

Joondalup Mission to India, Outcomes and Next Steps

Sector	Stakeholder	Outcomes Achieved	Next Steps
Noida, New Delhi, National Capital Territory			
Education	Amity University	<p>Announcement of Joondalup Innovation Challenge partners at Amity University on Noida, New Delhi.</p> <p>The Deputy Mayor delivered a speech to more than 100 delegates at Amity University, announcing the University's participation in the 2022 Joondalup Innovation Challenge.</p>	<p>The City will meet with Amity University virtually before the end of Quarter 2 of 2022/23 to position Joondalup as a destination of choice for students and talent.</p> <p>With synergies in course offerings by ECU and Amity University, discussions will also investigate collaborate through research, employability or exchange programs.</p>
Tech	Red Piranha	<p>Meeting with Adam Bennett, CEO of Red Piranha at Red Piranha's Noida Offices.</p> <p>This Meeting provided an opportunity to demonstrate to Red Piranha, and the Cyber Security industry more broadly, that the City is committed to facilitating global engagement with cyber security as a key sectoral priority.</p>	<p>The City will meet with Red Piranha before the end of Quarter 2 of 2022/23 to discuss opportunities to collaborate and to position Joondalup as a destination of choice for future relocation or expansion opportunities.</p> <p>Red Piranha have a successful internship program which has benefited many Edith Cowan University and North Metro TAFE students and graduates. The City will meet with both institutes before the end of Quarter 3 2022/23 to facilitate opportunities to collaborate with the cyber security industry.</p>

Tech	HCL Technologies	<p>Meeting at HCL's Campus and Innovation Park, hosted by the Head of Australia/New Zealand, Tim Horton.</p> <p>The Deputy Mayor planted a tree on behalf of the City in the gardens of the HCL Campus and was commemorated by a plaque on HCL's honour roll alongside global government and industry leaders.</p> <p>As a result of this meeting, the City has attended Perth-based events and discussions with HCL and its partners. Tim Horton also attended the City of Joondalup's event on 25 August 2022 which shared outcomes of the delegation with the community.</p>	<p>The City will continue to work closely with HCL and their local representatives to position Joondalup as a leader in digital innovation and work towards a strategic partnership with them and the broader community.</p> <p>The City will meet with HCL again before the end of Quarter 2 of 2022/23 to discuss future collaboration on innovation in the digital economy.</p>
Mumbai, Maharashtra			
Industry Exchange	Confederation of Indian Industry	<p>CCIWA's Director International Trade and Investment highlighted the City of Joondalup's participation in the Mission. This positioning to key stakeholders, including WA Ministers, was critical in positioning Joondalup as a leader in global engagement.</p>	<p>The City will discuss trade exchange opportunities and in-bound delegations to Joondalup with the CEO and representatives of the Confederation of Indian Industry before the end of Quarter 3 of 2022/23 to</p>

Industry Exchange	Tata Group	<p>TATA Executives each provided a sectoral presentation and overview of their respective divisions.</p> <p>As a result of connections made during the Mission, the City has met with representatives of Tata Group to discuss investment opportunities in Joondalup.</p>	<p>Taj Hotels is a chain of luxury hotels and a subsidiary of the Indian Hotels Company Limited, headquartered in Mumbai. Incorporated in 1903, the company is a part of the Tata Group.</p> <p>The City of Joondalup CEO will discuss investment and collaboration opportunities with Tata Group before the end of Quarter 2 2022/23 to.</p>
Education	University of Mumbai	<p>ECU Re-signed an MOU with the University of Mumbai which was first agreed in 2012 to form an Indo-Australian study centre.</p> <p>The City's participation in this ceremony provided an opportunity to further position Joondalup as a collaborative and supportive destination for education and research.</p>	<p>Prior to the end of Quarter 3 of 2022/23, the City will seek a virtual meeting with the Mumbai City District Administration to explore collaborative student exchange, visitor attraction and industry exchange opportunities.</p> <p>The City will connect with Mumbai University before the end of Quarter 3 of 2022/23 to position Joondalup as a destination for students and to encourage their participation in the 2023 Joondalup Innovation Challenge.</p>
Education	We School & Pandee Deendayal Energy University	<p>Roundtable discussion with key representatives of the universities.</p> <p>This discussion was facilitated by a representative of the Dept. Jobs, Tourism, Science and Innovation and provided an opportunity to establish a relationship with Weschool and Pandee Deendayal Energy University who are partners for the 2022 Joondalup Innovation Challenge.</p>	<p>The City will showcase the partnership with these institutions through social media during the Joondalup Innovation Challenge and seek to secure commitment to participate in future years before the end of Quarter 3 of 2022/23.</p>

Education		This discussion established a strong relationship between the City and these institutions and provided a platform to further position the Innovation Challenge to other stakeholders and institutions.	
Government	Invest and Trade WA	<p>Invest and Trade WA hosted several meetings and events during the mission which provided opportunity to engage with key representatives and make connections for future collaborations.</p> <p>The Executive Director of Invest and Trade WA and the WA Trade Commissioner for India/Gulf both presented at the City's event on 25 August.</p>	The City will meet with the Investment and Trade Commissioner India/Gulf before the end of Quarter 2 2022/23 to discuss future trade and exchange opportunities for Joondalup.
Education	DY Patil University	Meeting at DY Patil University's medical simulation centre and sporting centre for excellence. The Deputy Mayor met with the Vice Chancellor of the University and 6 other senior representatives who expressed interest in Joondalup.	The City will facilitate a meeting before the end of Quarter 3 2022/23 with DY Patil to discuss their strategic direction and future collaboration. The City will invite local stakeholders such as the Joondalup Health Campus, Edith Cowan University, North Metro TAFE and the AMA College Joondalup to leverage capabilities in medical simulation, hospitality and tourism.
Visakhapatnam, Andhra Pradesh			
Medical/Health Technology	Andhra Pradesh MedTech Zone	The Andhra Pradesh MedTech Zone is one of world's largest medical technology manufacturing clusters with over 100 companies working on research, development and production of life saving medical devices.	The City will seek a meeting with Andhra Pradesh MedTech Zone representatives before the end of Quarter 4 2022/23 to seek feedback on establishing and sustaining a innovation precincts.

Industry Exchange	Andhra Pradesh Economic Development Board	The City's presence at events with this group provided an opportunity to establish a relationship and to position Joondalup as a leader in economic development.	The Invest and Trade Commissioner for India Gulf will facilitate a meeting between the City of Joondalup and the Andhra Pradesh Economic Development Board before the end of Quarter 3 2022/23 to discuss the sister state relationship between Andhra Pradesh and WA and the opportunity for Joondalup businesses and stakeholders to leverage benefits and connections.
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