APPENDIX 11 ATTACHMENT 1

TENDER 018/20 SUPPLY AND APPLICATION OF TURF ENHANCEMENT PRODUCTS AND / OR TOP DRESSING

SCHEDULE OF ITEMS

ltem	Description	Description Sourced From		Application Rate per Hectare	
SPORT	ING OVALS / BROADACRE				
1	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	150 kg	
	Granulated	Kwinana			
2	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	200kg	
	Granulated	Kwinana			
3	Ferrous Sulphate Soluble +	Baileys Fertilisers	20% Iron	25kg	
	Manganese Sulphate Soluble +	Kwinana	32% Manganese	25kg	
	Sulphate of Ammonia Soluble		20% Nitrogen	25kg	
4	Sulphate of Ammonia	Baileys Fertilisers	17% Nitrogen	175kg	
	Granulated, Iron Sulphate	Kwinana	3% Iron		
	Monohydrate Granulated,		2% Manganese		
	Manganese Sulphate				
	Monohydrate Granulated				
5	Iron and Manganese – Liquid	Baileys Fertilisers	20% Iron	25L	
		Kwinana	32% Manganese		
			20% Nitrogen		
6	Granulated NPK	Baileys Fertilisers	12% Nitrogen	250kg	
		Kwinana	2% Phosphorous		
			14% Potassium		
7	Granulated NPK	Baileys Fertilisers	12% Nitrogen	300kg	
		Kwinana	2% Phosphorous		
			14% Potassium		
8	Brilliance Granulated	Baileys Fertilisers	14% Nitrogen	200kg	
		Kwinana	0% Phosphorus		
			9% Potassium		
			0.8% Iron		
			16% Sulphur		
			0.6% Manganese		
9	Brilliance Granulated	Baileys Fertilisers	14% Nitrogen	250kg	
		Kwinana	0% Phosphorus		
			9% Potassium		
			0.8% Iron		
			16% Sulphur		
			0.6% Manganese		
10	Uflexx Stabilised Urea	Baileys Fertilisers	46% Nitrogen	100kg	
	Granulated	Kwinana			
11	Pro Turf Controlled Released	Living Turf Malaga	20% Nitrogen	200kg	
	Mini Granulated		65% Potassium		
			2% Magnesium		
12	Sure Green High N Controlled	Baileys Fertilisers	20% Nitrogen	200kg	
	Released Granulated	Kwinana	7% Potassium		
			1% Magnesium		
13	Fertec Kelpro	Globe		400L water mixed wi	
				10L Fertec Kelpro	
14	Fertec Bio	Globe		400L water mixed wi	
				10L Fertec Bio	
15	Superfine	Fair Dinkum Fertilizers		400L water mixed wi	
				10L Superfine	
16	Bi-Agra	Living Turf Malaga		400L of water mixed	
	_			with 25L Bi-Agra	
17	Bi-Agra	Living Turf Malaga		400L of water mixed	
				with 50L Bi-Agra	

ltem	Description	Sourced From	Analysis	Application Rate per Hectare
18	Sportsmaster WSF Bi-Agra	Living Turf Malaga		1kg 400L of water mixed with 25L Bi-Agra
19	Sportsmaster WSF Bi-Agra	Living Turf Malaga		1kg 400L of water mixed with 50L Bi-Agra
20	Banner Maxx	Living Turf Malaga		400L of water mixed with 10L Banner Maxx
21	Energy Turf – Organic Granulated	Baileys Fertilisers Kwinana	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	300kg
22	Energy Turf – Organic Granulated	Baileys Fertilisers Kwinana	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	370kg
23	Energy Turf – Organic Granulated	Baileys Fertilisers Kwinana	13.5% Nitrogen 1% Phosphorous 8% Potassium 3.6% Calcium 11% Sulphur 1% Manganese 0.9% Iron 0.6% Magnesium	440kg
24	Grosorb Granulated	Baileys Fertilisers Kwinana		250kg
25	Grosorb Granulated	Baileys Fertilisers Kwinana		300kg
26	Baileys 3.1.1 Granulated	Baileys Fertilisers Kwinana	16% Nitrogen 1% Phosphorus 9% Potassium 16% Sulphur 0.41 %Iron 0.64% Manganese 0.8% Magnesium 0.9% Calcium	200kg
27	Baileys 3.1.1 Granulated	Baileys Fertilisers Kwinana	16% Nitrogen 1% Phosphorus 9% Potassium 16% Sulphur 0.41% Iron 0.64% Manganese 0.8% Magnesium 0.9% Calcium	250kg

Item	Description	Sourced From	Analysis	Application Rate per Hectare
28	Banner Maxx	Globe		400L water mixed with
	Fertech Kelpro			10L Bannermax
	Broadwet			10L Kelpro
				10L Broadwet
29	Banner Maxx	Living Turf Malaga		400L water mixed with
	Broadwet			10L Bannermax
				10L Broadwet
30	Bi-Agra	Living Turf Malaga		400L water mixed with
				10L Bi-Agra
31	Fertech Kelpro	Globe		400L water mixed with
	Bi-Agra			10L Kelpro
				50L Bi Agra
32	Sportsmaster WFS			1kg
	Banner Maxx	Living Turf Malaga		400L water mixed with
	Broadwet			10L Banner Maxx
				10L Broadwet
33	Sportsmaster WFS	Living Turf Malaga		1kg
	Broadwet			400L water mixed with
				10L Broadwet
34	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	150kg
	(Premium) Granulated	Kwinana		
35	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	200kg
	(Premium) Granulated	Kwinana		
36	Brilliance (mini) and Grosorb	Baileys Fertilisers	14% Nitrogen	200kg
	Granulated	Kwinana	0% Phosphorus	_
			8% Potassium	
			16% Sulphur	
			0.60% Iron	
			0.30% Manganese	
			1.01% Calcium	
			+Grosorb Wetter	
37	Brilliance (mini) and Grosorb	Baileys Fertilisers	14% Nitrogen	250kg
	Granulated	Kwinana	0% Phosphorus	
			8% Potassium	
			16% Sulphur	
			0.60% Iron	
			0.30% Manganese	
			1.01% Calcium	
			+Grosorb Wetter	
38	Baileys 3.1.1 and Grosorb	Baileys Fertilisers	14.1% Nitrogen	200kg
	Granulated	Kwinana	0.90% Phosphorus	
			8% Potassium	
			14.3% Sulphur	
			0.35% Iron	
			0.55% Manganese	
			0.65% Magnesium	
			0.75% Calcium	
			+Grosorb Wetter	

ltem	Description	Sourced From	Analysis	Application Rate per Hectare
39	Baileys 3.1.1 and Grosorb	Baileys Fertilisers	14.1% Nitrogen	250kg
	Granulated	Kwinana	0.90% Phosphorus	
			8% Potassium	
			14.3% Sulphur	
			0.35% Iron	
			0.55% Manganese	
			0.65% Magnesium	
			0.75% Calcium	
			+Grosorb Wetter	
40	NPK and Grosorb Granulated	Baileys Fertilisers	12.7% Nitrogen	250kg
		Kwinana	2% Phosphorus	
			14.3% Potassium	
			13% Sulphur	
			0.6% Calcium	
			1.0% Magnesium	
			0.2% Iron	
			0.2% Manganese	
			0.25% Zinc	
			0.1% Boron	
			+ Grossorb Wetter	
41	NPK and Grosorb Granulated	Baileys Fertilisers	12.7% Nitrogen	300kg
		Kwinana	2% Phosphorus	
			14.3% Potassium	
			13% Sulphur	
			0.6% Calcium	
			1.0% Magnesium	
			0.2% Iron	
			0.2% Manganese	
			0.25% Zinc	
			0.1% Boron	
			+ Grossorb Wetter	
42	Sportsmaster WSF	Living Turf Malaga		1kg
43	Velista Fungicide	Living Turf Malaga		1.5kg
44	Velista Fungicide, 150g per 100m ²	Living Turf Malaga		Per m ²

ltem	Description			Application Rate per Hectare
RECRE	ATIONAL AREAS (Public Open	Space and Landscape Ar		
45	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	150kg
	Granulated	Kwinana		
46	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	200kg
	Granulated	Kwinana		
47	Ferrous Sulphate Soluble +	Baileys Fertilisers	20% Iron	25kg
	Manganese Sulphate Soluble +	Kwinana	32% Manganese	25kg
	Sulphate of Ammonia Soluble		20% Nitrogen	25kg
48	Granulated NPK	Baileys Fertilisers	12% Nitrogen	250kg
		Kwinana	5% Phosphorous	
			14% Potassium	
49	Granulated NPK	Baileys Fertilisers	12% Nitrogen	300kg
		Kwinana	5% Phosphorous	
			14% Potassium	
50	Sulphate of Ammonia	Baileys Fertilisers	17% Nitrogen	175kg
	Granulated, Iron Sulphate	Kwinana	3% Iron	
	Monohydrate Granulated,		2% Manganese	
	Manganese Sulphate Monohydrate Granulated			
51	Banner Maxx	Globe		400L water mixed with
01	Fertech	Clobe		10L Banner Maxx
	Kelpro			10L Kelpro
	Broadwet			10L Broadwet
52	Fertech Kelpro	Globe		400L water mixed with
	Broadwet			10L Kelpro
				10L Broadwet
53	Fertech Kelpro	Globe		400L water mixed with
	Bi-Agra			10L Kelpro
				50L Bi-Agra
54	Sportsmaster WFS			1kg
	Banner Maxx	Living Turf Malaga		400L water mixed with
	Broadwet			10L Banner Maxx
				10L Broadwet
55	Sportsmaster WFS	Living Turf Malaga		1kg
	Broadwet			400L water mixed with
	51.4			10L Broadwet
56	Bi-Agra	Living Turf Malaga		400L of water mixed
F7	Di Acro	Living Trut Malana		with 25L Bi-Agra
57	Bi-Agra	Living Turf Malaga		400L of water mixed with 50L Bi-Agra
58	Sportsmaster WSF	Living Turf Malaga		1kg
	Bi-Agra			400L of water mixed
				with 25L Bi-Agra
59	Sportsmaster WSF	Living Turf Malaga		1kg
	Bi-Agra			400L of water mixed
				with 50L Bi-Agra
60	Fertec Bio	Globe		400L water mixed with
0.1				10L Fertec Bio
61	Superfine	Fair Dinkum Fertilizers		400L water mixed with
				10L Superfine

Item	Description	Sourced From	Analysis	Application Rate per Hectare
62	Energy Turf – Organic Granulated	Baileys Fertilisers Kwinana	13.5% Nitrogen 1% Phosphorous	300kg
	Granulated	Rwinana	8% Potassium	
			3.6% Calcium	
			11% Sulphur	
			1% Manganese	
			0.9% Iron	
			0.6% Magnesium	
63	Energy Turf – Organic	Baileys Fertilisers	13.5% Nitrogen	370kg
00	Granulated	Kwinana	1% Phosphorous	or ong
	Granulated	Rwinana	8% Potassium	
			3.6% Calcium	
			11% Sulphur	
			1% Manganese	
			0.9% Iron	
			0.6% Magnesium	
64	Energy Turf – Organic	Baileys Fertilisers	13.5% Nitrogen	440kg
04	Granulated	Kwinana	1% Phosphorous	440KY
	Granulated	Rwinana	8% Potassium	
			3.6% Calcium	
			11% Sulphur	
			1% Manganese 0.9% Iron	
05	Iren and Manganaga Liquid	Deileure Fertilieere	0.6% Magnesium 20% Iron	25L
65	Iron and Manganese – Liquid	Baileys Fertilisers Kwinana		25L
		Kwinana	32% Manganese	
<u> </u>	Stamina 90	Nuturf	20% Nitrogen	400L of water mixed
66	Stamina 90	Nuturi		with 25L Stamina 90
07	Otamina 00	Niesternef		
67	Stamina 90	Nuturf		400L of water mixed
<u></u>		Deileus Festilieese		with 50L Stamina 90
68	Grosorb Granulated	Baileys Fertilisers		200kg
		Kwinana		4001
69	Grosorb Granulated	Baileys Fertilisers		400kg
		Kwinana	000()	4.501
70	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	150kg
	(Premium) Granulated	Kwinana		0001
71	Sulphate of Ammonia	Baileys Fertilisers	20% Nitrogen	200kg
	(Premium) Granulated	Kwinana		
72	Uflexx Stabilised Urea	Baileys Fertilisers	46% Nitrogen	100kg
	Granulated	Kwinana		
73	Baileys 3.1.1 Granulated	Baileys Fertilisers	14.1% Nitrogen	200kg
		Kwinana	0.90% Phosphorus	
			8% Potassium	
			14.3% Sulphur	
			0.35% Iron	
			0.55% Manganese	
			0.65% Magnesium	
			0.75% Calcium	

ltem	Description	Sourced From	Analysis	Application Rate per Hectare
74	Baileys 3.1.1 Granulated	Baileys Fertilisers Kwinana	14.1% Nitrogen 0.90% Phosphorus 8% Potassium 14.3% Sulphur	250kg
			0.35% Iron 0.55% Manganese	
			0.65% Magnesium	
75	Brilliance (mini) and Grosorb	Baileys Fertilisers	0.75% Calcium 14% Nitrogen	200kg
75	Granulated	Kwinana	-	200Kg
	Granulated	Kwinana	0% Phosphorus 8% Potassium	
			16% Sulphur	
			0.60% Iron	
			0.30% Manganese	
			1.01% Calcium	
			+Grosorb Wetter	
76	Brilliance (mini) and Grosorb	Baileys Fertilisers	14% Nitrogen	250kg
10	Granulated	Kwinana	0% Phosphorus	Loong
	Clandiated		8% Potassium	
			16% Sulphur	
			0.60% Iron	
			0.30% Manganese	
			1.01% Calcium	
			+Grosorb Wetter	
77	Baileys 3.1.1 and Grosorb	Baileys Fertilisers	14.1% Nitrogen	200kg
	Granulated	Kwinana	0.90% Phosphorus	5
			8% Potassium	
			14.3% Sulphur	
			0.35% Iron	
			0.55% Manganese	
			0.65% Magnesium	
			0.75% Calcium	
			+Grosorb Wetter	
78	Baileys 3.1.1 and Grosorb	Baileys Fertilisers	14.1% Nitrogen	250kg
	Granulated	Kwinana	0.90% Phosphorus	
			8% Potassium	
			14.3% Sulphur	
			0.35% Iron	
			0.55% Manganese	
			0.65% Magnesium	
			0.75% Calcium	
			+Grosorb Wetter	

ltem	Description	Sourced From	Analysis	Application Rate per Hectare
79	NPK and Grosorb	Baileys Fertilisers	12.7% Nitrogen	250kg
	Granulated	Kwinana	2% Phosphorus	
			14.3% Potassium	
			13% Sulphur	
			0.6% Calcium	
			1.0% Magnesium	
			0.2% Iron	
			0.2% Manganese	
			0.25% Zinc	
			0.1% Boron	
			+ Grosorb Wetter	
80	NPK and Grosorb	Baileys Fertilisers	12.7% Nitrogen	300kg
	Granulated	Kwinana	2% Phosphorus	
			14.3% Potassium	
			13% Sulphur	
			0.6% Calcium	
			1.0% Magnesium	
			0.2% Iron	
			0.2% Manganese	
			0.25% Zinc	
			0.1% Boron	
			+ Grosorb Wetter	
81	Sportsmaster WSF	Living Turf Malaga		1kg
82	Velista Fungicide	Living Turf Malaga		1.5kg
83	Velista Fungicide, 150g per	Living Turf Malaga		Per m ²
	100m ²			

Item	Soil Variety	Rate	Unit of Measure (Broadacre)	Unit of Measure (Smaller Areas)
	SUPPLY AND AP	PLICATION OF TOP D	RESSING	
		5mm thick	Per hectare	Per m ²
1	Clean yellow Top Dressing / Lawn Sand	10mm thick	Per hectare	Per m ²
1	Clean yellow Top Dressing / Lawn Sand	15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²
		5mm thick	Per hectare	Per m ²
2	Washed White Sand	10mm thick	Per hectare	Per m ²
2		15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²
	Lawn Mix Product Code: SAM0250 (Amazon Soils Product)	5mm thick	Per hectare	Per m ²
3		10mm thick	Per hectare	Per m ²
5		15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²
		5mm thick	Per hectare	Per m ²
4	Landscape Mix Product Code:	10mm thick	Per hectare	Per m ²
4	SAM0200 (Amazon Soils Product)	15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²
		5mm thick	Per hectare	Per m ²
5	Lawn Marvel Compost Product Code:	10mm thick	Per hectare	Per m ²
5	SAM3550 (Richgro)	15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²
		5mm thick	Per hectare	Per m ²
6	Sports Compost (C-Wise)	10mm thick	Per hectare	Per m ²
0		15mm thick	Per hectare	Per m ²
		20mm thick	Per hectare	Per m ²

SCHEDULE OF ADDITIONAL RATES

Item	Description	Unit of Measure
1	Sweeping of gumnuts and small debris off grassed areas (on occasions could be mixed with grass clippings) inside reserves.	Per hour
2	Sweeping of gumnuts and small debris off grassed areas (on occasions could be mixed with grass clippings) outside reserves where Traffic Management may be required.	Per hour

ATTACHMENT 2

SUMMARY OF SUBMISSIONS

			Comment Against Criter	ia				
Tenderer & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
The Trustee for Parker Trust trading as Lawn Doctor All requirements have been met.	Yes	The company has been in operation since 1975 and employs 36 full time staff. Both the General Manager and Operations Manager have been in their positions for over 22 years. An organisation chart was provided showing staff members nominated for the key supervisory and operator positions. Details of their proposed role and qualifications were noted. Experience working on similar projects was included which encompassed working on contracts for the Department of Education and 14 local government authorities. The ability to provide contingency back up personnel was addressed. A comprehensive list of plant and equipment was sighted which was deemed sufficient to fulfil the City's contract, however the age of the machinery was not stated. A full time mechanic is employed to ensure plant and equipment remains operational. Appropriate business registration and pest technician licence information was sighted. It operates its own quality management system which aligns to the requirements of AS/NZS 9001:2015.	The company demonstrated extensive experience and listed 76 local government authorities for which it has supplied and applied turf enhancement products, pesticide and fertilising agents. It cited specific contracts it has had in place with the Cities of Joondalup between 2001-2017 (\$300k p.a.), Bayswater (\$100k p.a.) since 2011, Melville (\$100k p.a.) between 2014-2017, Fremantle (\$80k p.a.) since 2014, Gosnells (\$350k p.a.) between 2013-2017 and Canning (\$40k pa) since 2013. It also services the Department of Education and Curtin University. Specific information was noted for each contract being the size and type of area serviced, the number of applications conducted each year, plant and equipment utilised for the application, how the work was conducted and any outcomes, plus details of the personnel allocated.	The company demonstrated a thorough understanding of the required tasks and detailed how it will calibrate, mix, apply and rinse after each application. Details were provided for how it will schedule the works, communicate with the City, supply samples, control the application rate, fill spray tanks and record the accuracy of the application. Application rates per day were included within the methodology to further demonstrate the company's understanding and capability of completing the City's contract requirements.	The company is located in Jandaup with a number of its employees residing within the City. It purchases from tyre outlets, fuel stations and retail outlets with the City's boundaries.	81.2%	\$680,137	1

		Comment Against Criteria						
Tenderer & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
Turf Care WA Pty Ltd All requirements have been met.	Yes	 The company was established in 1980 and has 40 years' experience in turf management. It currently provides services to 23 local government authorities and employs 93 full time employees. It submitted its organisation structure showing its key supervisory staff, however persons nominated for spraying activities were omitted. Appropriate licence information was sighted. Full details of plant and equipment aged between 2017 and 2020 were provided. In house mechanical engineers are engaged to ensure that plant and equipment remains operational throughout the contract. A daily capacity for fertilising was noted. The company addressed the requirement for providing additional resources and included out of hours contact information. It operates its own quality management system and stated that it is currently transitioning to ISO 9001:2015 Quality Management Systems. 	The company has substantial experience in providing similar services and listed 24 examples of recent spraying and spreading projects it has undertaken. Specific detail was provided for its current contracts with UWA (since 2017), and the Cities of Perth (since 2017), Stirling (since 2017), and Wanneroo (since 2015) whereby it is responsible for wetting agent application, foliar and granular fertiliser applications, spray and nutrition programs, top dressing, pesticide resistance plans and environmental management. A full scope of works was sighted for these contracts including the size of areas managed, issues encountered and their resolution. It stated that it carries out over 80 hectares of spraying and spreading services for local government and educational institutions per day during peak season	Turf Care WA Pty Ltd provided a comprehensive methodology for how it will manage the City's contract including how it will schedule the works, allocate appropriate equipment, mobilise the crew, conduct site setup, calibrate machinery, undertake project communication, manage risk and oversee operations. It stated that it will use machinery with turf tyres and GPS mapping technology and detailed its daily spraying and spreading capacity for granular fertilising, foliar and pesticide spraying. Top dressing and soil amendment were also addressed. Limited information was provided regarding compliance with legislation.	The company is located in Malaga and stated that 35% of its staff reside within the City's boundaries.	73%	\$998,522	2

		Comment Against Criteria						
Tenderer & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
Sanpoint Pty Ltd trading as LD Total All requirements have been met.	Yes	The company was established in 1991 and employs over 350 team members. The number of full time employees located in Perth was not evidenced. An organisation structure was submitted, and details of key personnel were provided which included their skills, qualifications, length of service and experience to undertake the works. It was noted that the maintenance manager nominated for the City's contract has 23 years' experience and has previously worked on the City's SAR contracts for Harbour Rise and Iluka Estate. Specific information for equipment operators was not addressed however it does employ a qualified mechanic to carry out servicing and repairs of machinery. A specialised list of plant and equipment was submitted for the City's contract however it was uncertain whether the plant has flotation tyres which is a requirement of the City's contract. It addressed the ability to provide additional resources if required. Out of hours contact details were provided. It operates under quality, and health and safety systems accredited to ISO 9001:2015 and AS 4801:2001.	The company demonstrated good experience in providing similar services citing seven contracts for private and public organisations it has undertaken with the exact nature of the works, size of location and outcomes noted for some. It currently services the following landscape maintenance contracts for local government authorities and commercial entities; Cities of Rockingham since 2015 (\$3.25m p.a.), Wanneroo since 2015 (\$1.70m p.a.), Kwinana since 2012 (\$1m p.a.), and the Honeywood Estate for the Satterley Property Group since 2010 (\$160k). It has also undertaken fertilising services for the City of Mandurah since 2014 (\$40k p.a.). Suitable references were provided.	The company demonstrated reasonable understanding of the required tasks. It provided its approach to the works which included a high level overview of how it will apply fungicide and erect signage. It will also review environmental conditions to achieve the maximum effect of applications. Sample reporting was sighted. The scheduling of tasks was noted as being contrary to those specified in the tender documentation. Timelines for application were not addressed, therefore it was uncertain how long each task would take to complete.	The company has bases in Perth, Bunbury and Melbourne and stated that a high percentage of its staff are City of Joondalup residents. It stated that it will give suppliers located within the City's boundaries preferential treatment for the purchase of parts and materials required to undertake the works.	66.3%	\$1,470,771	3

		Comment Against Criteria						
Tenderer & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
Environmental Industries Pty Ltd All requirements have been met.	Yes	The company has been trading since 1985 and has bases in Perth and the Pilbara. It has 66 staff of which 45 are full time. It provided details for key supervisory personnel and landscape gardeners which included their career overview, skills, experience and qualifications but did not include an organisation structure. Years of experience and outcomes of previous projects were lacking for some employees. It was noted that the Maintenance Area Manager assigned to the City's contract had previously worked on the City's Iluka landscape maintenance services contract. It addressed the ability to provide additional resources if required and included details for out of hours contact. It has obtained triple certification in ISO 9001:2015, ISO 45001:2018 and ISO 14001:2015 for quality, health and safety, and environmental management systems respectively and provided evidence to support the licences required for pest management under the contract.	The company demonstrated good experience in carrying out landscape maintenance for the Cities of Wanneroo, Kalamunda, Fremantle, Stirling and Vincent, DM Roads, CPB Contracting and Salini Impreglio. The length of each contract was not noted. References were submitted for Southern Cross Care however it was uncertain what scope of works was conducted for this organisation. Areas of land managed was noted however not all contracts included the application of fertiliser.	The company demonstrated a good understanding of the City's requirements including the requirement to complete spray logs for pest management treatments and allocate spotters for the application of specified products. Information relating to the length of time it will take to conduct tasks was not sighted. Sample Safe Work Method Statements were omitted.	The company is based in Canning Vale and stated that it will purchase supplies locally which are relevant to the works such as fuel, chemicals, machine parts and the like.	65.6%	\$962,547	4

		Comment Against Criteria						
Tenderer & Description of Response	Is it Compliant? Yes or No	Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
The Trustee for Turfmaster Unit Trust trading as Turf Master Facility Management All requirements have been met.	Yes	The company has been trading since 2000 and employs 44 full time permanent staff. It provided a very brief statement for key supervisory staff to illustrate their experience and their proposed role for the contract and provided limited information for equipment operators to demonstrate their capabilities. The company nominated adequate plant and equipment for the City's contract but did not specifically address how it will provide additional machinery if required. Out of hours contact details were provided with the company conducting communication through a central message service only. Additional staff will be sourced from casual employment agencies. Turf Master Facility Management has achieved certification to ISO 14001:2015 Environmental Management Systems and ISO 9001:2015 Quality Management Systems.	The company stated that it has been supplying and applying fertilisers, wetting agents, soil improvers, fungicides and top dressing for a range of clients, including local government authorities, and provided an extensive list of the contracts and contract dates. Very little detail was submitted to ascertain the exact nature of services provided, such as size and location of areas serviced, plant utilised, how the work was performed, personnel allocated, and the contract outcomes. The company is the City's incumbent supplier and did not elaborate on the role it currently undertakes. References were provided however the exact nature of the scope of works performed for these clients was uncertain.	The company detailed its methodology for receiving orders and scheduling the works. It provided a sample daily location and spreading sheet for iron and manganese and a Safe Work Method Statement for general spraying, supply and application of granular turf products, and top dressing sand and composts. Timeframes for activities were noted based upon allocated personnel and machinery.	The company is located in Bayswater and stated that it has a number of employees who reside in the City of Joondalup. It also engages three product suppliers who have premises in the City's boundaries.	62.4%	\$731,645	5

	Is it Compliant? Yes or No	Comment Against Criteria						
Tenderer & Description of Response		Capacity	Demonstrated experience providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community	Evaluation Score	Estimated Total Comparative Price	Rank
Green Options Pty Ltd All requirements have been met.	Yes	The company was formed in 1990 and has 350 staff of which 20 full time staff are located in Perth. It provided an organisation chart showing two managerial positions but did not nominate any names or the number of personnel for the turf renovation team. Resumes for the supervisory members were sighted which included their qualifications and industry experience. It has relationships with recruiters to assist with employing additional staff if required. Out of hours contact information was provided. The company provided an extensive list of plant and equipment however the age and location of the machinery was not evidenced. It has attained triple certification in ISO 45001:2018, ISO 9001:2015 and ISO 14001:2015 for health and safety, quality and environmental management respectively, and has the appropriate licences required to perform the works.	The company provided an extensive list of high profile contracts it has been awarded across Australia to demonstrate its experience which included 41 acres of turf maintenance for Perth Zoo, lawn mowing of high profile sports fields for the City of Wanneroo, turf maintenance for the City of Rockingham, horticultural management services across six hectares of sports turf for Murdoch University, horticulture / landscape maintenance for the Garden of Remembrance and management of the WACA ground. The detail provided for most of these contracts was too brief for the Evaluation Panel to note similarities against the City's contract. Details for referees were noted.	The company did not fully demonstrate its understanding of the City's requirements. It provided a generic response which included the requirement for reporting, erecting signage and using equipment with flotation tyres which are prerequisites of the contract, but did not provide any explanation for how it would program the works and assign personnel, nor did it provide a methodology for the tasks that need to be completed and the time each task will take	It has offices in East Perth, Sydney, Melbourne, Brisbane, Canberra, Adelaide and Darwin. It stated that it will use products purchased from Reece and Bunnings in Joondalup.	41.5%	\$934,601	6