

TENDER 031/22 PROVISION OF METAL FABRICATION SERVICES

SCHEDULE OF ITEMS

ITEM	PRODUCT NUMBER	DESCRIPTION	UNIT OF MEASURE
1	U Bars		
1a	112581	U Bars 600mm wide	Each
1b	112582	U Bars 900mm wide	Each
1c	112583	U Bars 1200mm wide	Each
1d	112584	U Bars 1500mm wide	Each
2	Skate Bars		
2a	112585	Skate Bars 1200mm wide	Each
2b	112586	Skate Bars 1500mm wide	Each
3	Bollards		
3a	112578	Bollards 100mm x 1600mm (standard)	Each
3b	112579	Bollards 100mm x 1500mm (removable)	Each
3c	122380	Bollards 150mm x 1600mm (standard)	Each
3d	112580	Sleeve for removable bollard	Each
4	Other Items		
4a	109182	Normal Working Hours - on site	Hour
4b	109183	Normal Working Hours - workshop	Hour
4c	109184	After hours / Weekends / Public Holidays – on site	Hour
4d	122381	Traffic Management provided by the Contractor based on a minimum of four (4) hours	Hour
4e	New	Travel Time Charge (15 mins each way) - total 30 minutes payable	Each
4f	109185	Materials Mark-up	Percentage

SUMMARY OF SUBMISSIONS

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Total Comparative Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Wright Welding and Fabrication Pty Ltd All requirements have not been met.	Partially	Wright Welding and Fabrication Pty was established in 2015. Whilst the number of full time staff was not specifically stated, eight positions were noted on the submitted organisation chart, one position being a strategic partner who has his own engineering business. The managing director, and principal trades person, has over 25 years' experience and is a fully licenced and qualified boilermaker, welder. The six other persons nominated for the City's scope of works hold appropriate qualifications and have relevant post trade experience. It will sub-contract the provision of traffic management plans. A comprehensive list of equipment located within the workshop and mobile set up was sighted and was considered suitable for the City's scope of works. It has long standing relationships with independent, sole traders and can draw upon this team to backfill any internal capacity gaps. Emergency contact information was provided for the managing director.	The company demonstrated extensive experience in providing similar services. It cited seven contracts it has held whereby it has undertaken welding repairs to items such as gates, stainless steel grates, walkways, safety barriers, steel drain covers, ramps, handrails and bollards, and adjustable card reader bollards. Contracts held were for Lease Equity since 2017, Feral Brewing Company Pty Ltd since 2019, Tromes Design during 2021, Resource Water Group between 2020-2021, Rottnest Fast Ferries since 2017, Enviro Infrastructure Pty Ltd (via Public Transport Authority and City of Perth contracts at train stations) in 2020, and Visual Inspirations Australia during 2019-2020. It has also provided mobile welding and fabrication services to the City of Perth from 2017-2019 whereby it performed welding repairs, fabrication and modifications to the City's vehicles, lawnmowers, tilt-tray trucks, Utes, street furniture, street poles, Christmas decorations and artwork.	The company demonstrated a sound understanding of the City's requirements. It confirmed it will undertake welding and fabrication in accordance with numerous applicable Australian Standards and that it can comply with the City's drawings. Photos were submitted to demonstrate how it has performed metal fabrication services on similar products to the City's requirements. The company is 11 minutes from the City of Joondalup and is able to mobilise quickly to accommodate any emergency works. It receives work requests 24/7 by phone, email, text or verbally. A process map depicted current work order to invoicing processes. It tabled its performance delivery management and timelines, highlighting key performance indicators, targets and how these will be achieved, which met with the City's expectations.	The company is located in Gnangara. It will buy from local suppliers within the City of Joondalup.	70.2%	\$332,398	1

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Total Comparative Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
<p>Scott Lothian As Trustee for The Lothian Trust (Iron Tech Industries)</p> <p>All requirements have not been met.</p>	Partially	<p>Iron Tech Industries has been in operation since 1976 and employs one director / tradesperson, an office manager, and two factory hands / labourers. The director has 35 years' experience and is a qualified body builder. Whilst it was noted that one of the factory hands has been employed with the business for 12 years, details to support qualifications and relevant industry experience were not sighted for these persons. It will sub-contract where a traffic management plan is required for works that encroach onto the road. The company submitted a list of its plant and equipment, including the types of jigs, templates and proto type equipment that has been purchased specifically to assist in the fabrication projects required by the City, which was considered suitable to undertake the scope of works. It included a contact for emergency requirements, however, the ability to provide additional resources was not addressed.</p>	<p>The company demonstrated very good experience in providing similar services citing the current contract it has held with the City since 2007. The description of the works provided (including photographs) was equivalent to the City's current requirements, which encompasses the manufacture of hand rails, underpass roofs, guard rails, lighting poles, staircases, bore head works, plant trailers, filtration pipe works, dog restraint cages, drain over flow grates, vehicle access gates, coastal stainless-steel replacement and repairs, drainage outlet structures, truck and Ute modifications and many custom designed works. It stated that it has completed similar works for various private companies and for the Cities of Wanneroo and Perth but has no formal contracts in place with these clients. It did not explain specifically what had been provided for the two local governments.</p>	<p>Iron Tech Industries demonstrated a reasonable understanding of the required tasks. It confirmed that will undertake tasks outside of normal working hours and over weekends as required. It will commence all works with safety checks and the positioning of appropriate hazard signage in accordance with its pedestrian Basic Work Traffic Management plan, which was sighted. It did not confirm ability to respond to the City's priority deadlines and comply with Australian Standards as stipulated in the Request document.</p>	<p>The company has a fully equipped workshop located in Greenwood. It has a selection of local suppliers and will hire labourers from the immediate community if required.</p>	69.8%	\$314,521	2

Tenderer & Description of Response	Is it Compliant? Yes or No	Comment Against Criteria				Evaluation Score	Estimated Total Comparative Price	Rank
		Capacity	Demonstrated Experience in Providing Similar Services	Demonstrated Understanding of the Required Tasks	Social and economic effects on the local community			
Superior Nominees Pty Ltd (Miracle Recreation Equipment)	Partially	<p>The company is a family-owned business which has been supplying and installing playground and park furniture for over 35 years. It employs 16 full time equivalent employees. It submitted an organisation chart showing a managing director and a work health and safety coordinator, supported admin, finance, sales, production, post production and additional service teams. Specific details including qualifications and years of industry experience were sighted for seven staff which were mostly applicable to the City's scope of works for park infrastructure repairs. Experience gained in repairs to drainage outlets and grates, and minor modifications to vehicles and equipment was not evidenced. The company will utilise the services of a sub-contractor for traffic management plans. Specific details for plant and equipment were not sighted, with a generic statement provided that it has equipment for cutting, vending, welding and powder coating. The ability to source extra personnel if required was not addressed. Mobile details were included for emergencies.</p>	<p>The company demonstrated adequate experience in providing similar services. It has been predominantly focusing on the supply and installation of playground equipment to Australian government authorities and schools and is a preferred supplier of play and recreational equipment to WALGA under its Parks and Gardens category (PSP010). It works alongside Wanneroo Patios, Modus Design and Cox Urban Furniture in the manufacture of metal products for use in the construction of their products. Whilst a diagram for playground equipment installed on the Conway Reserve for City of Stirling was noted, there was no accompanying description given for the scope of works undertaken. Aspects such as contract longevity, values, similarities and outcomes for works conducted were not included for the Evaluation Panel to compare size and complexity of projects completed. Experience in modifications to vehicles and equipment, and drainage outlet structures, as required under the proposed contract, was not demonstrated.</p>	<p>Miracle Recreation Equipment demonstrated some understanding of the required tasks. All products will be manufactured locally using either hot dipped galvanised or zinc primed steel components. It confirmed that all works can be completed within the timeframes stipulated in the tender documentation. Its product range includes park furniture, shade solutions, playground equipment of all varieties, netscapes, fitness tracks, and traditional post and deck systems. It can custom design equipment and street furniture elements to suit client's preferences. The company's methodology contained an emphasis on its product range rather than the company's approach to the works.</p>	<p>The majority of its manufacturing and assembly activities are conducted in Wangara with warehousing facilities situated in Queensland. It has a staff member who is a resident within the City of Joondalup. It sources products and services from local businesses when installing equipment.</p>	44.6%	\$424,505	N/A