

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

PRICE OFFERED**SCHEDULE OF ITEMS**

Item	Description
1	Year One - Provision of Landscape and Irrigation Services
2	Year Two - Provision of Landscape and Irrigation Services
3	Year Three - Provision of Landscape and Irrigation Services
4	Year Four (optional extension) - Provision of Landscape and Irrigation Services
5	Year Five (optional extension) - Provision of Landscape and Irrigation Services

BREAKDOWN OF ANNUAL COST YEAR 1 - 1 JULY 2020- 30 JUNE 2021

Item	Description	Qty	Unit
1	Mowing of turf areas 46,253m ²	37	per service
2	Removal of clippings 46,253m ²	37	per service
3	Garden bed maintenance - 39,645m ²	52	per service
4	Spreading 100m ³ mulch to existing garden beds	1	per m ³
5	Irrigation maintenance		

BREAKDOWN OF ANNUAL COST YEAR 2 - 1 JULY 2021- 30 JUNE 2022

Item	Description	Qty	Unit
1	Mowing of turf areas 46,253m ²	37	per service
2	Removal of clippings 46,253m ²	37	per service
3	Garden bed maintenance - 39,645m ²	52	per service
4	Spreading 100m ³ mulch to existing garden beds	1	per m ³
5	Irrigation maintenance		

BREAKDOWN OF ANNUAL COST YEAR 3 - 1 JULY 2022- 30 JUNE 2023

Item	Description	Qty	Unit
1	Mowing of turf areas 46,253m ²	37	per service
2	Removal of clippings 46,253m ²	37	per service
3	Garden bed maintenance - 39,645m ²	52	per service
4	Spreading 100m ³ mulch to existing garden beds	1	per m ³
5	Irrigation maintenance		

BREAKDOWN OF ANNUAL COST YEAR 4 - 1 JULY 2023- 30 JUNE 2024

Item	Description	Qty	Unit
1	Mowing of turf areas 46,253m ²	37	per service
2	Removal of clippings 46,253m ²	37	per service
3	Garden bed maintenance - 39,645m ²	52	per service
4	Spreading 100m ³ mulch to existing garden beds	1	per m ³
5	Irrigation maintenance		

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION AINTENANCE SERVICES – ‘NEW’ BURNS BEACH ESTATE

BREAKDOWN OF ANNUAL COST YEAR 5 - 1 JULY 2024- 30 JUNE 2025

Item	Description	Qty	Unit
1	Mowing of turf areas 46,253m ²	37	per service
2	Removal of clippings 46,253m ²	37	per service
3	Garden bed maintenance - 39,645m ²	52	per service
4	Spreading 100m ³ mulch to existing garden beds	1	per m ³
5	Irrigation maintenance		

ADDITION OR DELETION OF LANDSCAPED MAINTENANCE WORKS

Item	Description	Qty	Unit
1A	Breakdown of Annual Cost "Mowing"	1	per m ² / per year
1B	Breakdown of Annual Cost "Removal of Clippings"	1	per m ² / per year
1C	Breakdown of Annual Cost "Landscape Maintenance"	1	per m ² / per year
1D	Breakdown of Annual Cost "Irrigation"	1	per m ² / per year
2A	Breakdown of Annual Cost "Mowing"	1	per m ² / per year
2B	Breakdown of Annual Cost "Removal of Clippings"	1	per m ² / per year
2C	Breakdown of Annual Cost "Landscape Maintenance"	1	per m ² / per year
2D	Breakdown of Annual Cost "Irrigation"	1	per m ² / per year
3A	Breakdown of Annual Cost "Mowing"	1	per m ² / per year
3B	Breakdown of Annual Cost "Removal of Clippings"	1	per m ² / per year
3C	Breakdown of Annual Cost "Landscape Maintenance"	1	per m ² / per year
3D	Breakdown of Annual Cost "Irrigation"	1	per m ² / per year
4A	Breakdown of Annual Cost "Mowing"	1	per m ² / per year
4B	Breakdown of Annual Cost "Removal of Clippings"	1	per m ² / per year
4C	Breakdown of Annual Cost "Landscape Maintenance"	1	per m ² / per year
4D	Breakdown of Annual Cost "Irrigation"	1	per m ² / per year
5A	Addition or deletion per square metre of areas being maintained as per the specification	1	per m ² / per year
5B	Breakdown of Annual Cost "Removal of Clippings"	1	per m ² / per year
5C	Breakdown of Annual Cost "Landscape Maintenance"	1	per m ² / per year
5D	Breakdown of Annual Cost "Irrigation"	1	per m ² / per year

SCHEDULE OF ADDITIONAL RATES

Item	Description	UOM
1	Supervisor / Leading Hand (Minimum Certificate III Horticulture or equivalent)	Hour
2	Gardener / Horticulturist (Minimum Certificate III Horticulture)	Hour
3	Plant Operator (Excluding machinery hire)	Hour
4	Plant Operator including Mower and Mechanical Devices (wet hire) – including such as brush cutter or edging machine as deemed appropriate.	Hour
5	Irrigation Technician	Hour
5	Irrigation Technician After Hours – (Weekends, Public Holidays, Emergency Call Outs)	Hour
6	Posi Track / Skid steer	Hour
6	Labourer	Hour

**TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION AINTENANCE
SERVICES – ‘NEW’ BURNS BEACH ESTATE**

Item	Description	UOM
7	Tube stock - supply and plant 1-200	Each
8	Tube stock - supply and plant 201-1000	Each
9	Tube stock - supply and plant 1000+	Each
10	140mm - supply and plant	Each
11	200mm - supply and plant	Each
12	5 Litre - supply and plant	Each
13	35 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
14	100 Litre Tree (supply and plant including application of Terracottem or approved equivalent)	Each
15	Green waste disposal	m ³
16	Spreading of Pine bark mulch	m ³
17	<p>Miscellaneous items - percentage mark up or on cost charge for arranging or supplying associated services or materials not detailed, including but not limited to:</p> <ul style="list-style-type: none"> • dry hire of machinery • cartage of waste and materials • waste bin hire • tipping fees • additional materials cost • chemicals • irrigation fittings and parts 	%

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

SUMMARY OF TENDER SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Environmental Industries Pty Ltd	Yes	The company was established in 1985. Its head office is located in Canning Vale with a depot in Wanneroo and other depots in regional WA. The company employs a total of 66 staff, approximately 45 full time and 21 fixed term/casual staff. Its capabilities include public open space, streetscape and landscape maintenance. A briefing of the company and its history, showing management structure along with details of key personnel and their qualifications and industry experience was provided. It also has ability to provide additional personnel and resources to complete the services for the City. Details of specialised equipment to be used and afterhours contacts were supplied. It has a quality management system accredited to AS/NZS ISO 9001 and a safety management system to AS/NZS 4801. Copies of its safety management policy, JSA's and safety statistics were provided.	It demonstrated a good level of experience completing projects that contain similar aspects to the requirements. A comprehensive list of current work commitments including small and medium projects, many with Local Government entities, including the Cities of Wanneroo, Belmont and Stirling was provided. Examples of current work commitments included landscape maintenance services at Ellenbrook Estate for LWP, parks and streetscape maintenance at multiple locations and grounds maintenance at Fiona Stanley Hospital. It also identified prior works completed for the City at Iluka Estate.	It demonstrated a thorough understanding of the City's requirements, providing an in-depth response and proposed methodology, which included turf maintenance (including edging, trimming and weed control), garden bed maintenance (including, pruning, removal of plants and leaf litter), mulch and minor tree works and irrigation maintenance.	Its head office and main depot is located in Canning Vale, however it stated that it purchases sundry items including fuels, PPE, machine parts and staff daily requirements such as lunches and the like from local City businesses when carrying out work within the City boundaries. It states that 8.82% of the company's workforce live within the City boundaries.	78.5%	\$477,658	1
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Greenworx Commercial Maintenance Pty Ltd	Yes	The company has functioned as a fulltime operation for 23 years and currently employs 32 fulltime staff in five service areas of its business. It holds ISO and JAS-ANZ accreditation in its Quality Management, OH&S and Environmental System. The company has the capacity to provide the required personnel, equipment and quality standards for successful delivery of the project. Its submission included a business structure diagram and details of staff resources including their qualifications and industry experience. It stated it would provide an irrigation maintenance team comprising of a Senior Irrigation Technician and Irrigation Technician and it will be responsible for all aspects of the irrigation maintenance components of the specification. It listed current work commitments, detailing scope of work and length of contracts and a summary of equipment owned, along with details of specialised equipment to accommodate the requirements of this contract.	Greenworx Commercial Maintenance Pty Ltd has been providing landscape services to the City at Burns Beach Estate under an existing Contract since 2017 and provision of landscape maintenance services at Woodvale Waters Estate also since 2017. The company detailed experience providing landscape maintenance services to other organisations including South Metropolitan TAFE, National Trust (WA) and Clontarf Aboriginal College.	It demonstrated a thorough understanding of the required tasks proposing that the new contract will be conducted similar to existing works being undertaken at the 'New' Burns Beach Estate. Its submission included methodology addressing the three key maintenance operations: turf, landscape and irrigation. Traffic management, pedestrian and cyclist management and damage to parks infrastructure was also addressed. Its submission included the allocation of hours, which it stated is sufficient to carry out the required turf/garden bed maintenance and the list of chemicals to be used during the term of the Contract.	Its principal location is Bentley and currently employs eight (8) staff who reside in the City of Joondalup and if successful may provide the opportunity to employ more local staff. It also will use a range of local businesses such as petrol stations and lunch bars and investigate the opportunity to sponsor local community sporting teams.	77.1%	\$437,880	2
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
LD Total	Yes	LD Total was established in 1991 and currently has 350 staff across WA and Victoria. The company has the capacity to provide the required personnel and equipment for successful delivery of the project. It provided details of its management structure and key personnel including qualifications, skills and experience and stated that its business structure allows it to mobilise additional resources at short notice and address unexpected issues. Afterhours contacts for emergency requirements were supplied. Its submission included a list of plant and equipment available for this contract. Its Integrated Management System meets the requirements of quality assurance management system AS9001 and occupational health and safety management system AS4801. It provided its OSH Policy, safety statistics from 2018-2019 and various JSA's and Risk Reports.	It submitted an organisational commitment schedule listing clients, values and dates, with brief description of the works. Its clients span a wide range of sectors services include; landscape maintenance works at various sites for the City of Wanneroo, streetscapes landscape maintenance for City of Stirling and estate maintenance for City of Kwinana/Satterley Group. Some projects undertaken include detailed turf, garden bed and irrigation management inclusive of herbicide and weed removal treatments, rubbish and litter removal, maintenance of pedestrian paths maintenance of existing revegetation works.	It gave a good demonstration of its understanding of the required tasks, addressing the methodology to be applied for the proposed scope of works with a comprehensive account of how it will manage the irrigation component and application of herbicide and chemicals for weed control, stating that only approved chemicals will be applied to the site.	Its head office is located in Burswood with an irrigation works depot in Wangara and the contract shall be serviced from its depot in Carabooda. It indicated the company will give preference to local service providers and those located within the City of Joondalup for parts and materials required to undertake the works. A high percentage of its staff reside within the boundaries of the City.	69.7%	\$446,043	3
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Landscape and Maintenance Solutions Pty Ltd	Yes	Based in Bibra Lake, the company commenced trading in 2012 and currently has 21 employees. It provided an organisational chart and list of key personnel to be assigned to this contract indicating all these staff are experienced landscape maintenance personnel and it has the ability to provide additional personnel with contingencies in place with experienced staff operating across a range of sites. Details of suitable plant and equipment for the contract, based on earlier site inspection of Burns Beach was provided, including equipment application and service programs. It provided Safety Management Details including a copy of its OHS policy and Management Plan and copies of related forms, SWMS and JSA's. It has achieved ISO 9001 accreditation for its quality management system and has a safety policy in place. Its submission included copies of the company's safety operating procedures and LTI statistics.	It demonstrated experience through current or completed projects, providing details of clients, scope of works (including landscape maintenance of extensive public open space, street scapes) and contract values, which showed similarities to this RFT. Examples include maintaining Trinity and Glades Estates (LWP), Provence Estate (City of Busselton), Elizabeth Quay (The MRA). A list of other work commitments was supplied showing some contracts with the City of Kwinana, City of Busselton and South West TAFE and others ongoing, however it did not detail the scope of works for each of these contracts.	It demonstrated its understanding of the required tasks, providing a draft annual maintenance plan including brief comments on most of the requirements. It also provided various tables with a schedule of frequency and timing of turf maintenance tasks/services, timing of garden maintenance tasks and allocation of hours.	Its located in Bibra Lake. It currently uses several local suppliers located within the City boundaries. It indicated the company has staff that live within the City boundaries, though the specific number of staff was not stated. It aims to employ from the area within which it works to support the local community and looks to partner with Australian Disability Enterprise providers such as Active Industries and Workpower.	66.8%	\$419,265	4
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – ‘NEW’ BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
E.L.M. Estate Landscape Maintenance	Yes	ELM Estate Landscape Maintenance was founded in 2003 and has 10 full time management staff and up to 6 full time field staff and a casual pool of up to 20 employees at any one time. It provided a business structure comprising six specialist operating divisions including maintenance and irrigation. It provided a list of personnel allocated to the contract, contacts for afterhours emergency requirements and a list of additional staff available. A list of available plant and equipment for the duration of the contract was provided. Its Plant and Equipment Register was also provided, but was not current, showing expired “Service Due” dates. It did include a health and safety policy and example of JSA and toolbox meeting minutes. No safety record was supplied.	The company stated it has been involved with both local government and private organisations for 17 years. It listed its industry experience providing landscape maintenance services to the City of Armadale, Stockland, Heath Development and AMEX. It provided a description of the contract scope, issues and allocated personnel for contracts with City of Armadale and Stockland. Details of current projects with Stockland (North and South) and Health Development were also provided. The scale in terms of area maintained or contract value was not provided for any example to ascertain similarity to the City’s requirement.	The company demonstrated an adequate understanding of the City’s requirements, generally addressing the requirements for turf, garden bed and irrigation maintenance, rubbish removal, application of herbicides and chemicals and reporting. It provided a list of chemicals to be used during the term of the Contract.	ELM use a number of suppliers located in the City of Joondalup and would continue to use if successful. It does not currently have any members of its staff that are residents in the City but have employed a large number in the past who have and will continue to do so in the future.	62.4%	\$289,026	5
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Horizon West Landscape & Irrigation Pty Ltd	Yes	The company has an operational depot in Casuarina, as well as office facilities in Wanneroo. It has 40 staff on a full-time basis plus around 10 on a casual basis. Its business structure detailed seven (7) key personnel including their role and years of experience. It detailed a list of plant and equipment available to the contract, including type and model and stated it would mobilise additional resources at short notice if necessary. Afterhours contacts were provided. A list of its current commitments was also supplied. It operates with its own quality management system and has a safety policy in place. It listed one LTI sustained in the last 2 Financial Years and an example of its Site Safety Management Plan was provided. Horizon's HSEQ Management system is certified with AS/NZS 4801 and ISO 18000 for OHS.	It demonstrated experience in completing similar projects at The Village at Wellard on behalf of Peet Limited/EPCAD (since 2012), maintaining Capricorn Estate on behalf of Acumen (since 2012) and Skeet, Warton and Ranford Road Maintenance Contracts on behalf of the City of Armadale (since 2017). It also listed numerous ongoing projects as current work commitments, although the detailed scale or volume of works carried out for its clients was not provided.	It demonstrated a good understanding of the required tasks, listing preliminary items that it takes into consideration in the planning and implementation of the project which included traffic management and site safety requirements. It addressed requirements of the tender including turf, garden bed and irrigation maintenance, herbicide and chemical application and rubbish removal.	Located in Casuarina and Wanneroo, it employs local residents and would engage local businesses in the purchasing of materials, tools and consumables where possible. It stated a large percentage of its works and workers are based in the Cities of Wanneroo and Joondalup regions and also the possibility of employing 2-3 new staff from the area. Horizon West is also happy to engage with local Resident Groups or Homeowner Associations to ensure a positive and successful outcome for all stakeholders.	61.2%	\$774,873	6
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Total Eden Pty Limited	Yes	Total Eden was established in 1986. Its main office is located in Bibra Lake with a full-time depot located in Alkimos. The submission included an organisational structure which was supported by the experience, qualifications, and project role of four key personnel. It employs over 500 individuals Australia wide and has a maintenance department made up of 26 full time staff members and an additional 50 staff that have the capability of providing additional support.. A list of equipment including mowers, irrigation tools and pruning tools intended for use on the contract was supplied. It is federally accredited in AS4801:2001 and OHSAS 18001:2007 Occupational Health and Safety Management Systems and ISO 14001:2004 - Environmental Management Systems. It has a quality management system accredited to ISO9001 and a safety management system to AS4801. Copies of its safety management plan and statistics were supplied.	It submitted a list of 150 sites it currently maintains across Perth metropolitan region ranging from housing estate, apartment complexes, sporting grounds and streetscape for clients such as local government, property developers and strata companies. It provided current examples of projects with landscape and irrigation maintenance, including Lendlease (Alkimos Estate - duration of contract from 2016), Satterley Property Group (Austin Lake Estate - from 2010) and Eastcourt Property Group (Providence Estate, Wellard from 2011). It also referred to work it has conducted at Burns Beach Estate locations, Marmion Ave Entry and McIntyre Park.	Total Eden Pty Ltd demonstrated an adequate understanding of the City's requirements. It submitted a methodology associated with the Burns Beach Estate maintenance setting out seven key tasks to ensure the grounds maintenance is carried out to a high degree of quality. It also briefly addressed turf maintenance tasks but did not address irrigation maintenance.	Its main office in WA is located in Bibra Lake. It has a retail store located in Joondalup. It indicated the company will endeavour to procure materials and services locally where possible. It currently has nine fulltime staff members that reside within the City.	61.0%	\$359,310	Equal 7
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Landscape Elements Pty Ltd	Yes	Landscape Elements Pty Ltd has been operating since 2004. The company is located in Osborne Park and currently has 40 full time employees and its maintenance department consists of 15 employees. Its submission included an organisational chart and details of ten key personnel including their skills and experience. It provided its Commitment Schedule stating its currently running at 70% capacity for contractual projects and showing annual contract value ranges from \$25,334 to \$441,050, but no description of the scope of work was provided. A list of plant and equipment dedicated to its maintenance department was supplied. Afterhours contacts for emergency requirements will be listed within the site-specific safety management plan and it stated that it has the resources available to ensure additional personnel be appointed to this project if required. Safety records for past five years were provided.	The company demonstrated experience providing landscape maintenance services to various organisations including local governments. Five examples of works were supplied which included turf, garden and irrigation maintenance at Atwell for the City of Cockburn (2017 to 2020), horticulture services for the Town of Cambridge (April 2019 to 2021) and landscape maintenance at Yanchep Golf Estate for PEET (2018 to 2020). The value of each example contract was also supplied.	Landscape Elements Pty Ltd demonstrated a good understanding of the required tasks. A methodology statement was submitted which addressed turf, garden bed and irrigation maintenance, and the company will provide the City with a 12-month maintenance program prior to the commencement date. It proposed a Supervisor to work with its teams, two to three-person crew for weekly mowing of turf weekly inspections and monthly audits by management. It will use only City approved chemicals and ensure to comply with City of Joondalup Weed Management Plan.	It utilises a number of local suppliers located within the City for goods and services and 16% of its workforce currently live in the City. It sponsors local community initiatives such as the Coastal Dune Rehabilitation.	61.0%	\$621,442	Equal 7
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Skyline Landscape Services Group Pty Ltd	Yes	Skyline Landscape Services (WA) was established in 1991 and employ over 450 team members around Australia. Its WA organisational and contract team charts were supplied and supported by the role, skills and qualifications of key staff and four staff allocated to the contract. Afterhours contacts and a vehicle/equipment register as well as a list of equipment allocated to the contract were also provided. The company has a quality management system accredited to ISO9001 and a safety management system to AS/NZS 4801:2001. Historical safety performance details from 2017-2019 were given.	It has experience providing various streetscape/landscape services to local governments. Examples of current works included landscape and irrigation maintenance of streetscapes and parks and mowing of arterial roads for the Cities of Wanneroo (until 2021), Gosnells (until 2021), Nedlands (until 2020), and Belmont (until 2020). It also listed a number of other clients, including Cities of Subiaco and Melville and organisations such as Western Power, Lendlease and Department of Planning. The nominated referees were the Cities of Gosnells, Wanneroo and Canning.	Skyline demonstrated a reasonable understanding of the City's requirements. The response generally addressed the requirements, providing its proposed methodology for turf and garden maintenance, traffic management, rubbish removal reporting and tracking and irrigation maintenance.	The company's principal place of business in WA is in Canning Vale. It stated its success is based on its ability to establish and support local teams, employing and training team members within the areas it may work from, using local suppliers and contributing to the local economy. It named some local suppliers that Skyline are currently using.	59.5%	\$706,572	9
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
Loch Ness Landscape Services	Yes	The organisation is located in Rockingham and was established in 1984. Details of its company structure and a list of key personnel setting out their role, qualifications and length of service were provided. It has a pool of experienced casual labour all of whom have at least 2 years' experience in garden and turf maintenance to service additional works. The total number of staff was not stated. Its business is structured across three areas of management; Turf, Horticultural and Landscape Construction. It manages over 140 sites through-out Western Australia, for various local government agencies and commercial contracts. A list of vehicles/trucks, mowers and light equipment, described as a portion of its equipment that will be used on the tendered works, was provided. An OHS Management Plan and copies of its safety procedures and statistics from 2012 – 2019 was supplied.	It submitted limited information demonstrating experience providing similar services, listing names of clients only where it claims the works are substantially similar, but with no supporting information. Examples of other works included commercial lawn mowing services to the Town of Victoria Park (current) and Department of Education (current) and Cities of Gosnells, Kwinana and Rockingham (all completed 2016). Though some areas of these works were similar, the irrigation component was not comprehensive, and the scale or volume of works was not stated.	Lochness Landscape Services demonstrated some understanding of the required tasks. It provided a general work procedure that was not specific to the City's requirements. It also briefly addressed health safety and welfare, scheduling, traffic management, hours of operation, reporting, allocated equipment and a schedule of chemicals intended for use.	Lochness Landscape Services did not directly address this criterion; however it did state it supports Diabetes WA and the Perth Special Children's Christmas Party.	53.8%	\$517,043	10
All requirements have been met.								

TENDER 009/20 - PROVISION OF LANDSCAPE AND IRRIGATION MAINTENANCE SERVICES – 'NEW' BURNS BEACH ESTATE

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Fixed Lump Sum	Rank
		Capacity	Demonstrated experience in providing similar services	Demonstrated understanding of the required tasks	Social and economic effects on the local community			
<p>Renoscape WA</p> <p>All requirements have been met.</p>	Yes	<p>The company was founded in 2007, is located in Landsdale and currently has 11 full time employees. A profile of the team dedicated to the Burns Beach project, showing skills and qualifications, along with a list of company vehicles, assets and equipment was provided. A Sub-Contractor will be used for pesticide services and bobcat services. No list of current work commitments, availability of additional resources or afterhours contacts was included. A Safety Management Plan was included, but without safety statistics or JSA procedures. Details of chemicals intended for use was submitted.</p>	<p>Renoscape WA demonstrated limited experience undertaking similar works to the City's requirements. Since September 2016, it has been the garden maintenance and irrigation contractor for Shorehaven Estate Alkimos, a Peet Limited project. The scope of work included in this contract is maintenance of all turf, gardens and irrigation systems. The contract was initially 2 years and extended for a further 3 years. No contract value was provided. No further examples of other work completed were supplied. The nominated referees were PEET, Ligna Constructions and Chambers Franklyn.</p>	<p>Renoscape WA submitted limited information and did not demonstrate sufficient understanding of the City's requirements.. The response generally referred to the vehicles and equipment used for mowing and turf management, irrigation, landscaping and garden maintenance; however, no specific response addressed the work methodology that would be applied to the City's contract. The allocated hours for core work components and a schedule of chemicals was provided.</p>	<p>It stated it was located within City of Joondalup boundaries, however Landsdale is in the City of Wanneroo. It did not address this criterion further.</p>	35.9%	\$810,325	11