

INVITATION 012/18 SUPPLY AND DELIVERY OF TREE STOCK

SCHEDULE OF ITEMS

SCHEDULE OF RATES OFFERED – SUPPLY ONLY (rate per tree per size 5 L, 30 L, 35 L, 45 L, 75 L, 100 L and 200 L - all rates offered herein will be for assessment purposes only).

Item	Tree Species	Item	Tree Species
1	<i>Agonis flexuosa</i>	31	<i>Eucalyptus rudis</i>
2	<i>Agonis flexuosa</i> 'Burgundy'	32	<i>Eucalyptus sideroxylon</i> 'rosea'
3	<i>Angophora costata</i>	33	<i>Eucalyptus todtiana</i>
4	<i>Araucaria columnaris</i>	34	<i>Eucalyptus torquata</i>
5	<i>Araucaria heterophylla</i>	35	<i>Eucalyptus utilis</i>
6	<i>Banksia attenuata</i>	36	<i>Eucalyptus victrix</i>
7	<i>Banksia grandis</i>	37	<i>Ficus microcarpa</i> 'hillii'
8	<i>Banksia integrifolia</i>	38	<i>Ficus rubiginosa</i>
9	<i>Banksia menziesii</i>	39	<i>Fraxinus oxycarpa</i> 'Raywoodii'
10	<i>Brachychiton populneus</i>	40	<i>Hakea laurina</i>
11	<i>Callistemon</i> 'Kings Park Special'	41	<i>Hibiscus tiliaceus</i>
12	<i>Callistemon viminalis</i>	42	<i>Jacaranda mimosifolia</i>
13	<i>Callitris preissii</i>	43	<i>Lagerstroemia indica</i> 'Natchez'
14	<i>Carya illinoensis</i>	44	<i>Liquidambar styraciflua</i>
15	<i>Corymbia calophylla</i>	45	<i>Macadamia integrifolia</i>
16	<i>Corymbia eximia</i>	46	<i>Magnolia grandiflora</i> 'Little Gem'
17	<i>Corymbia eximia</i> 'nana'	47	<i>Melaleuca lanceolata</i>
18	<i>Corymbia ficifolia</i>	48	<i>Melaleuca nesophila</i>
19	<i>Corymbia maculata</i>	49	<i>Melaleuca quinquenervia</i>
20	<i>Cupanopsis anacardioides</i>	50	<i>Melaleuca viridiflora</i>
21	<i>Delonix regia</i>	51	<i>Pistacia chinensis</i>
22	<i>Eucalyptus decipiens</i>	52	<i>Platanus acerifolia</i>
23	<i>Eucalyptus forrestiana</i>	53	<i>Platanus orientalis</i> 'Digitata'
24	<i>Eucalyptus gomphocephala</i>	54	<i>Prunus dulcis</i>
25	<i>Eucalyptus leucoxylon</i> 'megalocarpa'	55	<i>Prunus nigra</i>
26	<i>Eucalyptus marginata</i>	56	<i>Pyrus ussuriensis</i>
27	<i>Eucalyptus melliodora</i>	57	<i>Triadica sebifera</i>
28	<i>Eucalyptus nicholii</i>	58	<i>Tristaniopsis laurina</i>
29	<i>Eucalyptus petiolaris</i>	59	<i>Ulmus parvifolia</i>
30	<i>Eucalyptus preissiana</i>		

INVITATION 012/18 SUPPLY AND DELIVERY OF TREE STOCK

SCHEDULE OF ADDITIONAL RATES – delivery costs only of tree stock to various locations within the City (rate per delivery for 5 L, 30 L, 35 L, 45 L, 75 L, 100 L and 200 L tree size with maximum number of trees, e.g., up to 100 trees per delivery - all rates offered herein will be for assessment purposes only).

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SUMMARY OF SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Value (assuming no change in historical usage)	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
<p>The Trustee for the Quito Unit Trust trading as Benara Nurseries</p> <p>All requirements have been met.</p>	Yes	It was established in 1963 and currently employs over 300 staff. An organisation chart and details of key personnel including their qualifications and years of industry experience were provided. Details of some of the specialised equipment that will be used on the project and afterhours contacts for emergency requirements were supplied. Though, it did not address the ability to provide additional personnel, it has substantial number of staff. It operates with its own quality management system and has a safety policy in place. Copies of its safety procedures and statistics were provided.	It has extensive experience providing advanced trees and shrub stock to various organisations including state and local governments in WA. Examples of works included supply and delivery of advanced trees and shrub stock to Environmental Industries/Metropolit an Redevelopment Authority (Perth Waterfront Project – Elizabeth Quay 2012 to 2016), John Holland (Perth Children Hospital 2014 to 2016), City of Gosnells (winter planting 2016), Brookfield Multiplex (Perth Stadium) and Environmental Industries (Crown Towers).	It demonstrated a sound understanding of the required tasks. Though it submitted a brief and general response, its proposed approach included a three-stage process in carrying out the works, from seedlings and 64 cell tray stage for all but Jacaranda species (stage one) to monitoring all stock through the growing period (stage two) and delivery of specimens selected from each batch of trees that meet the specification and comply with AS2303:2015 (stage three).	It is located in Carabooda. It has 42 staff that live within the City and utilises businesses that are located in the City's boundaries for goods and services.	71.5%	\$355,712 (supply included 49 most commonly used items)	1

INVITATION 012/18 SUPPLY AND DELIVERY OF TREE STOCK

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		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Workpower Inc trading as Workpower Incorporated All requirements have been met.	Yes	It was established in 1992. It currently employs over 400 employees. Its structure of business and details of key personnel including their qualifications and years of industry experience were provided. Its Submission included a detailed list of specialised equipment that will be used. It indicated it has the ability to provide additional personnel as its nursery operation has 35 staff and a further 25 staff in its property care division, all with horticultural qualifications. It has a monitored afterhours number. It operates with a quality management system accredited to ISO9001 and has a safety policy in place. Copies of its safety statement and statistics were supplied.	It has extensive experience providing plant and tree stock to various organisations including the City of Stirling (supply of plants from tubes to advanced trees - a panel supplier since June 2014), Curtin University/Syrinx Environmental (included significant plantings of advanced trees – 2016/17), Parscape Integrated Landscape Solutions (to contract grow over 250+ units of 200 L – 2017/18) and Great Northern Connect (supply 2,000 units of 20 L to 30 L native trees for NL2 Project – 2018/19).	It demonstrated a thorough understanding and appreciation of the City's requirements. It submitted a comprehensive response and outlined measures it has in place for supplying product or plants that meet the relevant Australian Standards including AS 2302-2015 - Tree Stock for Landscape Use. The number of quality control measures it has in place include Nursery Industry Accreditation Scheme, Australia (NIASA) processes and checks such as pathogen testing, water testing and hygiene practices, with a dedicated team manually check all stock (every pot) at dispatch for even growth, weeds, pests and disease.	Its head office is located in Herdsman and it has two nurseries located in Noranda and Bullsbrook. It is a not-for-profit organisation providing employment opportunities for people with disability and currently employs over 300 people with disability.	71%	\$305,068 (supply included 43 most commonly used items)	2

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<p>Forestvale Trees Pty Ltd</p> <p>All requirements have been met.</p>	Yes	<p>It commenced operation in 1996. It has seven full-time employees. An organisation structure and details of key personnel including their qualifications and years of industry experience were provided. Its Submission included details of equipment that will be used and afterhours contacts for emergency requirements. The ability to provide additional personnel was not appropriately addressed. It stated the company has the support of its supervisor and other staff for providing additional resources as required. It has its own quality management system and a safety policy in place. Though a copy of its safety policy was supplied, its safety statistics were not provided.</p>	<p>It has extensive experience providing similar services to various local governments. It has been providing trees on a large scale to the City since 2011 and between 2016 and 2018 it provided a total of 784 trees in 35 L and 90 L containers. It has also successfully supplied trees (in 35 L and 90 L containers) to several other local governments and landscape companies including the Cities of Melville (2014 to 2016 – 1,600 trees), Gosnells (2013 to 2016 – 925 trees) and Rockingham (2011 to 2014 – 685 trees), Landscape Development (2015 to 2018), Horizon West (2016 to 2018 – 1,251 trees) and Total Eden (2016 to 2018 – 1,916).</p>	<p>It demonstrated a good understanding of the City's requirements. The company proposed to utilise its in-house delivery service and will be able to deliver trees quoted within a week's notice. It indicated its production program runs on a three-year basis and with new stock being planted continually, ensure continuation of supply. Also, its stock grown in containers 35 L and over comply with Australian Standards AS 2302-2015 - Tree Stock for Landscape Use.</p>	<p>It is located in Oakford.</p> <p>It stated, if successful, the company will continue its commitment to providing a cleaner, greener environment for the City.</p>	60.8%	\$400,606 (supply included 31 most commonly used items)	3

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<p>The Trustee for Great Scott Family Trust trading as Arborwest Tree Farm</p> <p>All requirements have been met.</p>	Yes	It commenced operation in 1996. It currently employs six fulltime staff. Its structure of business and details of three key personnel including their qualifications and length of service were provided. A list of specialised equipment that will be used and afterhours contacts for emergency requirements were supplied. It indicated it has the ability to provide additional personnel and resources as it has access to other supplier (Supreme Shades Pty Ltd) which shares the same directors. It has its own quality management system and a safety policy in place. Copies of its safety policy and statistics were provided.	It demonstrated experience supplying green stock to various organisations including Deepgreen Landscaping (April to June 2018), City of Subiaco (started / completed April 2018) and Total Eden (April 2018). Examples of works included only individual projects, all were undertaken in 2018.	It demonstrated its understanding of the required tasks. Its proposed methodology included an outline of tasks to be undertaken, from stock selection (customer to view and select stock in person or via email and stock is then tagged) to delivery (ensuring trees are weed, pest and disease free before dispatch). It indicated AS2303:2015 Tree stock for Landscape Use though is not mandatory for its industry, is its adopted standard.	<p>It is located in Mariginiup.</p> <p>All its employees reside in the City or Wanneroo areas. It indicated, if successful, it will be adding value to the local economy through its local purchases.</p>	59.2%	\$200,089 (supply included 13 most commonly used items)	4

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