures, sample JSA & safety record was supplied.	It demonstrated an adequate understanding of the requirements. The response addressed the strategy for transition to a new contractor, traffic management & stated it has sufficient equipment & staff to fulfil the requirements, but did not provide a specific methodology for the tasks to be undertaken. The areas with low levels of mulch, list of chemicals to be used & the hours allocated to turf and garden beds were supplied. The Offer nominated a crew of 3 for mowing, 2 for garden beds & a site supervisor	It demonstrated experience providing similar landscape services to 2 hospitals, the Butler estate for Satterley Group & City of Wanneroo, and various other residential estates for property development companies such as Stockland & Aspen. The scope of works was described in detail for two of the contracts and briefly described for the remainder.	The company has a policy of utilising local suppliers and subcontractors where possible. It would seek to employ a locally based resident for the contract and currently has various sponsorships in the Butler area and would extend the program to the Joondalup area.  The company is located in Wembley with a depot in Neerabup.	55.7%	\$353,885 (3 Years)	4
All requirements have been met.							\$609,062 (5 Years)	