

TENDER 031/12 RFT 031/12 SUPPLY AND INSTALLATION OF IRRIGATION  
SYSTEMS AT MAWSON AND HILLARYS PARKS

**SCHEDULE OF ITEMS**

| Item No. | Item Description   |
|----------|--|
| 1        | Supply and installation of irrigation systems at Mawson and Hillarys Parks |

**SCHEDULE OF ADDITIONAL RATES ITEMS** (if the City requires work under the Contract to be undertaken which is additional to the requirements)

| Item | Description       | UOM            |
|------|-------------------|----------------|
| 1    | Hard Digging      | linear m       |
| 2    | Rock Breaking     | linear m       |
| 3    | Labour            | hour           |
| 4    | Screened top soil | m <sup>3</sup> |

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## SUMMARY OF TENDER SUBMISSIONS

| Tenderer & Description of Response                                      | Is it Compliant? Yes or No | Comment Against Criteria   |   |   |  | Evaluation Score | Total Contract Price | Rank |
|---|----------------------------|--|---|---|--|------------------|----------------------|------|
|   |                            | Demonstrated Understanding of the Required Tasks   | Capacity  | Demonstrated Experience in Providing Similar Services   | Social and economic effects on the local community   |                  |                      |      |
| Sanpoint Pty Ltd trading as LD Total<br>All requirements have been met. | Yes                        | It demonstrated a thorough understanding of the required tasks. Its proposed methodology included an indicative program and an outline of tasks to be carried out. The Gantt chart supplied shows timeframes in line with the specification. The company will utilise two crews for the installation of the irrigation systems and works will be carried out concurrently on both Mawson and Hillarys Parks. | It was established in 1991 and currently employs 250 full-time staff. The structure of the company (irrigation division) and details of key personnel including their qualifications, length of service and industry experience were provided. It has four crews of permanent fulltime subcontractors, each crew equipped with its own excavator and bobcats. A list of general equipment that will be used to carry out the works was supplied. It operates with its own quality management system and has an OSH policy in place. | It stated that the company has over the past three years successfully completed numerous projects similar in scope to the City's requirement. Examples of works recently completed for a number of private organisations and local governments, including the Town of Claremont, Cities of Stirling, Canning and Melville were provided. However, it did not include scope of work carried out for these clients. | The company is located in South Perth.<br><br>No response was supplied for this criterion. | 66.8%            | \$368,886            | 1    |

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|---|----------------------------|--|---|--|---|------------------|----------------------|------|
|   |                            | Demonstrated Understanding of the Required Tasks   | Capacity  | Demonstrated Experience in Providing Similar Services  | Social and economic effects on the local community  |                  |                      |      |
| Total Eden Pty Ltd<br>All requirements have been met. | Yes                        | It demonstrated a sound understanding of the required tasks. It provided an example of the company's methodology that could be applied to this project and listed tasks to be carried out, from mobilisation to commissioning of the systems. The company will allocate one crew to each park. However, it did not provide timeframes for undertaking works on the sporting ovals. Some works to be completed by others were included in its list of tasks to be undertaken. | It is a well established company. It has been in the irrigation industry for over 35 years and now employs over 400 staff across Australia. Details of key personnel including their positions and years of industry experience supplied. A list of specific equipment including trench diggers was also supplied. It would allocate more resources as required. It operates with its own quality management system and has an OSH policy in place. | It has extensive experience in completing similar projects for various organisations including local governments. The company has recently completed similar works for the Cities of Stirling and Cockburn. Numerous example of smaller and large scale commercial irrigation works undertaken in the past were also provided. | Its Perth office is located in Bibra Lake. It has a retail outlet in the City of Joondalup. This retail outlet has five employees residing within the City. | 66.3%            | \$381,303            | 2    |

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|---|----------------------------|---|---|---|---|------------------|----------------------|------|
|   |                            | Demonstrated Understanding of the Required Tasks  | Capacity  | Demonstrated Experience in Providing Similar Services   | Social and economic effects on the local community                                      |                  |                      |      |
| Hydroquip Pumps & Irrigation<br>All requirements have been met. | Yes                        | It demonstrated understanding of the required tasks. It stated the company will present a Gantt chart prior to commencement of work and will complete the installation of the irrigation systems within the required timeframes. Its Submission included a list of tasks to be carried out but where it stated that turf can be cut on oval laterals need clarification, if the company is shortlisted. | It was established in 1994. Its organisation profile was supplied but did not include number of fulltime employees. A list of field equipment, details of key staff including their skills and years of industry experience were provided. It has its own quality management system and an OSH policy in place. | It demonstrated experience in completing similar projects for various local governments including the Town of Victoria Park, Cities of Belmont and Wanneroo. Examples of works were provided but these were generally for smaller scale projects. | The company is located in Welshpool. It has a number of staff residing within the City. | 58.2%            | \$379,000            | 3    |

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|---|----------------------------|---|--|--|--|------------------|----------------------|------|
|   |                            | Demonstrated Understanding of the Required Tasks  | Capacity   | Demonstrated Experience in Providing Similar Services  | Social and economic effects on the local community                               |                  |                      |      |
| <p>Pentair Flow Control trading as Water Dynamics</p> <p>It included the company's terms and conditions, which are departures from the City's conditions of contract.</p> | Partially                  | It demonstrated an understanding of the required tasks. A Gantt chart including steps to undertake the works was supplied.                  | It did not address this criterion specifically. An organisational chart and details of key personnel including their years of industry experience were provided. However, its Submission did not include number of employees, the company's history or period of time in business. Details of specialised equipment that will be used to carry out the works were not supplied. It has its own quality management system and an OSH policy in place. It did not include safety statistics. | No response was supplied for this criterion other than contact details of references from local governments including the Town of Victoria Park and City of South Perth. | The company is located in Welshpool. No response was supplied to this criterion. | 41.1%            | \$287,459            | 4    |
| <p>PGC Irrigation Contractors Pty Ltd</p> <p>All requirements have not been met.</p>  | No                         | Non compliant - not assessed  |  |  |  |                  |                      |      |
|   |                            | It submitted rates not in accordance with schedule. Its offer did not comply with the specified requirement and was not considered further. |  |  |  |                  |                      |      |