

TENDER 032/22 PROVISION OF TRAFFIC MANAGEMENT AND CONTROL SERVICES

SCHEDULE OF ITEMS

Item	Description	Unit
SCHEDULE A: AS REQUIRED TRAFFIC MANAGEMENT SERVICES		
A1	Crew of one (1) traffic controller, one (1) vehicle and all standard signs (Normal Working Hours) (101648)	Hour
A2	Crew of one (1) traffic controller, one (1) vehicle and all standard signs (Nights, Weekends and Public Holidays) (101649)	Hour
A3	Crew of two (2) traffic controllers, one (1) vehicle and all standard signs (Normal Working Hours) (103265)	Hour
A4	Crew of two (2) traffic controllers, one (1) vehicle and all standard signs (Nights, Weekends and Public Holidays) (103266)	Hour
A5	Additional traffic controller only (Normal Working Hours) (109590)	Hour
A6	Additional traffic controller only (Nights, Weekends and Public Holidays) (109616)	Hour
A7	Aftercare of unscheduled sundry traffic management devices - Small Sites (Up to 4 multi-message signs and 20 traffic cones/items)	Flat Rate Per Day
A8	Aftercare of unscheduled sundry traffic management devices – Large Sites (Over 4 multi-message signs and 20 traffic cones/items)	Per Item per Day
A9	Aftercare – Site inspection (101654)	Per Visit
A10	Emergency Call out – Crew of one (1) traffic controller, one (1) vehicle and all standard signs (101656)	Hour
A11	Emergency Call out – Crew of two (2) traffic controller, one (1) vehicle and all standard signs (101658)	Hour
A12	Pedestrian Trafficable Matting (including transport)	Each per Day
A13	Pedestrian hoarding / interconnecting fencing (including transport)	Each per Day
A14	Trailer mounted flashing arrow (including transport) (103275)	Each per Day
A15	Vehicle mounted flashing arrow (including transport) (103276)	Hour
A16	Variable message board (2400x1200 LED) (103277)	Each per Day
A17	Trailer Mounted Traffic Signals	Each per Day
A18	Transport of Variable Message Board & Signals (Each way)	Per Trip
A19	Water filled barriers	Each per Day
A20	Transport of water filled barriers	Per Trip
A21	Truck mounted attenuator (Normal working hours)	Hour
A22	Truck mounted attenuator (Nights, Weekends and Public Holidays)	Hour
A23	Supply of lighting tower (including transport) per day/night (109597)	Each per Day
A24	Supply of Solar LED lighting tower (including transport) per day/night (109598)	Each per Day
A25	Supply of fuel generated LED lighting tower (including removal and fuel) per day/night (109599)	Each per Day
A26	Travel allowance	Minutes

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Item	Description	Unit
SCHEDULE B: MINIMUM SERVICE PERIODS / SERVICE STANDARDS		
B1	Minimum Hours for Traffic Management Crews – Schedule items A1 through A6	Hour
B2	Minimum Hours for Emergency Call Out Traffic Management Crews – Schedule items A10 and A11	Hour
OPTIONAL SCHEDULE C: TRAFFIC CONTROL SIGNAL WORKS		
Loop Installation (excluding TM)		
C1	Loop reinstatement – day shift (per loop)	Each
C2	Loop reinstatement – after hours (per loop)	Each
Loop Installation (including TM without attenuator)		
C3	Loop reinstatement – day shift (per loop)	Each
C4	Loop reinstatement – after hours (per loop)	Each
Install and Remove Above Ground Detectors (AGD's)		
C5	Initial AGD	Item
C6	Additional AGD's	Item
C7	Hire of AGD's per week	Each
Installation of Lantern Covers (including disabling loop)		
C8	Initial lantern cover per visit	Each
C9	Additional lantern covers in same visit	Item
C10	Lantern cover hire per cover - weekly	Item

SUMMARY OF SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Total Comparative Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Advanced Traffic Management (WA) Pty Ltd	Yes	It was established in 1997 and restructured in 2004. It currently employs over 500 traffic controllers (approximately 42 full-time). An organisation structure and details of key personnel including their qualifications, length of service and years of industry experience were provided. It owns 405 fully licensed fleet vehicles throughout the state and has a large fleet of plant and equipment (a detailed list was supplied). It stated its head office number is manned in WA 24 hours a day, 7 days a week and additional crews are always available upon request.	It has extensive experience providing similar services to various local governments in WA including the Cities of Albany (period 2012 to 2022) and Rockingham (period 2019 to 2022). Other examples of works were provided and these included Venture Smart (2014 ongoing) and Cabling WA (2017 ongoing). It is the City's incumbent supplier.	It demonstrated a sound understanding of the City's requirements. Its Submission included the company's proposed methodology and provided an outline of the various tasks required to be undertaken to carry out scheduled and emergency works. However, its focus was on pre-site requirements such as booking and afterhours call out process and the allocation of personnel on standby for delivery of traffic control services to work sites. It is noted the information provided on actual site works and post-site works was limited.	It is located in Bellevue and has a depot in Wanneroo, established 2019. It stated the company currently utilises local service suppliers such as AudioXtra (purchase of all handheld and car fitted radios), Sunny Signs/Brushware (all signage, legs and cones for traffic management), local fuel stores (refuelling Wanneroo Depot fleet vehicles), local PPE stores (purchase of hi-vis reflective shirts, pants and steel capped lace up boots). Its locally employed traffic controllers are residents to the Joondalup / Wanneroo areas.	72.9%	\$2,320,566 (2 years)	1
All requirements have been met.							\$4,854,682 (4 years) optional	

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WARP Pty Ltd All requirements have been met.	Yes	It has been in the traffic management industry since 1997. It stated the company currently has 160 traffic controllers in its employ on a regular basis. Its structure of business and details of key personnel including their qualifications, roles and experience were provided. An extensive list of plant and equipment was supplied. Its Submission included afterhours contacts for emergency requirements. It indicated the company has the ability to provide additional personnel as it has working relationship with several other traffic control companies and labour hires agencies.	It has significant experience providing traffic management services to private and public organisations including local governments in WA. Examples included DM Roads (Optus Stadium events 2018 – ongoing), the Cities of Belmont (Abernethy Road drainage/footpath upgrades and resurfacing works 2021 to 2022) and Gosnells (Spencer Road improvement project 2020 to 2022). The panel noted the scope or works undertaken for its clients were similar to the City requirements.	It demonstrated a thorough understanding of the required tasks. It submitted a comprehensive response and proposed approach in carrying out the services. It indicated the company has specific procedures in place and steps it undertakes to complete the works. It proposed supply of 2-3 crews which the company will guarantee are made available to the City on a daily basis.	Its WA office is located in Welshpool. It indicated the company (if successful) will use local service stations, mechanics, lunch bars and sign manufacturers. It currently has 10 employees residing in Joondalup.	71%	\$2,417,744 (2 years) \$5,057,980 (4 years) optional	2

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Contra-flow Pty Ltd	Yes	It commenced operations in 2003. It currently has 30 full-time and 200 casual or part-time staff. An organisational chart and details of key personnel including their qualifications, skills and industry experience were provided. A list of fleet was supplied. It offers 24 hours a day, seven days a week emergency response and afterhours contacts were provided, however, the ability to provide additional personnel was not addressed.	It demonstrated experience providing similar services to various local governments in WA including the Cities of Armadale (panel contract 2019 to 2025), Bayswater (2015 to 2024), Canning (2018 to September 2022), Town of Claremont (panel contract 2021 to 2024), Fremantle (2016 to 2023) and Stirling (panel contract 2017 to 2024).	It demonstrated a sound understanding of the required tasks. It submitted a detailed methodology and proposed approach including an outline of the processes and programming of services it carried out to ensure traffic controllers arrive on site at the times requested and at the quantities as set out in the traffic management plan. It indicated the company operates a job management system offering clients a range of functions, from job bookings and safety management to life tracking and invoicing.	It is located in Wangara. It stated the company has for many years supported local businesses. It has 41 staff members residing in the City.	63.6%	\$2,335,216 (2 years)	3
All requirements have been met.							\$4,885,329 (4 years) optional	

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QTM Pty Ltd All requirements have been met.	Yes	It was formed in 1997. It stated it has a workforce that currently varies up to 97 members and employs a core staff of 38 permanent employees (18 full-time and 20 part-time). An organisation structure and details of key personnel including their qualifications and years of industry experience were provided. It did not address specifically specialised equipment that will be used. However, it noted elsewhere it has been in business for many years and in 2000-2004, it built a fleet of eight flashing arrow-boards to better service the needs of clients without the need for hiring in equipment and these arrow-boards remain in service today, after refurbishment in 2015. It maintains a 24 hour emergency response phone line (number provided) and additional staff are able to be rostered from its east and south metropolitan depots.	It has been providing traffic management services to various local governments in WA for many years. Numerous examples of works were provided and these included the Shire of Augusta – Margaret River (5 years from 2016), the Cities of Cockburn (on a quote basis for a period of 3 years to date) and Kwinana (3 years from 2016). The panel noted most of these and other examples of works provided were not current contracts or ongoing works. It has also in the past completed similar services for the City of Joondalup (2017 to 2020).	It demonstrated a sound understanding of the required tasks. It submitted sample methodologies including a list of special considerations for general maintenance works from a traffic management perspective and factors that are considered for capital works that require a site-specific traffic management plan developed for and used by the City.	It operates out of three depots (Wangara, Forrestdale and Margaret River) and a head office in Forrestdale. It indicated its depot in Wangara sources as much equipment and materials from local trade as possible. Also, the depot is staffed by local personnel and receives a steady stream of local applicants to job postings.	62%	\$2,075,775 (2 years) \$4,342,572 (4 years) optional	4

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<p>Welstand Services Pty Ltd (LGC Traffic Management)</p> <p>All requirements have been met.</p>	Yes	<p>It was formed in 2014. Its Perth office currently employs 20 full-time office staff and 200 active casual traffic controllers. An organisation structure and details of key personnel including their roles and years of industry experience were provided. A list of plant and equipment was supplied. It indicated the company operates 24/7, is currently moving towards 24/7 emergency response for Western Power, DM Roads, Venture Smart and various clients and will put additional staff on standby to cope with all potential demand.</p>	<p>It did not fully demonstrate experience providing similar services. Though four references of works were provided and these included the City of Albany (panel contract for traffic management services – 2021 for a three year term), Town of Bassendean (direct works – traffic management for drainage works and line marking), Western Power (traffic management panel since 2021) and Axiis Contracting Pty Ltd (since 2014 on multiple PTS bus stop replacement contracts across Perth metro, including within the City of Joondalup). Limited details on the scope of works carried out, outcomes or similarity to the City's requirement were supplied.</p>	<p>It submitted a brief response demonstrating its understanding of the required tasks. It provided an overview of the City's requirements for traffic management and control services when undertaking mowing and landscaping, drainage, street luminaire changes, paving, line marking and civil construction. However, the panel noted the company's approach to undertaking the services was barely convincing understanding of the City's requirements.</p>	<p>It is located in Bellevue and has a regional depot in Albany, which was opened in late 2021.</p> <p>It stated the company's fuel cards work at most service stations, meaning that re-fuelling options local to the worksite are likely to be favoured. Also, should the company be awarded the Contract it will run a recruiting drive to find local personnel from within the City to resource the Contract. It currently has 6% of its Perth Metro workforce reside within the City.</p>	52%	<p>\$2,336,355 (2 years)</p> <p>\$4,887,714 (4 years) optional</p>	6

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Evolution Traffic Management Pty Ltd	No	Non-compliant – Not Assessed						
All requirements have not been met.		It did not address all of the selection criteria and the information provided was very limited to enable proper assessment of its Offer.						