

TENDER 013/18 SUPPLY AND DELIVERY OF MOBILE GARBAGE BINS AND SPARE PARTS

SCHEDULE OF ITEMS

Separable Portion 1 – MGB/Spare Part Supply (For on-going top up/maintenance purposes)		
Item	Description	Unit of Measure
1	BINS	
1.1	120 litre bin complete*	Each
1.2	140 litre bin complete*	Each
1.3	240 litre bin complete*	Each
1.4	360 litre bin complete*	Each
* Complete with variable coloured lids, as specified at issue of purchase order		
2	SPARE PARTS	
Lids for:		
2.1	120 litre lid (variable colours)	Each
2.2	140 litre lid (predominantly red)	Each
2.3	240 litre lid (variable colours)	Each
2.4	360 litre lid (predominantly yellow)	Each
Hinge Pins for:		
2.5	120 litre bins	Each
2.6	140 litre bins	Each
2.7	240 litre bins	Each
2.8	360 litre bins	Each
Axles for:		
2.9	120 litre bins	Each
2.10	140 litre bins	Each
2.11	240 litre bins	Each
2.12	360 litre bins	Each
Wheels for:		
2.13	120 litre bins	Each
2.14	140 litre bins	Each
2.15	240 litre bins	Each
2.16	360 litre bins	Each

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3	OPTIONAL ITEMS	
Recycling of old stock:		
3.1	Collection and Recycling of old bin and bin parts	Rebate Per tonne
Provision of variable sized bins/spare parts for MUD's:		
3.2	660 litre bins complete	Each
3.3	660 litre lids	Each
3.4	660 litre pins	Each
3.5	660 litre axles	Each
3.6	660 litre wheels	Each
3.7	1100 litre bins complete	Each
3.8	1100 litre lids	Each
3.9	1100 litre pins	Each
3.10	1100 litre axles	Each
3.11	1100 litre wheels	Each

Separable Portion 2 – MGB Supply for the Three-Bin Project (One Off Supply, with phased delivery over 6 months).				
Item	Description	Estimated Maximum Quantity	Guaranteed Order Quantity	Unit of Measure
4	BINS			
4.1	140 litre bin complete with red lid	60,000	55,000	Each
4.2	360 litre bin complete with yellow lid	25,000	15,000	Each
4.3	240 litre bin complete with lime green lid	15,000	10,000	Each
5	LIDS AND PINS FOR LIME GREEN LID CHANGE			
5.1	240 litre lime green lid	45,000	40,000	Each
5.2	240 litre hinge pins	90,000	80,000	Each
6	LIDS AND PINS FOR 240 LITRE RED LID CHANGE			
6.1	240 litre red lid	10,000	5,000	Each
6.2	240 litre hinge pins	20,000	10,000	Each

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Price	Rank
		Capacity	Demonstrated experience in completing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Trident Plastics (SA) Pty Ltd (Conforming Offer)	Yes	Trident Plastics has been in business since the 1990's as one of the largest plastics custom moulding companies. It currently employs over 100 employees working three shifts per day, seven days per week. It maintains a quality management and environmental management system which complies with ISO 9001:2008 and ISO 14001:2015 respectively. It provided its safety statistics and safety and risk management handbook. A company structure indicating key personnel who are available during and outside business hours was included. An extensive list of specialised equipment, particularly a plastic injection moulding kit for mobile garbage bin manufacture was documented. Trident Plastics can meet the delivery timeline and dates outlined in the RFT.	It demonstrated considerable experience providing similar services. It manufactures and supplies MGBs to Suez and Cleanaway. It has undertaken major bin roll outs for the Cities of Hobart (13,500 MGBs), Melville (manufacture and delivery of MGBs to over 7,000 ratepayers), Rockingham (90,000 waste MGB and 4500 lid changeovers) and Canterbury Bankstown (manufacture, delivery and roll out of 52,000 waste MGBs). It also supplies MGBs to the City through GC Sales. Date and referee contacts for these and other contracts were provided.	It demonstrated a good understanding of required tasks. It understands the requirements for spares being compatible with the City's bins, delivery to specified locations including to SUEZ, planning of manufacture and delivery timeline for both separable portions, and bin specifications for quality, standards, labelling and hot stamping. It has the capability of recycling waste bins and parts and incorporating up to 30% recycled products into new bins. It also provided examples of bin supply programs and a bin manufacture and delivery master plan timeline.	Trident Plastics is based in Adelaide, South Australia It services many local governments in WA and if successful would consider the potential to establish a base in the Perth region and would engage in the use of local suppliers for some functions where possible.	64.4%	Separable Portion 1 \$606,077 Separable Portion 2 \$3,979,500	1
All requirements have been met.								

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GC Sales WA All requirements have been met.	Yes	It has been warehousing and distributing MGBs in Western Australia since 1983. The bins offered will be manufactured by Trident Plastics (SA) Pty Ltd in South Australia and delivered within four weeks in accordance with the City's timeframes and locations for both separable portions. The company has one key member of staff with over 30 years' experience in the distribution of MGBs and contactable anytime. The company is equipped with a truck, utility vehicle and forklift with support from a sub-contractor for delivery. It indicated a 100% clean record and attached its safe work method statement. A safety management policy was not supplied.	GC Sales WA demonstrated its sound experience in the top-up and roll-out supply and delivery of mobile garbage bins. It currently holds two on-going supply contracts and manages both in conjunction with Trident Plastics for the City of Rockingham (2017 – 2020) and the City of Joondalup (2015 – 2018). It also successfully managed the City of Rockingham bin roll out in 2017 to approximately 50,000 residential properties. GC Sales WA provided a list of referee contacts.	GC Sales WA has demonstrated a sound understanding of the required tasks and logistical requirements for the supply and distribution of MGBs for both separable portions. Its delivery timeframe for on-going top-up of MGBs is within four (4) weeks from date of order including wheels and smaller components. Delivery for the three-bin project is acknowledged to be in accordance with City's requirements. It confirmed it will supply the MGBs to the specification and warranty requirements as outlined in the RFT.	GC Sales WA is currently located in Malaga The proposed bins will be manufactured in South Australia.	58.8%	Separable Portion 1 \$670,176 Separable Portion 2 \$4,532,750	2

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Mastec Australia Pty Ltd (Conforming Offer)	Partially	Mastec Australia is a privately-owned company that launched MGB manufacturing in 2002. It recently completed building a new warehouse facility employing over 40 full time staff. A business structure indicating the support team was provided, however skills, experience of key personnel or emergency contacts were not addressed. Details of specialised equipment indicate it utilises the bin injection moulding method which is the latest bin manufacturing technology. A safety policy and list of various safety work methods were provided; however, safety statistics were not evident. It stated it would pre-book and utilise 40-foot containers for the supply and loading of MGBs for both separable portions. It indicated it would manufacture to schedule in order to meet City requirements.	Mastec Australia demonstrated extensive experience completing MGB supply and roll-out services for multiple local governments in Australia. Examples include manufacture, deliver to depot, assembly, distribution and collection of retired bins for Barossa Regional Council (SA), Dubbo Regional Council (NSW) and Wagga Wagga (NSW). In Western Australia it completed the three-bin roll for the City of Stirling with over 130,000 bins delivered in 2015. Referee contacts were provided.	It demonstrated some understanding of required tasks. It acknowledged the City's requirements for both separable portions and provided its approach for order preparation, quantities, manufacture and loading, delivery to depot, recycling, and bin quality and branding to relevant standards. Concern was raised regarding its delivery schedule which is driven by MGB manufacture rather than the City's schedule. A timeline for each bin size was provided. It does not manufacture lid pins to suit bins the City has in its possession. This means lid pins provided by Mastec would not be suitable for current lid change over requirements.	The company is based in Adelaide and also has services in Western Australia which comprise of an office and warehouse in Jandakot. Mastec Australia have a full time Sales Representative who lives in the City.	58.0%	Separable Portion 1 \$670,176 Separable Portion 2 \$4,014,500	3
Not all requirements have been met. Small deliveries from its Jandakot warehouse will have added freight costs. Its timeline is not in accordance with City's timeline. It will issue invoice as container leave its facility rather than on delivery. Its lid pins and parts don't fit current City bins								

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<p>SULO MGB Australia (Alternative Offer)</p> <p>Not all requirements have been met. It contained a significant number of changes to the City's conditions of contract. It was not submitted with a conforming offer in accordance with clause 4.8 of the tender.</p>	No	Non-conforming. Not assessed						

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Mastec Australia Pty Ltd (Alternative Offer)	No.	Non-conforming. Not assessed						
The Offer comprised of all goods specified in the conforming offer, with the inclusion of the supply of Kitchen Organic Bins which is not currently part of the City's three bin project.								

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Trident Plastics (SA) Pty Ltd (Alternative Offer) Not all requirements have been met. The Offer proposed a bin body that is black in colour. This does not conform to the City's requirement for green bodied bins.	No.	Non-conforming. Not assessed						