

TENDER 027/12 SUPPLY AND DELIVERY OF WORK WEAR AND
PERSONAL PROTECTIVE EQUIPMENT

SCHEDULE OF ITEMS

Item No.	Item Description	Brand / Model	Size Range	UOM
1 to 20	Boots Argyle Black	Steel Blue 12102B	4 to 14	pair
21 to 41	Boots Hobart	Steel Blue 121018	3 to 14	pair
42 to 61	Boots Ladies Argyle	Steel Blue	4 to 14	pair
62 to 74	Boots Ladies Vivien	Steel Blue	4 to 10.5	pair
75 to 92	Boots Wagga		5 to 13.5	pair
93 to 111	Boots Whyalla Black	Steel Blue 312108	4 to 13.5	pair
112	Browguard Head Piece with Black Strapping			each
113	Cap Adjustable with Flap Navy C/W Logo			each
114	Cap Baseball Style Navy C/W Logo			each
115	Disposable Trousers	Dupont	3XL	pair
116	Earmuffs Bilsom Viking 31db			pair
117	Earmuffs Cap Attachable 30db			pair
118	Earplugs Aearo Earsoft Yellow Neons (200)			pair
119	Faceshield	U Vex 9301-382		each
120	Faceshield Clear	Vadar		each
121	Faceshield Polycarbonate Clear			each
122	Faceshield Polycarbonate Tinted (400 x)			each
123	Faceshield Smoke	Vadar		each
124	Filter Cartridge A1B1E1K1HgP3 Requires			each
125	Filter Cartridge A1P3 Drager	Drager 6738015		each
126	Filter Maxi AIP2			pair
127	Glasses Safety Prism Clear Uvex X-One			pair
128	Glasses Safety Uvex Blue/Grey Frame			pair
129	Glasses Safety Uvex Cybric Dark			pair
130	Glasses Safety Uvex I-Vo Smoke Lens, Blue/Grey Frame			box
131	Glasses Safety Uvex Warrior Dark			pair
132	Gloves Cow Spilt Leather Palm, White Cot			pair
133	Gloves Nitrile Dipped Blue Scratch Resis			pair
134 to 138	Gloves P4001 Ninja	P4001	S to 2XL	pair
139	Gloves PVC Gauntlets 450 mm			pair
140 to 143	Gloves Riggers		S to XL	pair
144 to 147	Gloves Safety Anti Vibration	PV	S to XL	pair

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148	Gloves Welders 15 Kevlar Sewn One Size		F/S	pair
149	Goggles Clear Uvex Ultrasonic			pair
150	Hard Hat White Non Vented or Vented			each
151	Hat Frillneck Bottle Green	Frill Neck FN0118		each
152 to 155	Hat Cricket Style with Flap		S to XL	each
156	Insect Repellent Bushman Personal Lotion			each
157	Insect Repellent Bushman Personal Spray Low Irritant	Aeroguard		Each
158 to 166	Jacket 6 in 1 W/Proof	DNC 3998YN	S to 6XL	Each
167 to 175	Jacket Flying Hi-Vis R/Tape C/W Logo	DNC 3862YN	S to 6XL	each
176 to 184	Jumper Wool 100% 'Rangers' Forest C/W Logo		S to 6XL	each
185 to 191	Jumper Wool Blend C/W Logo Navy	DNC 4321N	S to 4XL	each
192	Lip Balm Stick SPF30+		12 gm	each
193	Mesh Visor 150 x 300 mm	VM820		each
194 to 200	Overalls C/Drill Bib 'N' Brace	DNC 3111N	77R to 107R	pair
201 to 209	Overalls C/Drill Bib 'N' Brace	DNC 3111N	92S to 132S	pair
210 to 217	Overalls C/Drill Orange	DNC 3101O	77R to 112R	pair
218 to 226	Overalls C/Drill Orange	DNC 3101O	92S to 132S	pair
227 to 232	Overalls Disposable Provek/Tyvek - White	DOWPS	S to 3XL	pair
233 to 240	Overalls L/Weight Orange	DNC 38520N	77R to 112R	pair
241 to 249	Overalls L/Weight Orange	DNC 38520N	92S to 132S	pair
250	Overboots Waterproof Wellington			pair
251 to 256	Pants Ladies Bootleg Charcoal Stretch C/W Logo		10 to 20	pair
257 to 265	Pants Ladies C/Drill Cargo Navy C/W Logo	DNC	8 to 24	pair
266 to 276	Pants Ladies Pleated P/Press Navy C/W Logo	DNC	6 to 26	pair
277 to 285	Pants Women Drill Navy C/W Logo	King Gee K43530	8 to 24	pair
286 to 291	Pants W'Proof Lined	Huski 918023B	S to 3XL	pair
292	Rag on a Roll 49 cm Width	4193	70 M	roll
293 to 299	Rainwear Set Tuflite Yellow		S to 4XL	each
300	Respirator Dust/Mist Disposable Cup Shaped "3M" P1			box
301	Respirator Dust/Mist Disposal Mask P1			box
302	Respirator Dust/Mist/Fume Disposal P2			box
303	Safety Aprons			each
304 to 323	Safety Boots Steel Blue "Argyle" - Wheat		4 to 14	pair

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324 to 334	Safety Gumboots C/W Steel Cap	89262904	4 to 14	pair
335 to 355	Safety Shoes Eucla Black	Steel Blue 3121268	3 to 14	pair
356 to 362	Safety Vest Open Front Yellow	DVLWS	S to 4XL	each
363 to 369	Safety Vest Open Front Yellow C/W Reflective Tape		S to 4XL	each
370	Sharps Container 500 gm			each
371 to 379	Shirt Drill W'Cool R/Tape L/Sleeve C/W Logo	DNC 3984YN	XS to 5XL	each
380 to 385	Shirt Oxford S/Sleeve "Rangers" Green C/W logo		S to 3XL	each
386 to 394	Shirt Polo Cotton Mens L/Sleeve C/W Logo	DNC	XS to 5XL	each
395 to 405	Shirt Polo Ladies Hi Vis Cotton L/Sleeve C/W Logo	Visitec	6 to 26	each
406 to 416	Shirt Polo Ladies Hi Vis Workcool L/Sleeve C/W Logo	Visitec	6 to 26	each
417 to 425	Shirt Polo Micro-mesh Spliced L/Sleeve C/W Logo	King Gee K54200	XS to 5XL	each
426 to 434	Shirt Polo Workcool L/Sleeve C/W Logo	Visitec VPAL-Y/N	XS to 5XL	each
435 to 443	Shirt Reflective Spliced Workcool L/Sleeve Hoop Pattern C/W Logo	King Gee K54880	XS to 5XL	each
444 to 452	Shirt Women Reflective Spliced Drill L/Sleeve Hoop Pattern C/W Logo	King Gee K44532	XS to 5XL	each
453 to 461	Shirt Women Reflective Spliced Workcool L/Sleeve Hoop Pattern C/W Logo	King Gee K44534	XS to 5XL	each
462 to 470	Shirt Women Spliced Workcool L/Sleeve C/W Logo	King Gee K44533	XS to 5XL	each
471 to 479	Shirt Workcool 2 High-visibility Spliced L/Sleeve C/W Logo	King Gee K54870	XS to 5XL	each
480 to 492	Shorts Cargo H/Weight Navy C/W Logo	DNC 3304N	72R to 132R	pair
493 to 505	Shorts Cargo L/Weight Navy C/W Logo	DNC 3302N	72R to 132R	pair
506 to 516	Shorts Ladies Cargo C/Drill Navy C/W Logo	King Gee K4353	6 to 26	pair
517 to 527	Shorts Tradie Summer C/W Logo	King Gee K17290	6 to 26	pair
528 to 538	Shorts Women Drill C/W Logo	King Gee K47530	6 to 26	pair
539 to 549	Shorts Workcool C/W Logo	King Gee K17800	6 to 26	pair
550	Sunscreen Lotion SPF30+ (Bottle)		250 ml	each
551	Sunscreen Lotion SPF30+ (Pump)		500 ml	each
552	Tape Barricade Danger 100 mm x 75 mm			roll
553 to 560	Track Pants Fleecy Navy C/W Logo	TPANTN	S to 5XL	pair

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Item No.	Item Description	Brand / Model	Size Range	UOM
561 to 569	Trousers C/Drill Cargo H/Weight Navy C/W Logo	DNC 3312N	72R to 112R	pair
570 to 572	Trousers C/Drill Cargo H/Weight Navy C/W Logo	DNC 3312N	84L to 94L	pair
573 to 581	Trousers C/Drill Cargo H/Weight Navy C/W Logo	DNC 3312N	87S to 127S	pair
582 to 590	Trousers C/Drill Cargo L/Weight Navy C/W Logo	DNC 3316N	72R to 112R	pair
591 to 599	Trousers C/Drill Cargo L/Weight Navy C/W Logo	DNC 3316N	87S to 127S	pair
600 to 602	Trousers C/Drill Cargo L/Weight Navy C/W Logo	DNC 3316N	84L to 94L	pair
603 to 611	Trousers Cotton Drill Navy C/W Logo	DNC 3311N	72R to 112R	pair
612 to 621	Trousers Cotton Drill Navy C/W Logo	DNC 3311N	87S to 132S	pair
622 to 626	Trousers Cotton Drill Navy C/W Logo	DNC 3311N	74L to 94L	pair
627 to 635	Trousers Duratex Cargo Navy C/W Logo	3335N	72R to 112R	pair
636 to 643	Trousers Duratex Cargo Navy C/W Logo	3335N	77S to 112S	pair
644 to 652	Trousers Plain Front P/Press C/W Logo	King Gee K03050	72R to 112R	pair
653 to 662	Trousers Plain Front P/Press C/W Logo	King Gee K03050	87S to 132S	pair
663 to 667	Trousers Plain Front P/Press C/W Logo	King Gee K03050	74L to 94L	pair
668 to 676	Trousers Pleat Front P/Press C/W Logo	King Gee K03550	72R to 112R	pair
677 to 686	Trousers Pleat Front P/Press C/W Logo	King Gee K03550	87S to 132S	pair
687 to 691	Trousers Pleat Front P/Press C/W Logo	King Gee K03550	74L to 94L	pair
692 to 700	Trousers Women Drill C/W Logo	King Gee K43020	72R to 112R	pair
701 to 710	Trousers Women Drill C/W Logo	King Gee K43020	87S to 132S	pair
711 to 715	Trousers Women Drill C/W Logo	King Gee K43020	74L to 94L	pair
716 to 724	Trousers Pleated P/Press Navy C/W Logo	4502N_Pleat	72R to 112R	pair
725 to 734	Trousers Pleated P/Press Navy C/W Logo	4502N_Pleat	87S to 132S	pair
735 to 739	Trousers Pleated P/Press Navy C/W Logo	4502N_Pleat	74L to 94L	pair
740 to 748	Vest Hi-Vis Polar Fleece Y/N W/W Logo	DNC 3828YN	XS to 5XL	each
749 to 757	Vest Hi Vis Spliced Fleece C/W Logo	King Gee K55070	XS to 5XL	each
758	Visor Holder to Suit Unisafe Hard Hat	VH500		each
759	Windcheater 1/2 Zip Hi-Vis Spliced Fleecy Yellow/Navy C/W Logo		S	each
760	Water Cooler 5 Litres		5 L	Each
761	Water Cooler 2.5 Litres		2.5 L	Each
762 to 768	Windcheater 1/2 Zip Hi-Vis Spliced Fleecy Yellow/Navy C/W Logo		M to 5XL	each
769	Wipes Cleaning Glasses Box of 100			box
770	Zinc Cream 50 gm			each

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Total Contract Price	Rank
		Capacity	Demonstrated Understanding of the Required Tasks	Demonstrated Experience in Providing Similar Services	Social and economic effects on the local community			
<p>Kamsue Pty Ltd ATF Kamsue Family Trust trading as Totally Workwear Joondalup</p> <p>All requirements have been met.</p>	Yes	<p>It commenced operation in 1999. It specialises in the supply and distribution of corporate uniforms, safety work wear, footwear and personal protective equipment (PPE). It employs 11 staff and has a team of experienced key personnel. The company's organisational structure with details of key personnel, their primary function and years of service in the industry were provided. After-hours contacts for emergency requirements were also included. It operates with its own quality management system and has workplace safety procedures in place.</p>	<p>The company demonstrated a thorough understanding of the required tasks. Its proposed methodology included an order and delivery flowchart. The flowchart outlined the company's internal quality control procedure for processing of order, placed either in-store or onsite. The company also proposed the use of its local location for fitting/warehouse for all employees or appropriate City staff to access product for sizing on site.</p>	<p>It has significant experience in providing similar services. The company is currently supplying work wear and PPE to various organisations including GHD Pty Ltd, Logsys Power Services and Citi Commercial Maintenance. It was also the City's previous contractor for the supply and delivery of work wear and PPE and provided a quality service throughout its contracted terms for nine years.</p>	<p>It is located in Joondalup. The company, where possible, will source locally for supplies. The company employs an additional six full time staff from the local area over the last 13 years in business.</p>	77%	\$429,083	1

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		Capacity	Demonstrated Understanding of the Required Tasks	Demonstrated Experience in Providing Similar Services	Social and economic effects on the local community			
Heatley Sales Pty Ltd trading as Heatley Sales (Conforming Offer)	Yes	It was established in 1987. It has been supplying safety and industrial products to mining, resources, construction and manufacturing industry across Australia for over 25 years. It has 150 staff, throughout WA and SA. Details of key personnel and specialised equipment (embroidery machines) that will be used for this contract were provided. The company's organisational structure and after hour contacts for emergency requirements were not provided. It has its own quality management system and an OSH policy in place.	It demonstrated a sound understanding of the required tasks. The company provided an outline of its execution and delivery plan including tasks to be carried out from preparation, pre start to start of contract. It did not address the capacity to provide fittings arrangements required by the City. However, it stated that a detailed plan will be developed, if awarded the contract, and after meeting with all key stakeholders, reviewing contract documents and site visits.	It has significant experience in providing similar services. The company has been supplying work wear and PPE to various organisations and local governments including BHP Billiton, Worsley Alumina, GE Oil & Gas, Downer EDI, Cities of Bunbury, Stirling and Wanneroo.	Its head office in WA is located in Canning Vale. It has a branch and warehouse in Malaga. The company has an environmental and social policy in place which includes the support of local and community programs and sporting organisations.	65.8%	\$401,521	2
All requirements have been met.								

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Aurora Corporation Pty Ltd & BF & JR Cross trading as Pacific Safety Wear	Yes	It has been operating since 1995 providing safety products to various clients from a range of industries including construction, mining and engineering. The company's distribution centre provides an in-house embroidery service. It currently employs 17 staff and an organisational chart was supplied. However, its Submission did not include details of key personnel. It stated that after hour contacts for emergency requirements would be available if required. It operates with its own quality management system but did not provide any information on the company's safety policy.	It demonstrated a sound understanding of the required tasks. The company has a variety of ordering processes, EDI, email, fax, telephone and a web based downloadable order sheet. Examples of the company's documented processes including customer order processing and new customer set up procedures were provided. It did not address the capacity to provide fittings arrangements required by the City.	It has experience in providing PPE and clothing to numerous large organisations including Water Corporation, Leighton Holdings, Coates Hire and Thiess Contracting. It has been the City's current contractor for the supply and delivery of work wear and PPE for the past three years. Its Submission did not include example of works for other local governments.	The company is located in Malaga. No response was supplied for this criterion.	57%	\$417,518	3
All requirements have been met.								

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My Prize Investments Pty Ltd trading as Safety World All requirements have been met.	Yes	It was established in 1999. It currently employs seven fulltime staff. Its Submission included details of key personnel, their roles and years of experience in the supply industry. After hour contacts for emergency requirements were supplied. It has its own quality management system and an OSH policy in place.	It demonstrated an understanding of the required tasks. The company submitted a brief response but will supply a range of sizes for fittings on site at City's Works Operations Centre as required.	It has experience in providing similar services. The company is currently supplying work wear and PPE to various local governments including the Cities of Wanneroo, Subiaco, Nedlands and Perth.	It is located in Wangara and has a warehouse on site. The company, if successful, would be providing sponsorship of local events. It stated it already sponsor the Joondalup golf course and various primary schools in the surrounding areas.	55%	\$464,633	4

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Direct Trades Supply Pty Ltd All requirements have been met.	Yes	It has been operating for 15 years. It currently employs 23 full time staff. The structure of the business and positions of key staff proposed for this contract were provided. It stated that no specialised equipment will be used to supply PPE but did not indicate whether embroidery services are available in house or outsourced. It operates with its own quality management system and has an OSH policy in place.	It demonstrated an understanding of the required tasks. Its response to this criterion was brief but provided timeframes for delivery of goods. The company did not address the capacity to provide fittings arrangements required by the City to meet operational needs.	It has experience in providing similar services to various clients, including the Water Corporation, Resource Engineering & Design, John Holland and Fremantle Constructions. However, the goods supplied to the Water Corporation are for other products such as fencing and marking.	It is located in Maddington. The company provides sponsorship for local sporting entities and donations to charity and local schools.	52.5%	\$580,688	5

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Workers World Pty Ltd It included critical assumptions relating to pricing which stated the company reserves the right to re-negotiate prices, if there is a variation in the Australian dollar by more than 15%. The Submission was included for further assessment on the basis that clarification could be sought on the pricing, should the offer represent best value to the City.	Partially	It was established in 1998 with main focus on supplying and distributing work wear apparel and associated safety products to the Australian markets. It is part of the Workwear Industries Group and a prime distributor of its own brand Riggers work wear. It currently has 20 full time employees. It stated that it has an in-house embroidery capability and a dedicated team is available at all times to assist and provide any emergency requirements. However, it did not provide the company's organisational structure or details of support team. It operates with its own quality management system and has an OSH policy in place.	It demonstrated an understanding of the required tasks. The company can deliver the goods within the specified timeframe. It can provide a customised version of its catalogue which would be product specific to the City requirements. However, it did not address the capacity to provide fittings arrangements required by the City.	It has been supplying clothing, footwear and safety products to industrial sector for the past 15 years. It provided examples of works undertaken for various organisations, including Adani Mining Pty Ltd (Qld), BMD Construction (Qld), the Mackay Regional Council (Qld), Fielders Pty Ltd (WA) and the City of Wanneroo. However, it did not include scope of work carried out for Mackay Regional Council.	Its head office in WA is located in Malaga and has a branch in Osborne Park. The company will continue to sponsor local community.	51.5%	\$417,401	6

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Excalibur Printing Pty Ltd T/As Hip Pocket Workwear & Safety Wangara	No	Non compliant - not assessed It submitted an alternative offer that proposed alternative brands for clothing and footwear items. This was not accompanied by a conforming offer and did not comply with the conditions of tendering.						
All requirements have not been met.								
Protector Alsafe Pty Ltd (Alternative Offer)	No	Non compliant - not assessed It submitted an alternative and a conforming offer under the company's standard terms and conditions of supply, pending its review of the City's terms and conditions, which were not in accordance with the City's requirements.						
All requirements have not been met.								
Protector Alsafe Pty Ltd (Conforming Offer)	No	Non compliant - not assessed It submitted an alternative and a conforming offer under the company's standard terms and conditions of supply, pending its review of the City's terms and conditions, which were not in accordance with the City's requirements.						
All requirements have not been met.								
RSEA Pty Ltd	No	Non compliant - not assessed It did not submit prices for 57 scheduled items.						
All requirements have not been met.								
Heatley Sales Pty Ltd T/As Heatley Sales (Alternative Offer)	No	Non compliant - not assessed It did not submit prices for 267 scheduled items in its alternative offer.						
All requirements have not been met.								
Aqua Terra Oil and Mineral Service and Supply Company Pty Ltd T/As Atom Supply	No	Non compliant - not assessed It did not submit prices for 374 scheduled items.						
All requirements have not been met.								

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Pacific Brands Workwear Group Pty Ltd	No	Non compliant - not assessed						
All requirements have not been met.		It proposed alternative products and submitted prices for footwear and clothing items only.						