

TENDER 016/14 SUPPLY OF SWIMWEAR AND ASSOCIATED PRODUCTS FOR CRAIGIE  
LEISURE CENTRE RETAIL OUTLET

**SCHEDULE OF ITEMS**

These most commonly purchased items were used for assessment purposes only and do not constitute the total sum of items ordered by the City throughout the term of the contract. Tenderers were required to submit a list of its entire product range.

Item	Item Description	Indicative 12 Month Sales Quantity
<b>Goggles</b>		
1	Swimming goggles (adult and child)	4200
<b>Equipment</b>		
2	Swim cap (silicone)	500
3	Pull buoy	60
4	Kickboard	80
5	Arm bands	260
6	Nose clips	80
7	Ear plugs	100
<b>Swimwear (Basic/Chlorine Resistant)</b>		
8	Ladies swimwear (one and two piece)	685
9	Men swimwear (brief and jammers)	400
10	Girls swimwear (girls and toddler)	540
11	Boys swimwear (boys and toddler)	320

## SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price (60% of the Projected Contract Cost)	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Speedo Australia Pty Ltd All requirements have been met.	Yes	It has been manufacturing and supplying swimwear products in Australia since 1928. It has sale offices in QLD, NSW, VIC, TAS, SA and WA. Its WA agent is located in Balcatta. Details of its WA representative and support services were provided. The number of full-time employees was not supplied. It operates with its own quality management system. It has an environmental and employment standards policy. Copies of safety policy and statistics were not supplied.	It has been supplying swimwear products in Australia for many decades and is the official supplier to the Australian Olympic team for over 50 years. It is currently providing similar swimwear products and services for various aquatic centres including YMCA Gungahlin Leisure Centre (NSW), the City of Greater Geelong's Leisure Link and the City of Vincent's Beatty Park Leisure Centre. It is the City's current contractor for swimwear and associated products (since 2005).	It demonstrated a thorough understanding of the City's requirements. Its Submission included a full price list and catalogues with comprehensive range of swimwear and associated products. Also, specific details on fit out and aquatic equipment for the Craigie Leisure Centre retail outlet were supplied. It proposed a flexible and modular system which can be customised to fit various retail space locations.	Its head office and design facility is in Darlinghurst, Sydney NSW.  It supports local events in the WA community. It currently sponsors the Tadpoles Triathlon Challenge (for the past three years) and Swim Thru Rottnest (for the past six years).	73.6%	\$334,926	1

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Vorgee Pty Ltd trading as Vorgee All requirements have been met.	Yes	It was established in 2005 to fill a gap in the aquatics market supplying swimwear products for beginners through to competitive swimmers. Details of its WA account manager and agent including their length of time with the company were provided. It stated additional full time support is available from its head office for administration, marketing and customer service. The number of full-time employees was not supplied. It has its own quality management system. Details of the company's safety management were not provided.	It has been supplying aquatic products to aquatic centres and sports retailers since its inception. It indicated the company has contracts with over 60 local governments Australia wide. However, period and dates of when these contracts were undertaken were not supplied and information on scope of work was limited.	It demonstrated a sound understanding of the required tasks. It proposed to assist the City with in-store presentation which included signs and posters, merchandise display stands and goggle icon guides. However, the panel noted the company's main focus is aquatic equipment. A price list was submitted but the product range, particularly, swimwear was limited.	It is located in Underwood, QLD and has a warehouse in WA.  It provides sponsorship of various community events such as the Rottnest Channel Swim, Pink Triathlon and Elite Triathlon Series.	54.4%	\$433,651	N/A