

TENDER 013/14 SUPPLY AND APPLICATION OF TURF ENHANCEMENT PRODUCTS

SCHEDULE OF ITEMS

Item	Description	Analysis	Application Rate per Hectare
ACTIVE TURF (Sporting Ovals)			
1	Sulphate of Ammonia	20% Nitrogen	150 kg
2	Sulphate of Ammonia	20% Nitrogen	200 kg
3	Ferrous Sulphate + Manganese Sulphate + Sulphate of Ammonia	20% Iron 32% Manganese 20% Nitrogen	25 kg 25 kg 25 kg
4	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	150 kg
5	Brilliance Granulated	15% Nitrogen 0% Phosphorus 9% Potassium 0.8% Iron 0.6% Manganese	200 kg
6	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	200 kg
7	Granulated Nitrogen / Iron / Manganese	17% Nitrogen 3% Iron 2% Manganese	175 kg
8	Agrizyme	Agrizyme 10 L Eco-Vital 10 L 100 L Express NK + Te RRT	500 L of water mixed with Agrizyme solution
9	Soil Zyme	Soil Zyme 7 L Eco-Vital 10 L 100 L Express NK + Te RRT	500 L of water mixed with Soil Zyme solution
10	Agri Terra		400 L water mixed with 10 L Agri Terra
11	Bi-agra		400 L of water mixed with 25 L Bi-agra
12	Bi-agra		400 L of water mixed with 50 L Bi-agra
13	Bannermax		400 L of water mixed with 10 L Bannermax
14	Kelpro		400 L water mixed with 10 L Kelpro
15	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	300 kg

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Item	Description	Analysis	Application Rate per Hectare
ACTIVE TURF (Sporting Ovals) ... cont'd			
16	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	370 kg
17	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	440 kg
18	Soil Soak Wetting Agent		250 kg
19	Soil Soak Wetting Agent		300 kg
20	Baileys 3.1.1 fertiliser		150 kg
21	Baileys 3.1.1 fertiliser		250 kg
22	Bannermox Kelpro Broadwet		400 L water mixed with 10 L Bannermox 10 L Kelpro 10 L Broadwet
23	Bannermox Broadwet		400 L water mixed with 10 L Bannermox 10 L Broadwet
24	Bi Agra		400 L water mixed with 10 L Bi Agra
25	Biomac Granuals		1000 kg
26	Kelpro Bi Agra		400 L water mixed with 10 L Kelpro 50 L Bi Agra
PASSIVE TURF (Public Open Space and Landscape Areas)			
27	Sulphate of Ammonia	20% Nitrogen	150 kg
28	Sulphate of Ammonia	20% Nitrogen	200 kg
29	Ferrous Sulphate + Manganese Sulphate + Sulphate of Ammonia	20% Iron 32% Manganese 20% Nitrogen	25 kg 25 kg 25 kg
30	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	150 kg
31	Granulated NPK	12% Nitrogen 5% Phosphorous 14% Potassium	200 kg

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Item	Description	Analysis	Application Rate per Hectare
32	Granulated Nitrogen / Iron / Manganese	17% Nitrogen 3% Iron 2% Manganese	175 kg
33	Agrizyme	Agrizyme 10 L Eco-Vital 10 L 100 L Express NK + Te RRT	500 L of water mixed with Agrizyme solution
34	Soil Zyme	Soil Zyme 7 L Eco-Vital 10 L 100 L Express NK + Te RRT	500 L of water mixed with Soil Zyme solution
35	Agri Terra		400 L water mixed with 10 L Agri Terra
36	Bi-agra		400 L of water mixed with 25 L Bi-agra
37	Bi-agra		400 L of water mixed with 50 L Bi-agra
38	Bannermax		400 L of water mixed with 10 L Bannermax
39	Kelpro		400 L water mixed with 10 L Kelpro
40	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	300 kg
41	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	370 kg
42	Energy Turf – Organic	13.5% Nitrogen 1% Phosphorous 85K 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	440 kg
43	Iron and Manganese – Liquid	20% Iron 32% Manganese 20% Nitrogen	25 kg

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Item	Description	Analysis	Application Rate per Hectare
44	Iron, Manganese and Sulphate of Ammonia – Granular	17% Nitrogen 3% Iron 2% Manganese	25 kg
45	Stamina 90		400 L of water mixed with 25 L Stamina 90
46	Stamina 90		400 L of water mixed with 50 L Stamina 90
47	Grosorb		400 L of water mixed with 30 L Grosorb
48	Grosorb		400 L of water mixed with 15 L Grosorb
49	Soil Soak Wetting Agent		250 kg
50	Soil Soak Wetting Agent		300 kg
51	Baileys 3.1.1 fertiliser		150 kg
52	Baileys 3.1.1 fertiliser		250 kg

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
<p>The Trustee for Parker Family Trust trading as Lawn Doctor</p> <p>All requirements have been met.</p>	Yes	It was established in 1975. Its main focus has been turf management including turf renovations, golf course maintenance, pesticide spraying, liquid and granular fertilising. It employs over 30 staff. Details of key personnel including their role, industry experience and qualifications were provided. Details of specialised equipment that will be used to carry out the services were supplied. It has the ability to source additional resources if required. It operates with its own quality management system and has a safety policy in place. Copies of its safety procedures and statistics were provided.	It has extensive experience in providing similar turf maintenance services. It has been in the turf industry for many years. It is currently supplying turf enhancement products and services to state and local governments including the Department of Education and Cities of Gosnells and Joondalup. Its Submission also included numerous examples of similar works undertaken for other public and private organisations including Curtin University, UWA and Sir Charles Gairdner Hospital.	It demonstrated a thorough understanding and appreciation of the City's requirements. It submitted a comprehensive response. Its proposed methodology included an outline of the procedures to carry out the tasks, from allocation of appropriate resources, timeframes and areas coverage to application of granular or liquid fertilising and wetting agent works within specifications.	<p>It is located in Jandabup.</p> <p>It has several employees residing within the City. It uses local suppliers for various goods and services.</p>	84.5%	\$774,598	1

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Lovegrove R & A trading as Lovegrove Turf Services	Yes	It has been in operation for over 35 years providing horticultural and agricultural services to public and private organisations in WA. It currently has 35 - 45 staff. An organisation chart and details of key personnel including their role, skills and experience were supplied. A list of equipment to be allocated for this requirement was provided. It has the ability to provide additional personnel, plant and equipment if required. It has an accredited quality management system to ISO9001 and a safety policy in place. Copies of its safety policy and procedures were provided. It indicated it has had safety incidents however, statistics were not supplied.	It has been in commercial turf farming since 1985. From April 2007 to November 2012, it was contracted to complete granular fertilising of 270 WA school sites for the Department of Education. Examples of works undertaken for local governments were provided and these included the Cities of Canning, Belmont, Swan and Wanneroo. Most of these works were for a short period of one to two months. Examples of current works were not supplied.	It demonstrated a thorough understanding of the required tasks. Its proposed methodology included an outline of tasks, from generating job sheet to allocating staff and relevant machinery to complete the works.	Its primary centre of operations is located in Wattle Grove. It has three other facilities in North Dandalup, Kenwick and Gingin. It utilises local businesses for various supplies.	70.4%	\$809,855	2
All requirements have been met.								

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
<p>The Trustee for Turfmaster Unit Trust trading as Turf Master Facility Management</p> <p>All requirements have been met.</p>	Yes	It has been in business since 1960, initially in the application of herbicides and for the past 16 years in the turf care industry. It currently employs 35 full-time staff. Its organisational structure and details of key personnel including their years of industry experience were provided. Details of specialised equipment that will be used were supplied. It indicated casual employment agencies will be accessed for additional personnel as required on a seasonal basis. It has an accredited quality management system to ISO9001 and a safety policy in place. A copy of its safety management plan was provided but safety statistics were not supplied.	It currently holds various contracts for the supply and application of turf enhancement products for local governments including the Cities of Wanneroo, Stirling and Gosnells. However, it stated the supply and application of soil improvers and fungicides did not formed part of the contracted works for its clients though it is often called upon to provide these services.	It demonstrated a sound understanding of the required tasks. It indicated the proposed procedure as outlined in its submission is a generic approach to the delivery of all services specified. If successful and when application date for specified service is confirmed with the City, Turf Master will create a spreadsheet to include product type, application rate and reserve names, location and size.	It is located in Bayswater. It stated it has a number of employees residing within the City and three of its suppliers have premises in the City boundaries.	68.2%	\$642,440	3

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
A.K.C. Pty Ltd (Baileys Fertilisers)	Yes	It commenced operation in 1926 and has been manufacturing and supplying horticultural products to the WA markets. It has 31 staff. Its organisational structure and details of key personnel including their skills and experience were provided. Details of spreader trucks were supplied but did not include other equipment. It will use a sub-contractor, Turf Master. It has the ability to provide additional resources as required. It operates with an accredited quality management system to ISO9001 and has a safety policy in place. Its safety records indicated it has a number of accidents and incidents over the past two years.	It did not demonstrate experience in providing similar services. Examples of works provided did not represent long term contracts similar to the City's requirement. All three examples of works, carried out for Warren's Lawn Mowing, the Cities of Rockingham and Mandurah, were short terms from three days to seven weeks.	It demonstrated an understanding of the required tasks. Its response was brief. However, the proposed methodology included the process to carry out the works, from organising dates and times to loading of appropriate products into allocated trucks and completion of jobs.	It is located in Kwinana. It sponsors and donates to local industry initiatives such as Great Gardens, Heavenly Hectares and the Forever Projects.	52.3%	Not Assessed - Failed to meet the acceptable qualitative score	
All requirements have been met.								