

TENDER 033/16 SUPPLY, DELIVERY AND INSTALLATION OF GATES, BOLLARDS AND BUSHLAND FENCING (INCLUDING REPAIR OR REMOVAL OF EXISTING FENCING)

ATTACHMENT 1

SCHEDULE OF ITEMS

Item	Description	UOM
1	Bollards	
1.1	Supply and installation of dome top treated pine bollards (150 mm diameter posts, 1.2 m length, in ground 600 mm)	each
1.2	Supply and installation of treated pine bollards (1.2 m long with concrete footings)	each
1.3	Supply and installation of treated pine bollards (2.1 m long without concrete footings) for tree wells	each
1.4	Removal of bollards	each
1.5	Re-alignment of bollards (1.2 m and 2.1 m 10 >)	each
1.6	Replace 100 mm treated pine strut (refer to drawing ES 01-5-2 Bushland Reserve Fencing)	each
1.7	Supply and installation of rail and posts	each
1.8	Repairs to rail and posts	each
2	Gates	
2.1	Pedestrian Kiss Gate	each
2.2	Rural Field Gate 3 m	each
2.3	Rural Field Gate 3.6 m	each
3	Beach Fencing	
3.1	LLDPE 1.2 m high with 3 m posts filled in with black chain mesh and 5 lines of black strainer wire	each
3.2	LLDPE 1.2 m high with 2.1 m posts filled in with black chain mesh and 5 lines of black strainer wire	each
4	Bushland Reserves Fencing	
4.1	Bushland fencing	m
4.2	Removal of existing fence including gates and bracing units	per hour
5	Track Pathway Fencing	
5.1	Track / Pathway fencing	m
5.2	Removal of existing fence including gates and bracing units	per hour
6	Swing/Boom Gate	
6.1	Supply and delivery of swing/boom gate only (refer to schedule drawing)	each
6.2	Supply and installation of swing/boom gate (refer to drawing STD 042B)	each
6.3	Supply and installation of swing/boom gate (refer to drawing STD 042C)	each

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ATTACHMENT 2

SUMMARY OF TENDER SUBMISSIONS

Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Total Lump Sum (GST Exclusive)	Price Rank
		Demonstrated experiencing providing similar services	Demonstrated understanding of the required tasks	Capacity	Social and economic effects on the local community			
<p>Wood Peter Family Trust trading as Peter Wood Fencing Contractors</p> <p>All requirements have been met.</p>	Yes	<p>Peter Wood Fencing Contractors has been providing similar services to various local governments. It is currently undertaking fencing services for the Cities of Stirling (supply and installation of various timber, wire ring lock, recycled plastic bollard fencing and gates – 2014 to 2018) and Joondalup. Other examples of works were provided and these included the Cities of Bayswater, Gosnells, Nedlands and Fremantle (period and dates of these contracts were not supplied)</p>	<p>It demonstrated a thorough understanding and appreciation of the City's requirements. It submitted a brief response though its proposed approach included site meetings, schedule works within seven to 10 days (subject to materials being available from its suppliers) and establish job safety analysis in this timeframe. It has successfully carried out similar services for the City for the past nine years.</p>	<p>Peter Wood Fencing Contractors is a family owned/operated fencing business. It has been operating since 1975. It currently has two full-time and three part-time employees. Its structure of business and details of two key personnel were provided. The ability to provide additional personnel was not addressed. It indicated it has sufficient equipment to carry out the works. Afterhours contacts for emergency requirements were supplied.</p> <p>It has its own quality management system and a safety policy in place. Safety records were provided.</p>	<p>It is located in Ocean Reef and has a depot based in Wangara.</p> <p>It has trade accounts with The Hire Guys, Ian Diffen Tyre Factory and Bunnings located within the City. It is involved with the Mullaloo Surf Lifesaving Club, with one of its staff members as a director, coach and trainer at the club.</p>	69.9%	\$798,625	4

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		Demonstrated experiencing providing similar services	Demonstrated understanding of the required tasks	Capacity	Social and economic effects on the local community			
<p>The trustee for The Blackaller Trust trading as JSB Fencing & Machinery Hire</p> <p>All requirements have been met.</p>	Yes	<p>JSB Fencing & Machinery Hire demonstrated experience providing similar services to state and local governments. Examples of works included installation, repairs and maintenance of fencing for the Department of Planning (Whiteman Park - 2009 to current) and the City of Armadale (2013 to current). Other examples of works were provided and these were for the Cities of Wanneroo (supply and installation of fencing – 2014 to current) and Stirling (supply and install steel fencing and associated products for permanent fencing only – 2015 to current).</p>	<p>JSB Fencing & Machinery Hire demonstrated its understanding of the required tasks. It submitted a general response. However, it stated it will be able to commence works, upon receipt of work order, within seven days (depending on whether materials are available from its suppliers). It has been in the fencing industry for many years.</p>	<p>It commenced operation in 1974 and currently employs over 20 staff. Its structure of business and details of key personnel including their role and industry experience were provided. It has the ability to provide additional personnel if required. Though it did not provide details of specialised equipment that will be used, a list of machinery offers for dry/wet hire and afterhours contacts for emergency requirements were supplied.</p> <p>It operates with its own quality management system and has a safety policy in place. Copies of its safety policy and statistics were provided.</p>	<p>Its office is located in Bullsbrook.</p> <p>It indicated it has a number of employees residing within the City</p>	60.2%	\$520,123	1

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<p>The trustee for Fencewright Unit Trust trading as Fencewright</p> <p>All requirements have been met.</p>	Yes	<p>Fencewright has undertaken fencing projects for various organisations including state and local governments. Examples of works were provided and these included the Cities of Stirling (bollard and fencing repairs, upgrades and new installations – contract value \$500,000, period from 2015 to current) and Gosnells (supply and installation of numerous fence types, bollards and hand rails - \$850,000, from 2015 to 2016). Other examples of works included fencing, bollards, gates and repair works for Downer Mouchel/Main Roads WA (\$1m – from 2011 to current).</p>	<p>Fencewright demonstrated a sound understanding of the City's requirements. It proposed to develop a detailed program for each set of works and in addition, a safety management construction methodology for the works.</p>	<p>Fencewright was established in 2010. It currently has over 60 staff. Its organisation chart and details of key personnel including their qualifications and years of industry experience were provided. The ability to provide additional personnel was not addressed. Details of specialised equipment and afterhours contacts for emergency requirements were supplied.</p> <p>It has its own quality management system and a safety policy in place. Copies of its safety procedures and statistics were provided</p>	<p>It is located in Bassendean and has offices/depots in Brisbane, Newman, Port Hedland, Townsville and Cairns.</p> <p>It stated, if successful, it will support local businesses for goods and services.</p>	59.7%	\$543,307	2

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<p>Marebar Pty Ltd trading as DBS Fencing</p> <p>All requirements have been met.</p>	Yes	<p>DBS Fencing has manufactured, supplied and installed industrial and rural fencing and gates for various organisations throughout WA including mining companies, state and local governments. Numerous examples of works were provided and these included perimeter fencing replacement of approximately 12 km at Perth International Airport (\$2m) for Honeywell, at Pluto LNG Plant Karratha (\$2.2m including manufacture, supply and install perimeter fencing) for Woodside Petroleum and at Derby Airport (\$200,000 supply/install perimeter fencing and removal of old fencing) for the Shire of Derby/West Kimberley.</p>	<p>DBS Fencing demonstrated a sound understanding of the City's requirements. Its proposed methodology included an outline of tasks to be carried out to complete the works from site meetings with all stakeholders, mobilisation of crew and machinery to site and safety audit to manufacture of materials to fencing installation, site cleanup and handover.</p>	<p>DBS Fencing has been operating since 1967 and currently employs more than 20 staff. Its organisational chart and details of key personnel including their role and industry experience were provided. It indicated the company has access to many other installation crew and has the ability to provide additional personnel if required. A list of specialised equipment that will be used to carry out the works was supplied. It has its own quality management system and a safety policy in place. Copies of its safety policy and procedures were provided though its safety statistics and afterhours contacts for emergency requirements were not supplied.</p>	<p>The company is located in Wangara.</p> <p>It did not submit a response.</p>	56.6%	\$715,889	3

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		Demonstrated experiencing providing similar services	Demonstrated understanding of the required tasks	Capacity	Social and economic effects on the local community			
Nickal Pty Ltd (Reliable Fencing)	Yes	Nickal Pty Ltd (Reliable Fencing) demonstrated experience providing fencing services to private and public organisations. However, only three examples of works were provided and these were for the City of Wanneroo (supply/install/repair pine post and rail fencing, bollards, gates and chainmesh), Mirvac (supply/install fencing for subdivision in Swan Valley) and Shunner Farm (supply/install bushland style fencing to farm property in Boyup Brook). The value of these contracts was not provided and the works carried out for Mirvac and Shunner Farm were short term projects.	Nickal Pty Ltd (Reliable Fencing) demonstrated an understanding of the required tasks. It proposed to undertake all works in accordance with the company's strategic methodology with its focus on safety, quality of service and timeliness of delivery.	Nickal Pty Ltd (Reliable Fencing) has been in the fencing industry since 1974. It currently has eight full-time staff. It submitted limited information on its structure of business and key personnel (only details on its director and manager were provided). The ability to provide additional personnel, after-hours contacts and safety statistics were not addressed. A list of specialised equipment that will be used to complete the works was supplied. It operates with its own quality management system and has a safety policy in place. A copy of its safety management plan was provided.	The company is located in The Vines. It stated the company only utilises local suppliers for goods and services.	54.9%	\$694,735	NA
All requirements have been met.								

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<p>Milner's Fencing Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>Milner's Fencing Pty Ltd demonstrated experience providing similar services to various organisations including state and local governments. Examples of works included fencing services for the Cities of Swan (pool style, balustrade, chain mesh, ring lock, boom gates and bollards – 2003 to current) and South Perth (mainly pine lap, chain mesh, hardy fence and colorbond – 2006 to 2014) and the Department of Finance Building Management and Works (sites fencing and gates – 2008 – current). The value of these contracts was not provided.</p>	<p>Milner's Fencing Pty Ltd demonstrated an understanding of the required tasks. Though the company submitted a general response, it proposed to schedule works according to priority (emergency, urgent or standard jobs).</p>	<p>Milner's Fencing Pty Ltd has been operating for 23 years and currently employs five full-time staff. Its structure of business and details of key personnel including their years of experience and length of service with the company were provided. A small list of equipment was supplied. It indicated the company can provide additional personnel if required and its emergency contact is always available.</p> <p>It operates with its own quality management system and has a safety policy in place. A copy of its safety policy was not supplied. It stated the company has had no safety incidents or accidents for the past two years.</p>	<p>The company is located in East Cannington.</p> <p>It stated the company will engage local businesses for supply of materials, tools and equipment if product quality, availability and pricing are met.</p>	52.3%	\$1,134,854	NA

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Respondent & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Contract Price (Excluding materials)	Rank
		Demonstrated experiencing providing similar services	Demonstrated understanding of the required tasks	Capacity	Social and economic effects on the local community			
<p>Access Without Barriers Pty Ltd (AWB Building Co)</p> <p>All requirements have been met.</p>	Yes	<p>It did not fully demonstrate experience in providing similar fencing services. The company's core services are access modifications, building services (maintenance and minor works projects including fencing and retaining walls) and construction (new construction, refurbishments and additions). A list of past projects included construction (range \$105,000 to \$650,000), building services (\$45,000 to \$98,000) and access modifications (\$25,000 to \$75,000). These projects did not involve fencing works or services similar to the City's requirements. Also, the period and dates of these contracts were not provided.</p>	<p>It did not fully demonstrate an understanding of the City's requirements. It submitted a general response. However, it proposed to manage and deliver this contract by utilising its experience in employee and contractor management, ensuring competent and skilled staff/subcontractors, safety inductions and managing risks</p>	<p>It commenced operation in 2013 and has nine employees. Though its structure of business was not provided, its safety organisational chart with details of three key personnel (director, manager and external supervisor/subcontractor) including their qualifications, skills and experience were supplied. It submitted limited information on specialised equipment that will be used to carry out the works. However, it indicated the company is capable of providing 24 hours a day, seven days a week building services and is prepared to hire new, local resources, if successful.</p> <p>It has its own quality management system and a safety policy in place. A copy of its safety management plan was provided. Its safety statistics were not supplied.</p>	<p>The company is located in East Victoria Park</p> <p>Its subcontractor is based in Mullaloo</p>	41.6%	\$1,023,730	NA

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<p>The Trustee for The Violet Family Trust T/as Wattle Building Maintenance</p> <p>All requirements have Not met. The offer proposed alternative pricing with installation of bollards and rail and post fencing of quantities less than 10 subject to an hourly rate in place of a unit rate. Beach fencing did not include the specified Linier Low Density Poly Ethylene (LLDPE) material. Beach, bushland reserve and track path way fencing was subject to runs less than 100m or 200m subject to hourly rates. In addition, rates did not include disposal fees and the company wished to dispose of materials at the City's Works Operation Centre.</p>	No	Not compliant, not assessed.						