

## TENDER 025/13 PROVISION OF METAL FABRICATION SERVICES

**SCHEDULE OF ITEMS**

ITEM	DESCRIPTION	UOM
1	Normal Working Hours - On Site	Hour
2	Normal Working Hours - Workshop	Hour
3	After hours / Weekends / Public Holidays - Onsite	Hour
4	Materials Mark-up	%

## SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Total Contract Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
<p>The trustee for the Lothian Trust trading as Wanneroo Caravan Centre and Steel Fabricators</p> <p>All requirements have been met.</p>	Yes	It has been operating since 1976. It is a family based business and currently employs two tradesmen with 20 years industry experience. The organisation has a fully equipped workshop and all fabrication is completed in house. It operates with its own quality management system and has a safety policy in place. It has a good safety record with no injuries, incidents or lost time for the past two years. Copies of its safety policy and statistics including after-hours contact details were provided.	It has provided similar services for various organisations including the City of Wanneroo. It is the City's current contractor for these services.	It demonstrated a thorough understanding and appreciation of the City's requirements. Its proposed approach included offers of advice and options prior to the commencement of services based on years of industry experience and local knowledge.	<p>It has been operating from the same premises located in Greenwood since its inception.</p> <p>It utilises local businesses for goods and services required. It has been part of the local community for 30 years, participating in social, sporting, schooling and business groups. Also, its two tradesmen reside within the City.</p>	69.5%	\$719,290	1

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<p>The trustee for Alpha Trust trading as Alpha Plant Maintenance</p> <p>All requirements have been met.</p>	Yes	<p>It was established in 2009 and currently has 24 staff. Details of proposed key personnel including their qualifications, length of service and industry experience were provided. Its submission did not include details of specialised equipment that will be used to carry out the works. It stated the company has the ability to access additional staff if required from recruitment agencies. It has its own quality management system and a safety policy in place. It has had no lost time injuries since its inception. A copy of its safety management plan and after-hours contact details were provided.</p>	<p>It has demonstrated experience in providing similar services. Examples of recent works completed for various clients were provided. The company does not have any government experience.</p>	<p>It demonstrated a sound understanding of the required tasks. Its proposed methodology included an outline of tasks from job review to follow up after completion of works.</p>	<p>The company is located in Welshpool. Some of its staff reside in the northern suburbs.</p>	65.2%	\$1,035,489	2

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		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Blackwater Engineering Pty Ltd All requirements have been met.	Yes	It commenced operation in 1994 and currently has approximately six to eight staff depending on amount of work available. Details of its support team including skills of key personnel were not provided. Its Submission included a list of equipment that will be used to carry out the works. The company did not indicate it has a safety policy in place. However, it stated the company has had no serious injuries since its inception. Copies of safety procedures or statistics were not supplied.	It submitted a brief response and limited information to demonstrate experience in providing similar services. The company merely stated its scope of work included handrails, gates, platforms and ladders and has ongoing work with Brikmakers (last five years), Austral Bricks, SITA and BGC Fibre Cement.	Its response was not specific to the City's requirements and therefore did not demonstrate understanding of the required tasks.	It is located in Ballajura. It stated its involvement in any contracts would provide the local community with a safer environment, for example, safety handrails.	39.8%	\$837,950	3