

TENDER 013/17 LANDSCAPE SERVICES – HARBOUR RISE ESTATE, HILLARYS

SCHEDULE OF ITEMS**PRICE OFFERED**

Item	Description
1	Year One - Provision of Landscape Services
2	Year Two - Provision of Landscape Services
3	Year Three - Provision of Landscape Services
4	Year Four (optional extension) - Provision of Landscape Services
5	Year Five (optional extension) - Provision of Landscape Services

BREAKDOWN OF ANNUAL COST YEAR 1

Item	Description	Qty	Unit
1	Mowing of turf areas 22,238 m ²	36	per service
2	Removal of clippings	36	per service
3	Weeding, litter collection, pruning of shrubs AND removal of all debris generated	52	per service
4	Spreading of Pine bark mulch to top up garden beds	215	m ³

SCHEDULE OF ADDITIONAL RATES

Item	Description	UOM
1	Mowing	m ²
2	Supervisor / Leading Hand (Minimum Certificate III Horticulture or equivalent)	Hour
3	Gardener / Horticulturist (Minimum Certificate III Horticulture)	Hour
4	Plant Operator (Excluding machinery hire)	Hour
5	Plant Operator including Mower and Mechanical Devices (wet hire) - including such as brush cutter or edging machine as deemed appropriate.	Hour
6	Posi Track and Harley Rake Bucket	Hour
7	Labourer	Hour
8	Tube stock - supply and plant 1-200	Each
9	Tube stock - supply and plant 201-1000	Each
10	Tube stock - supply and plant 1000+	Each
11	140 mm - supply and plant	Each
12	200 mm - supply and plant	Each
13	5 Litre - supply and plant	Each
14	45 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
15	100 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
16	Green waste disposal	m ³
17	Miscellaneous items - percentage mark up or on cost charge for arranging or supplying associated services or materials not detailed, including but not limited to: <ul style="list-style-type: none"> • dry hire of machinery • cartage of waste and materials • tipping fees • additional materials cost • chemicals 	%

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum (3 Years)	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Environmental Industries Pty Ltd All requirements have been met.	Yes	It has been trading since 1980. It employs 150 fulltime staff. Its organisation chart and details of key personnel including their qualifications and industry experience were provided. It did not specifically address current work commitments, though examples of works included ongoing landscape services at numerous estates for various clients. It indicated it can transfer staff from its existing pool of fulltime staff based in Perth. A fleet of plant and equipment including afterhours contacts were supplied. It has a quality management system accredited to ISO9001 and a safety policy in place. Its safety statistics were not supplied. A copy of its safety policy was provided.	It has extensive experience providing similar services to various organisations including state and local governments. Numerous examples of works were provided and these included total horticultural maintenance of Ellenbrook Estate (since 2007) for LWP Property and numerous estates (since 2012) for the City of Wanneroo. Other examples of works involved horticultural maintenance of gardens, verges and public open spaces (since 2012) for Burswood Park Board. Also, it has been the City's contractor for similar landscape services at high profile estates and public open spaces (since 2012).	It demonstrated a thorough understanding and appreciation of the City's requirements. It submitted a comprehensive response and proposed methodology to managing the estate. It included the allocation of hours per month as required for summer/winter mowing and servicing garden beds. It stated that traffic management will be set up in all areas where required before any work commences. It proposed to have a presence on the estate of approximately three days every week in the summer months and two point five days in the winter months.	Its head office is located in Canning Vale. It also has a depot/office in Wanneroo. As it is the City's existing contractor for landscaping services at Harbour Rise Estate, Hillarys, the company while carrying out the works, will utilise local suppliers for services/materials and consumables. Its depot/office in Wanneroo has numerous staff residing locally and within the surrounding areas.	81.1%	\$391,347.00	1

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Sanpoint Pty Ltd trading as LD Total All requirements have been met.	Yes	It commenced operation in 1991. It currently has 347 permanent employees. An organisational chart and details of key personnel including their role and industry experience were provided. A list of current work commitments was supplied. It indicated its irrigation maintenance division has 24/7 contact number and additional personnel if required will be sourced from the company's various other sites. Details of specialised equipment that will be used for these services were supplied. It has its own quality management system and a safety management system accredited to AS4801. Copies of its safety policy and statistics were provided.	It demonstrated experience providing similar landscape services to private and public organisations including local governments. Examples of works included landscape maintenance works at Port Coogee Estate (2010 ongoing) for Frasers Property/City of Cockburn, Hollywood Estate, Wandi (2010 ongoing) for Satterley Property Group and The Village at Wellard (2006, initially with the land developer - ongoing) for the City of Kwinana.	It demonstrated an understanding of the City's requirements. Its Submission included the company's proposed approach in carrying out the required tasks to complete the works, from turf to garden bed maintenance, minor tree works and traffic management. However, it did not allocate hours per month for turf maintenance services for summer or winter periods and garden bed (including sump and bushland remnant) maintenance services.	Its head office is located in Burswood. It has various other sites in WA including Carabooda and Wangara. It stated the company has a high percentage of its staff residing within the City and the northern suburbs generally.	63.5%	\$482,580.74	2

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<p>The Trustee for The Lochness Unit Trust (Loch Ness Landscape Services)</p> <p>All requirements have been met.</p>	Yes	<p>It was established in 1987. It has over 35 fulltime and 40 part time employees. The structure of business and details of key personnel including their length of service with the organisation and industry experience were provided. A list of current work commitments was supplied. It indicated it has the ability to provide additional personnel if required as it has backup resources in place. Details of specialised equipment that will be used to carry out the works and afterhours contacts were provided. It operates with its own quality management system and has a safety policy in place. Copies of its safety procedures and statistics were supplied.</p>	<p>It has been providing maintenance and construction services in turf, landscaping and horticulture to private industry and public sectors including local governments. It currently undertakes commercial lawn mowing and garden maintenance at various locations for the Town of Cambridge (2015 – current), similar landscaping services at high profile Harrington Waters and Port Kennedy Estates for the City of Rockingham (2015 – current) and landscape horticultural services to the garden areas of the T1 forecourt and areas of Horrie Miller Drive for Perth Airport (2016 – ongoing). It is also the City's current contractor for median and verge mowing to nominated locations.</p>	<p>It demonstrated an understanding of the required tasks. Its proposed methodology included an outline of tasks to be carried out to complete the required works, from turf to garden bed maintenance, fertilising, mulching, application of herbicides or chemicals for weed control, removal of rubbish or green waste, recording and reporting of damages or incidents. The issues of traffic management were addressed. However, it did not include the allocation of hours per month for summer/winter mowing and servicing garden beds.</p>	<p>It is located in Rockingham.</p> <p>It works in partnership with Intework Inc, a locally based not-for-profit organisation that has provided meaningful employment opportunities and community access programs for people with a disability since 1991.</p>	63.1%	\$320,427.21	3

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<p>Horizon West Landscape & Irrigation Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>It commenced operation in 2012. It has approximately 50 fulltime and 10 casual employees. An organisational structure and details of key personnel including their experience were provided. A comprehensive list of current work commitments was supplied. It stated the company has contingency measures with backup resources and the ability to provide additional personnel if required. A list of plant / equipment and afterhours contacts for emergency requirements were provided. It operates with its own quality management system and has a safety policy in place. Copies of its safety management plan and statistics were supplied.</p>	<p>It demonstrated experience providing similar services to private and public sector including local governments. Examples of works included ongoing landscape maintenance at The Village at Wellard for PEET/EPCAD (since 2013), garden and grounds maintenance for 53 individual sites for the City of Fremantle (2012 – 2017) and Capricorn Estate ongoing landscape maintenance for Acumen (since 2014).</p>	<p>It demonstrated an understanding of the City's requirements. Though its approach in carrying out the works was general, its submission included the allocation of hours per month as required for maintenance of turf during summer and winter periods and servicing garden beds. The issues of traffic management were addressed and proposed, if required, will be deployed using Main Roads approved traffic management plans prior to commencing the service.</p>	<p>It is located in Wanneroo and operates out of its depot/office in Casuarina.</p> <p>It indicated a large percentage of its works and workers are based in the Cities of Wanneroo and Joondalup.</p>	60.3%	\$346,467.24	4

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<p>Activ Foundation Inc trading as Activ Industries</p> <p>All requirements have been met.</p>	Yes	<p>It has been operating for over 30 years. It currently has 174 staff. The structure of business and details of key personnel including their length of service, experience and qualifications were provided. It listed four ongoing landscape maintenance projects as current work commitments for various clients. It indicated it has at least 10 mobile crews on the road and can provide additional personnel and resources if required. Each crew and truck is well equipped. A comprehensive plant register and afterhours contacts were supplied. It operates with its own quality management system and has a safety policy in place. Copies of its safety procedures and statistics were provided.</p>	<p>It demonstrated experience providing various landscape services to WA government agencies. Four examples of works were provided and these were broad acre mowing and garden maintenance services for the Department of Agriculture and Food WA (14 years previously, current contract 2016 – 2019), Water Corporation (16 years ongoing), WA Police (14 years ongoing) and Metropolitan Cemetery Board (current). However, these works did not involve high profile estates.</p>	<p>It did not fully demonstrate its understanding of the City's requirements. Its response was general, providing only an overview of the required tasks with no detailed methodology in carrying out the works. However, it included the allocation of hours per month as required for summer/winter mowing and servicing garden beds. The issues of safety and traffic management requirements were addressed.</p>	<p>Its office is in Wanneroo and it also has a depot in Ashby.</p> <p>It has 143 employees (people with disabilities) and it indicated, if successful, there is the possibility to employ more people with disabilities.</p>	55.3%	\$544,486.54	5

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Phase 3 Landscape Construction Pty Ltd All requirements have been met.	Yes	It was formed in 2007. An organisational profile and details of key personnel including their qualifications and industry experience were provided. A list of plant, equipment and materials that will be used to complete the works was supplied. However, it did not address the management structure of the business, the number of staff, current work commitments, the ability to provide additional personnel and afterhours contacts for emergency requirements. It has its own quality management system and a safety policy in place. Copies of its safety management plan and statistics were provided.	It has been undertaking landscape construction and maintenance for various clients including Satterley Property Group/LandCorp (Allara Public Open Space project in North Eglington, completed 2016), Building Management and Works/Universal Construction (Annie's Landing Primary School, 2015) and LandCorp/Wormall Civil (Shoreline Cockburn Coast Stage 1 North Coogee). These were mainly major landscape construction projects.	It demonstrated its understanding of the required tasks. It indicated the company's maintenance division is highly experienced in the maintenance of similar estates and has a team experienced in projects of this nature to perform the works. Though it did not include the allocation of hours per month for summer/winter mowing and servicing garden beds. A preliminary program of works was provided covering briefly the various areas of works, from mowing of turf to servicing garden beds, tree maintenance, weed control and waste management.	It is located in O'Connor. It stated the company believes in the social benefits to the local community through well designed, constructed and maintained landscapes.	52.1%	\$468,726.94	6

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<p>The Trustee for The Violet Family Trust (Wattle Facilities Group)</p> <p>All requirements have been met.</p>	Yes	<p>It was established in 2006. It has more than 56 staff. Though its Submission did not include the management structure of the business, details of key personnel including their qualifications and experience were provided. It stated it maintains the capacity to arrange staff should the necessity arise on any project. It did not address current work commitments. A list of specialised equipment that will be used and afterhours contacts were supplied. It has its own quality management system and a safety policy in place. Copies of its safety policy and statistics were provided.</p>	<p>It has been providing property maintenance including garden care for various organisations. Examples of works mostly involved maintenance of properties including painting, kerbing, carpentry, electrical, tree work, mowing, irrigation, herbicide weed and pest control, litter collection prior to servicing, garden care and cleaning of hardscape areas. These works were carried out mainly for private organisations including AMP Capital Properties (multi-site – October 2009 to August 2017), Lend Lease Properties (multi-site – May 2014 to March 2017) and Knight Frank Properties (multi-site – April 2013 to March 2018).</p>	<p>It did not fully demonstrate its understanding of the City's requirements. It submitted a generic response and reiterated the tender scope of works. Also, it did not include the allocation of hours per month for maintenance of turf during summer and winter periods and servicing garden beds.</p>	<p>It is located in Perth Airport.</p> <p>It indicated approximately 15% of its staff live either in the City or within a very small travelling distance.</p>	48.7%	\$202,485.00	7

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BCL Group Pty Ltd All requirements have been met.	Yes	It was established in 2012. It currently has 42 fulltime employees. Its organisational chart and details of key personnel including their role and industry experience were provided. Its current work commitments included seven landscaping works, with three of these due for completion, for various organisations. It stated the company can service afterhours, emergency and provide additional personnel if required as it has backup resources and access to many of the plant hire companies. It has a quality management system accredited to ISO9001 and a safety management system accredited to AS4801. Copies of its Job Safety Analysis sample for manual handling and statistics were supplied.	It demonstrated experience undertaking civil and landscape maintenance works for state and local governments. Examples of works included design / construct FIFA 1 Star synthetic playing fields and landscaping works at Ellen Brook (June 2016 to June 2017) for the City of Swan, civil and landscape maintenance works at Elizabeth Quay for the Metropolitan Redevelopment Authority (2016 to 2020) and at Supreme Court Gardens for the City of Perth (June 2016 to May 2017). However, these works did not involve similar landscape services to the City's requirements at high profile estates.	It submitted limited information to demonstrate its understanding of the required tasks. Its response was generic and did not fully address the City's requirements with no detailed methodology in carrying out the services. Also, it did not include the allocation of hours per month for turf maintenance services for summer or winter periods and servicing garden beds.	It is located in Wangara. It stated the company endeavours to utilise the workforce, resources and materials of the City and surrounding area.	41.6%	\$366,942.00	8