

TENDER 025/18 CITY CENTRE LIGHTING UPGRADE STAGE 3

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Price Rank
		Capacity	Demonstrated experience in completing similar projects	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
<p>Stiles Electrical and Communication Services</p> <p>All requirements have been met.</p>	Yes	<p>Stiles Electrical and Communication Services has been in operation since 1999 and is based in Joondalup. The company has 25 employees. An organisational chart was supplied and supported by the role, experience and qualifications of five staff nominated to oversee the City's project. A list of specialised equipment for this project was supplied. After hours contacts for emergency requirements were provided and the company has accounts with a range of labour hire and plant hire companies, if additional resources are required.</p> <p>The company operates an accredited quality management system to ISO 9001:2015. Copies of its safety and health management plan and safety records were submitted with the Offer.</p>	<p>Stiles Electrical and Communication Services demonstrated extensive experience completing works of a similar nature for numerous local governments including the City. Numerous project examples were provided as evidence of the company's experience and included supply and installation of 38 multi-function poles for the Matagarup Bridge for the Swan River Pedestrian Bridge Alliance, design, supply and installation of 140 custom and standard City of Perth specification Multipole light poles for Elizabeth Quay project, procurement, supply and installation of 300 series mini variant of Multipole for Kings Square Subdivision project for Broad Construction, installation of a range of 300-Series and 201-Series Multipole poles for Perth City Link (Stage 2 and 3) project for Downer Infrastructure. This was further supported by an extensive list of other completed projects. The company is the current contractor for the City Centre Lighting Upgrade Stage 2.</p>	<p>Stiles Electrical and Communication Services demonstrated a thorough understanding and appreciation of the City's requirements. The work break down addressed all the scope items with a detailed methodology and approach. Lead-times for the light poles, caged rag bolts and light fittings were also supplied. A preliminary project program was submitted with and the company stated that a full project program will be developed with the City on award of Contract.</p>	<p>It is located in Joondalup.</p> <p>The company employs local residents and uses local suppliers. It is providing training and mentoring for 15 apprentices through National Electrical and Communications Association.</p>	73.7%	\$3,004,917	1

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<p>Diamond Underground Services Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>It came into being in June 2018 due to a merger of Diamond Communications Pty Ltd (in business since 1997) and Complete Cabling and Construction (in business since 2009). It has 180 staff. An organisational chart was supplied and qualifications, industry experience and skills of 11 key personnel were provided. A list of specialised equipment was supplied. After-hours contact for emergency requirements was provided and the company has the ability to provide additional personnel and resources, if required.</p> <p>The company operates an accredited Quality Management System ISO 9001:2015, Environmental Management System ISO 14001:2015 and Occupational Health &amp; Safety Management System AS/NZS 4801:2001. Copies of its health and safety policy, a sample health, safety, environmental and quality management plan and safety records were provided.</p>	<p>Diamond Underground Services demonstrated experience completing street lighting projects for Main Roads Improvement Alliance, Gateway Alliance and various private companies. Ten project examples were submitted including installation of Western Power street lights in three land sub-divisions, State underground power projects for Western Power and installation of street lights for Great Eastern Highway Upgrade project for City East Alliance.</p>	<p>The company demonstrated some understanding of the City requirements. It provided a detailed methodology with a project implementation program but did not make any reference to the complete removal and replacement of one switchboard in Central Walk and modifications to two other switchboards to facilitate the new lighting circuits as asked by the tender document.</p>	<p>The company is located in Kenwick with a camp office at Wangara.</p> <p>The company will purchase materials locally and employs local residents.</p>	51.2%	\$3,211,853	NA

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<p>The Trustee for the Maher Family Trust t/as DJM Electrical Services</p> <p>All requirements have been met.</p>	Yes	DJM Electrical Services has been in business for an unknown period. It is located in Connolly. The submission did not provide information on its number of employees, organisation structure, support team, after-hours contacts for emergency requirements, or its ability to provide additional resources and safety.	The company did not demonstrate sufficient experience in completing supply and installation projects of similar scale. It provided on-site supervision to Interlec (WA) Pty Ltd in the Joondalup Drive Lighting Upgrade project. It also carried out the investigation works for Stage 2 and Stage 3 of this project, supply and installation of 17 Multipoles with LED luminaries at Whitfords Node car park and electrical supply and installation works for two land sub-division projects. Periods and dates were not supplied for any submitted projects.	The company did not demonstrate sufficient understanding of the City requirements. It provided a site-specific methodology addressing the scope of works, regulations and completion of work. No project program was supplied.	The company is based in Connolly, employs local residents, supports local businesses and volunteers its services and equipment to local social, sporting, schools, charities and the health provider sectors.	36%	\$2,934,700	NA

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Tempo Australia Ltd	Yes	Tempo Australia Ltd has been in business since 2011. It acquired electrical companies Cablelogic in 2016 and KP Electric in 2017. The company has offices in Sydney, Brisbane, Canberra Melbourne, Adelaide and Perth (West Perth) and has 350 staff nationwide. An organisation chart and details of three key staff were provided. A list of the specialised equipment was supplied. After hours contacts were provided but its ability to source additional resources was not addressed. The company operates an accredited quality management system to ISO 9001:2015, occupational health & safety management systems AS/NZS 4801:2001 and environmental management systems ISO 14001:2015. Copies of its safety policy and statistics were supplied.	The company did not demonstrate sufficient experience completing similar projects. It is currently providing electrical maintenance services to the Cities of Cockburn and Vincent. No project example was submitted to demonstrate its experience in supply and installation of light poles and luminaries.	Tempo Australia Ltd did not demonstrate an understanding of the requirements. A brief methodology was provided with a proposed timeline that did not address the specific requirements of the City's project.	It's Perth office is at West Perth.  The company employs local residents.	33.1%	\$2,052,175	NA
All requirements have been met.								

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Nites (WA) Pty Ltd (Nites Electrical)	Yes	Nites Electrical has been in business for over a decade. It is located in Bunbury with unknown number of staff. An organisation chart and details of eight staff including their qualifications and experience were provided. A list of the specialised equipment was supplied but its' ability to source additional personnel and resources and after hours contacts for emergency requirements were not provided.	Nites Electrical demonstrated some experience completing street lighting projects for various local governments and Main Roads WA (MRWA). Out of its submitted eight project examples, three were for sports lighting, one carpark lighting, one coastal pathway lighting and one for MRWA (seven light poles). Only one project (Scarborough ROW Street lighting for the City of Stirling) is similar in scale and scope to the City's project.	The company did not demonstrate an understanding of the requirements. A brief methodology was provided with limited relevant details without a proposed timeline of the project.	It is located in Bunbury.  This criterion was not specifically addressed.	32.9%	\$1,745,857	NA
All requirements have been met.								

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The Trustee for the Paul Martens Trust (Interlec)	No	Non-compliant not assessed							
All requirements have not been met.									